



Gas Energy A3C N27

ADDRESS : VF9J+96H, Kyzylorda, Kazakhstan

SOFT OFFER FOR PETROLEUM PRODUCTS

We hereby State that we are ready and willing to Supply the below mentioned Petroleum Products with full Responsibility as Per under Stated specification and Terms & Conditions.

MAZUT M100-10585-75 (MT)

PRICE CIF: GROSS \$270/NET \$260
PRICE FOB: GROSS \$250/NET \$240

BITUMEN GRADE 60/70 AND 80/100 (MT)

PRICE CIF: GROSS \$160/NET \$150
PRICE FOB: GROSS \$140/NET \$130

EN590 (MT)

PRICE CIF: GROSS \$510/NET \$500
PRICE FOB: GROSS \$470/NET \$460

UREA (MT)

PRICE CIF: GROSS \$220/NET \$210
PRICE FOB: GROSS \$205/NET \$195

GASOLINE 87, 95 OCTANE (MT)

PRICE CIF: GROSS \$240/NET \$230
PRICE FOB: GROSS \$210/NET \$200

GASOLINE 92 OCTANE (MT)

PRICE CIF: GROSS \$210/NET \$200
PRICE FOB: GROSS \$190/NET \$180

JET FUEL A1

PRICE (BBL) FOB: \$82.00 USD GROSS / \$80.00 USD NET
PRICE (BBL) CIF: \$90.00 USD GROSS / \$88.00 USD NET

D2 DIESEL GAS OIL L-0.2-62 GOST 305-82

PRICE CIF: GROSS \$265/NET \$255
PRICE FOB: GROSS \$250/NET 240

LIGHT CYCLE OIL (LCO) (MT)

PRICE CIF: GROSS\$ 295/NET \$ 285
PRICE FOB: GROSS \$ 270/ NET \$ 260

D6 VIRGIN FUEL OIL. (GALLONS)

PRICE CIF: GROSS \$0.95/NET \$0.90
PRICE FOB: GROSS \$0.85/NET \$0.80

EURO 4, EURO 5 & DIESEL 500 PPM (MT)

PRICE CIF: GROSS \$210/NET \$200
PRICE FOB: GROSS \$195/NET 185

LPG (LIQUEFEID PETROLEUM GAS) (MT)

PRICE CIF: GROSS \$290/NET \$280
PRICE FOB: GROSS \$275/NET \$265

LNG (LIQUEFEID NATURAL GAS) (MT)

PRICE CIF: GROSS \$385/NET \$375
PRICE FOB: GROSS \$370/NET \$360

FOB PROCEDURE TANK TO TANK :

1. Buyer issues ICPO containing the seller's working procedures and buyer's banking details along with buyer's nominated TSA, company registration certificate and data page of buyer's passport.
2. Seller issues commercial invoice for the product in tanks at the port, buyer signs and returns commercial invoice along with an acceptance letter.
3. Seller issues a copy of fresh SGS report direct to buyer executed tank farm, in order to verify product.
4. Upon confirmation of the successful verification of the SGS report by buyer tank farm, buyer's company provides valid tank storage receipt company. buyer also issues POF/BCL to supplier / seller's schedule the injection of fuel into buyer's leased tanks.
5. Seller issues following PPOP documents to buyer, buyer product or accepts the seller's SGS for product verification, and makes the payment for the total value of product injected into the tanks through the means of MT103/TT to the seller; Q&Q Report, Injection Report, UDTA, ATSC, Fresh SGS (Within 48 Hours), ATV.
6. Buyer pays buyer side intermediaries, and seller pays seller side intermediaries involved in the transaction subsequent monthly shipments continue as per terms and conditions of the sales and purchase agreement / contract between the buyer and the seller.



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FOB PROCEDURE TANK TO VESSEL

1. Buyer issues an official ICPO, company certificate of registration, passport copy.
2. Seller issues, Availability of product, Commitment to supply the product, commercial invoice for the available quantity in storage tank, Invoice for the Injection to buyer.
3. Buyer signs the commercial invoice and buyer pays for Injection Installation process/Artificial lift process. NCNDA / IMFPA signed by all parties.
4. Seller programs inject/inject the product into a reserved Tank near the port which Tank authority officer can be able to provide buyer with Injection report after product injection. Buyer received Injection report with listed below documents:
A: Injection report
B: Unconditional Dip Test Authorization (DTA)
D: Certificate of Origin
E: Product Passport (analysis test report)
F: Notarized and endorsed NCNDA/IMFPA
G: Authorization to sell & collect (ATSC)
I: Tank storage receipt (TSR)
5. Seller contact and give SGS right for buyer Dip Test as the SGS certificate will be under the buyer's name. (Optional) SGS on half of Buyer Conducts SGS or Buyer's SGS team conducts Dip Test Inspection on the product in seller's storage Tank on buyer's expense.
6. Seller commences Injection of the products into buyer's chartered vessel, Buyer makes payment.
7. Seller pays all intermediaries involved in the transaction within 72 hours. Extension of transaction continues the same way

PROCEDURE CIFA

- 1-Buyer issue ICPO to seller including his international passport
- 2-Seller issued SPA for buyer for review and countersign.
- 3-Seller Issue below Partial POP documents
(a) Commitment to supply (b) Availability of product (c) Product Passport
(d) Certificate of Origin (e) Export License (f) Payment Invoice for CPA
- 4-Buyer finalizes the CPA Fees
- 5-Seller/shipping company swift full set of POP documents including the registered contract, fresh SGS report, Bill of loading, Attestation report, Vessel Manifesto ETC to buyer and buyer's bank for confirmation.
- 6-Upon confirmation of FPOP shipping commence as scheduled.
- 7-Upon Vessel arrival at Port of Destination, Seller issue ATB/DTA for buyer/buyer's inspection team to conduct CIQ or its equivalents along with the full proof of products to be handed over to the buyer by the ship captain.
- 8-Buyer confirm products Q/Q and Seller Transfer Ownership Title / Full POP to buyer's name.
- 9-Buyer discharges the product and within 14 days pays for product amount via MT103 and Seller pays commissions within 48 hours if any.

PROCEDURE CIFB

1. Buyer issue Irrevocable Corporate Purchase Order (ICPO) with seller procedure and Company Profile (CP) to the Seller, along with copy of buyer passport.
2. Seller issues the Sales Purchase Agreement SPA draft contract and Commercial Invoice CI, for the Buyer's review and the Draft Contract must be duly endorsed and returned by the Buyer with a Letter of Undertaken to perform obligations under the contract.
3. Buyer send the signed SPA contract agreement and Seller issue to buyer the below documents; Copy of statement of availability of the product. Copy of the refinery commitment to produce the product. Payment invoice for import & export permits /Allocation Security Deposit of the trial shipment.



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4. Upon receipt and confirmation of buyer payment for Import/Export permits and Allocation Security Deposit, Seller register the signed SPA draft contract, for official legalization & notarization with the various ministries and issue to buyer/ buyer bank the below documents;
 - a. Copy of approval to export issued by the ministry of justice
 - b. Endorse and Legalized SPA Contract
 - c. Copy of the Port Storage agreement
 - d. Copy of tank storage receipts (Seller pay Port Storage Fees) e. Copy of TRANSNEFT contract to transport the product to the loading port (Injection fees pay by seller)
5. After Buyer's Bank verification and confirmation of documents, the Buyer's Bank within 10 banking days issue the payment instrument, Documentary Letter of Credit (DLC Mt700), directly to the Seller's Bank.
6. Seller bank issue 2% PB to the buyer's bank and Loading/Delivery commences after confirmation from the Seller's Bank.
7. Buyer pays for each delivered Lot by direct bank wire transfer within 5 days after Inspection by SGS on Buyer's expenses at the buyer destination port of discharge and receiving of the following Documents:
 - A. Copy of the Charter Part Agreements (CPA) of the product to the discharge port
 - B. Copy of DIP test authorization
 - C. SGS Reports from loading port.
 - D. Ocean Bill of Lading.
 - E. Insurance.



MOROZOV AKHMAD
SALES MANAGER