与他人所说的一样,您必须信任自己的眼睛和耳朵

SOFT CORPORATE OFFER (SCO)

The Management of PTK-Terminal (ПТК), As Title-Holder / End Seller Refinery & Logistic Company, with Full Legal Responsibility under Penalty of Perjury hereby issue this Soft Corporate Offer (SCO) with given Terms and Conditions as stated in this Offer to confirm our Readiness and to Execute a Sales and Purchase Agreement & Commercial Invoice with the Buyer & End Buyers, with PTK Ability to Supply the following Commodities according to Terms and Conditions stipulated in this Soft Corporate Offer (SCO) as per Incoterms ®2021 Amended.

TERMS OF NEGOTIATION

Origin	RUSSIA / NETHERLANDS / AMERICA / CHINA
Performance Bond (PB)	2%PB OF THE FIRST MONTH SHIPMENT VALUE
Destination	ANY SAFE WORLD PORT (ASWP)
Incoterms 2021 ©	FCA / FAS / FOB / TTO & CIF DELIVERY PROCEDURES
Loading/Delivery Port	NOVOROSSIYSK / ROTTERDAM / PRIMORSK / VLADIVOSTOK HOUSTON / NAKHODKA / QINGDAO / DALIAN / YINGKOU / TIANJIN
Payment Terms	IRREVOCABLE LC, T/T TELEGRAPHIC TRANSFER, SBLC MT760/BG, MT103/23, MT103 (RMB/CNY, RUBLE, EUR & USD).
Inspection	SGS, CIQ, IB OFFICE OR SIMILAR
Commission	\$10 PER MT SHARED SELLER/BUYER MANDATE / \$0.02 PER GALLON / \$2USD PER BBL SHARED SELLER/BUYER MANDATE
Insurance	PAID BY SELLER, COVERING 110% OF SHIPMENT VALUE

http://www.1prime.biz/news/0/%7bef6e91ee-5c7d-48fb-8a66-6bb71e86b87a%7d.uif http://www.polyinform.com/non-metallic-minerals-delivery.html http://www.ptk-terminal.ru

How Free Alongside Ships (FAS) Works. Seller delivers goods, cleared for export, alongside the vessel at a named port, at which point risk transfers to the Buyer. The Buyer is responsible to validate SGS analytical report and unloading the goods and all costs thereafter. Jan 10, 2020

i ┃PTK-Terminal Neftebaza LLC Soft Corporate Offer <SCO>



On the release of Incoterms® 2021, ICC Secretary General John W.H. Denton AO said:

"Incoterms® 2021 rules make business work for everyone by facilitating trillions of dollars in global trade annually. Because they help importers and exporters around the world to understand their responsibilities and avoid costly misunderstandings, the rules form the language of international sales transactions, and help build confidence in our valuable global trading system."

ii-iv.i. THE SUPPLIER / LESSOR

Company Name: PTK – Terminal Neftebaza LLC Representatives: Plaskov Alexey Alexandrovich / CEO

General Director - Popov Viktor Nikolaevich

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Пласков Алексей Александрович (Plaskov Alexey Alexandrovich)
Главный Исполнительный Сотрудник (CEO) - ПТК Терминал ООО 11th Январь — 31st Марш, 2021 Г.

07/07/1998