



OOO VOSTOK-IUNION

ADDRESS: 140010, Moscow Oblast, Lyubertsy, pr-kt Komsomolskii, 22, pomeshch. 019 kom 4

ADDRESS: vostok_union@bk.ru PHONE NUMBER/WHATSAPP: +79067112012,,, +79268089150

TO; BUYER/BUYER MANDATE

SOFT COPORATE OFFER (SCO)

We “OOO VOSTOK-IUNION” under penalty of perjury hereby declare our willingness and a determined approached to acquire highest level of customer satisfaction. We offer informative and unbiased opinions to our clients. Some of the pivotal factors, which allow us to satisfy our clients, are, Quick order processing with seller for Timely delivery of consignments to buyer, extensive customer/buyer support, and Quality tested products; we are ready to work with our buyers/buyer mandate to establish real partnership, we work with only verified sellers to ensure safety of our client.

PRODUCTS ORIGIN: KAZAKHSTAN, RUSSIA, AZABAJAN, BELARUS

TERMS: FOB, CIF, TTO

COMMISSION: 50% SELLER SIDE AND 50% SELLER SIDE

PRODUCTS LIST AND PRICE

AVIATION KEROSENE JET FUEL (JP54)

QUANTITY: Minimum: 1,000,000 barrels. / Maximum: 2,000,000 barrels

FOB PRICE: Gross \$52 per bbl/ net \$50 per bbl

COMMISSION STRUCTURE: \$2 (50/50%) to both party

AVIATION KEROSENE JET FUEL (A1)

QUANTITY: Minimum: 1,000,000 barrels. / Maximum: 2,000,000 barrels

FOB PRICE: Gross \$92 per bbl/ net \$90 per bbl

COMMISSION STRUCTURE: \$2 (50/50%) to both party

DIESEL FUEL OIL D6

QUANTITY: Minimum: 100,000,000 gallons. / Maximum: 200,000,000 gallonsFOB



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1. Buyer Company Issues Irrevocable Corporate Purchase Order (ICPO) on its official company letterhead to the seller, inserting procedures and sends via email to Seller or through Seller Official Representative.
2. Seller issues Sales Purchase Agreement (SPA) to Buyer. Buyer signs, seals and returns to Seller for final endorsement.
3. Seller issue Partial Proof of products (PPOP) listed below to Buyer Company.
 - Certificate of Origin
 - Statement of Product Availability.
 - Product Quality Passport (Dip Test Analysis).
 - Commitment to Supply Product.
 - Seller DLC verbiage
4. Within 8 banking days, Buyer's bank sends Irrevocable Operative Direct Letter Of Credit transferable according to seller's fiduciary bank verbiage to seller nominated fiduciary offshore bank account for first month shipment. If buyer fails to issue payment instrument within 8 banking days, Buyer will make cash deposit of \$200,000USD by TT wire transfer for security guarantee to enable seller charter vessel and commence shipment, and this payment will be deducted from the total cost of product after inspection at discharge port, or legal action will be taken against buyer for default,
5. Seller's Bank Issues Full POP Documents to the Buyer's Bank alongside with 2% Performance Bond (PB 2%).
 - Copy of license to export, issued by the department of the Ministry of Energy.
 - Copy of Approval to Export, issued by the Ministry of Justice,
 - Copy of Statement of Availability of the Product.
 - Copy of the Refinery Commitment to Produce the Product.
 - Copy of Transnet Contract to Transport the Product to the Loading Port.
 - Copy of the Port Storage Agreement.
 - Copy of the Charter Party Agreement (CPA) to transport the product to Discharge Port.
 - Copy of Vessel Questionnaire 88
 - Copy of Bill of Lading.
 - SGS Report at Loading Port.
 - Dip test Authorization (DTA) & ATB
 - NOR /ETA
 - Certificate of Ownership Transfer
 - Allocation Transaction Passport Code Certificate (ATPCC) by Ministry of Energy.
6. Shipment commences as per signed contract delivery schedule and the shipment should arrive at Buyer's discharge port within 5-24-days. The SGS inspection will be borne by the Seller at the loading seaport and Buyer at the unloading seaport.



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REGARDS!!

Khlebalin Denis Iurevich

Managing director

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PLEASE NOTE: THIS SCO CONTAIN PRICES AND PRODUCTS AS ADVISE BY SELLER AND IT IS SUBJECTED TO NEGOTIATIONS.