



ООО "GRABEN"

199155, St. Petersburg, Kim Avenue, 6 letter a,
room 405 office 412

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ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ "ГРАБЕН"

ATTN: End Buyer/Buyer's Mandate.

SOFT CORPORATE OFFER

We "GRABEN LLC, on behalf of our end Seller/Refinery, with full legal responsibility under penalty of perjury hereby issue this Soft Corporate Offer with given terms and conditions as stated in this offer to confirm our readiness and to execute a Sales and Purchase Agreement with the end buyer, with the ability to supply the following commodities according to the terms and conditions stipulated in this soft corporate offer.

AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL RUSSIAN ORIGIN

Quantity: Minimum: 500, 000 BBLs.

Maximum: 10,000,000 BBLs

CIF Price: \$ 44 GROSS / \$40 NET

FOB Price: \$ 40 GROSS / \$36 NET

COMMISSION: \$2 / \$2

PORTS: ROTTERDAM, HOUSTON, PRIMORSK AND VLADIVOSTOK

RUSSIA D2 GAS OIL GOST 305-82

Quantity: Minimum: 50,000 MT.

Maximum: 500,000 MT

CIF Price: \$ 200 GROSS / \$190 NET

FOB Price: \$ 190 GROSS / \$180 NET

COMMISSION: \$5 / \$5

PORTS: ROTTERDAM, HOUSTON, PRIMORSK AND VLADIVOSTOK

MAZUT 100 GOST-10585-75 / 99 RUSSIA ORIGIN

Quantity: Minimum: 50,000 MT.

Maximum: 500,000 MT

CIF Price: \$ 180 GROSS / \$170 NET

FOB Price: \$ 170 GROSS / \$160 NET

COMMISSION: \$5 / \$5

PORTS: ROTTERDAM, HOUSTON, PRIMORSK AND VLADIVOSTOK

BITUMEN 60/70 (ALL GRADE).

Quantity and lift-able: Max 300 000/Min 10 000 MT per month

Origin: Russia

Delivery: CIF Price: USD Gross \$190/ Net \$180 per metric tons

Delivery: FOB Price: USD Gross \$180/ Net \$170 per metric tons

Commission USD \$5.00 seller side, USD \$5.00 Buyer side Per Metric Tons

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FOB TRANSACTION SELLER PROCEDURE:

1. Buyer issues ICPO, company registration certificate, and data page of buyer's passport.
2. Seller issues Commercial Invoice (CI), buyer's signs, and returns to seller with his TSA. Seller will complete verification on the TANK FARM of the buyer before making their three (3) days tank lease payment.
3. Seller leases and pays the buyer's tank for 3 days for the Injection Process. Buyer pays his Tank Farm Company for his three (3) days' tank storage costs, (totaling a six (6) day TSR) after his Tank Farm Company has received the payment from Seller Company three (3) days cost.
4. Seller issues POP Documents buyer.
 - Tank Storage Receipt (TSR)
 - Authorization to inspect (DTA)
 - Authority to Verify (ATV)
 - Certificate of origin
5. Buyer conducts Dip test in seller tank, On the product and makes the payment for the total value of the product injected into the tank/ship through the means of MT103- TT.
6. Seller injects product (fuel) into tank/vessel per coordinates provided by the buyer.
7. Seller pays all intermediaries involved in the transaction and subsequently monthly shipment continues as per terms and conditions of the sales and purchase agreement the contract between buyer and seller for 12 month.

TRANSACTIONAL PROCEDURES CIF/TTO (USA, CHINA & ANY SAFE WORLD PORT)

1. Buyer issues official ICPO.
2. Seller issues original MOU.

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3. Buyer countersign MOU and forward back.

4. Upon the receipt of countersign original MOU from the buyer, seller emails to buyer the listed document issued in the name of the initial buyer as stated below:

- a) Product Passport (Quantity & Quality Dip Test Analysis Report)
- b) Certificate of Origin
- c) Bill of Lading
- d) Tanker Vessel Q88 Document
- e) E.T.A. (Estimated Time of Arrival) Of Vessel
- f) Vessel (N.O.R) Notice of Readiness
- g) Ullage Report
- h) Cargo Manifest
- i) Invoice for title transfer

5. Upon seller receipt of the title takeover payment, seller orders for re-rout to buyer's desired port, transfers the title to the potential buyer's company's name and also re-issue all other outstanding documents to the potential buyer's company's and via swift from seller bank the full prove of product.

6. Vessel arrives the discharge port and buyer carry's out the CIQ/SGS inspection and upon a successful inspection, buyer pays by MT103 T/T for the full product to the seller.

7. Seller shall provide the following partial proof of product documents which were issued in name of initial buyer for the verification of the product availability via email.



Moroz Konstantin Nikolaevich
General Director

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