

# **ООО СК ОЙУ ГЬХЦ**

#### ИНН 9108002440, ОГРН 1149102042770, КПП 910801001

Phone: +79672089191, WhatsApp: +79672089191 Email: Ilc\_skoilgroup@inbox.ru,Skype: Ilc\_sk oil group

Address: 297323, Republic of Crimea, Kirovsky district, Pervomayskoye village, st. Lenina, d.1b

#### TO: END BUYER / BUYER INTERMEDIARIES

## FOB TRANSACTION PROCEDURE

WE THE LIMITED LIABILITY COMPANY "OOO SK OIL GROUP" "WITH FULL CORPORATE AND LEGAL AUTHORITY AND RESPONSIBILITY AND UNDER PENALTY OF PERJURY, CONFIRM THE AVAILABILITY OF BELOW LISTED RUSSIAN PETROLEUM PRODUCT FOR IMMEDIATE SALES ON FOB BASIS, TO CAPABLE BUYERS UNDER THE SPECIFIED TERMS AND CONDITIONS BELOW. ALL SUPPLY IS GUARANTEED TO MEET THE STANDARD SPECIFICATIONS AND TO PASS THE STRINGENT REQUIREMENTS OF SGS OR EQUIVALENT IN COMPLIANCE WITH ICC INTERNATIONAL REGULATIONS.

#### **RUSSIAN MAZUT M100 10585/75**

Quantity: Minimum: 50,000 MT Trial Shipment / Maximum: 300,000 MT Monthly.

FOB Price: \$280 Gross / \$270 Net

Commission: \$5 / \$5

#### RUSSIAN GAS L0.2/26 GOST 305-82

Quantity: Minimum: 50,000 MT Trial Shipment / Maximum: 500,000 MT Monthly.

FOB Price: \$300 Gross / \$290 Net

Commission: \$5 / \$5

#### AVAIATION KEROSENE COLONIAL GRADE 54 JET FUEL

Quantity: Minimum: 1,000,000 BBLS Trial Shipment / Maximum: 5,000,000 BBLS Monthly

FOB Price: \$110 Gross / \$100 Net

Commission: \$5 / \$5

## AVAIA<u>TION FUEL FOR GAS TURBINE ENGINES (JETA1)</u>

Quantity: Minimum 1,000,000 BBLS Trial Shipment / Maximum: 5,000,000 BBLS Monthly

FOB Price: \$110 Gross / \$100 Net

Commission: \$5 / \$5

#### LIQUEFIED NATURAL GAS

Quantity: Minimum 50,000 MT Trial Shipment / Maximum: 500,000 MT Monthly

FOB: \$290 Gross / \$280 Net

Commission: \$5 / \$5

#### VIRGIN D6 FUEL OIL

Quantity: Minimum: 10,000,000 Gallon Trial Shipment / Maximum: 30,000,000 Gallon Monthly.

FOB: \$0.89 / \$0.87

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Commission: \$0.2

EN590 GOST 52368-2005

Quantity: Minimum 50,000 MT Trial Shipment / Maximum 500,000 MT Monthly

FOB: \$290 Gross / \$280 Net

Commission: \$5 / \$5

## FOB TRANSACTION PROCEDURE

1. Buyer issues ICPO

- 2. Seller issues commercial invoice (CI) for the available quantity in storage tank along with following documents after receipt of the signed CI.
  - Export License
  - Copy of Statement of Product Availability
  - Product Passport
  - Commitment to Supply
  - Tank Storage Receipt (TSR)
- 3. Buyer provide their TSR or alternatively extends Seller's tanks.
- 4. Seller program Injection & issues buyer following documents after injection;
  - Three days (3) Unconditional Dip Test Authorization (DTA)
  - Fresh SGS Report inspected
  - Authorization for physical verification of the product (ATV)
  - Injection Report Shore tank in Rotterdam/
  - Certificate of origin
  - Commitment to supply
  - Notarized & endorsed NCND/IMFPA by the seller & their bank.
  - Port Security Clearance Letter
- 5. Buyer upon physical verification of the product & POPP confirmation order SGS to conduct Dip Test in the seller tank on buyer's expense.
- 6. Seller commences immediately the injection into buyer's tank and issues the Title of Ownership Certificate to be followed by all export documentation.
- 7. Buyer makes payment by MT103/TT wire transfer for the total product & lifts the product. Seller pays all the intermediaries involve in the transaction.

#### TRANSACTION PROCEDURE FOR FOB ROTTERDAM

- 1. Buyer issues Irrevocable Corporate Purchase Order (ICPO) with seller transaction procedures with banking details and passport copy.
- 2. Seller issues Commercial Invoice (CI), for the available quantity in the storage tank to buyer, Buyer signs and return back with an acceptance letter to seller within 4working days.
- 3. Upon receipt of the signed Commercial Invoice with an acc<mark>eptance letter from</mark> the Buyer, Seller issues the below listed partial proof of product documents to the buyer for verification of the product availability.
  - Commitment Letter to Supply (endorsed by the Russian ministry of energy and justice)

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