



YAKUT OIL

ИИИ: 1435150155 / ОГРН: 1041402044243 / КПП: 143501001

SOFT CORPORATE OFFER

We the undersigned Mandate/consulting company LLC "YAKUT OIL COMPANY", the Direct Mandated to an Oil & Gas refinery hereby issue this Soft Corporate Offer with presented term conditions and confirm our irrevocable corporate and legal responsibility, under penalty of perjury that we are ready, willing and able to supply the below mentioned products.

TRANSACTING TERMS

DELIVERY: CIF / FOB

PAYMENT TERM: MT103/ SBLC

QUALITY: Q&Q test report will be conducted at the loading port by SGS or Equivalent at the expense of Seller.

Products Origin: **RUSSIA FEDERATION**

AVAILABLE PRODUCTS AND PRICE LIST

VIRGIN FUEL OIL D6

Monthly Quantity: 50,000,000 GALLONS - 200, 000,000 GALLONS

CIF Price: \$0.86 GROSS / \$0.82 NET

FOB Price: \$0.76 GROSS / \$0.72 NET

COMMISSION: \$4 CENT PER GALLONS

AVIATION KEROSENE COLONIAL GRADE 54/ GRADE A1 JET FUEL

Monthly Quantity: 500, 000 BBLs - 2,000,000 BBLs

CIF Price: \$41 GROSS / \$36 NET

FOB Price: \$ 38 GROSS / \$33 NET

COMMISSION: \$2.5 / \$2.5

MAZUT 100 GOST-10585-75 / 99

Monthly Quantity: 50,000 MT- 200,000 MT

CIF Price: \$220 GROSS / \$210 NET

FOB Price: \$ 210 GROSS / \$200 NET

COMMISSION: \$5 / \$5

PETROLEUM COKE

Monthly Quantity: 30,000 MT - 100,000 MT

CIF Price: \$ 72 GROSS / \$68 NET

FOB price \$ 62 GROSS /58 NET

COMMISSION: \$2 / \$2

HSD2 GAS OIL L-0.2-62 GOST 305-82 AGO (AUTOMATIVE GAS OIL)

Monthly Quantity: 50,000 MT - 200,000 MT

RUSSIA, YAKUTSK, STR. CHIRYAEVA 3, 677000

yakutoilcompany@mail.ru / +79155291504





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TERMS AND CONDITIONS FOB ROTTERDAM

1. Buyer issues an official ICPO, company registration certificate and passport copy of the signatory.
2. Seller issues to the Buyer the commercial invoice (CI) for the available quantity in the storage tank.
3. Buyer signs and returns the commercial invoice to the Seller along with buyer Tank Lease Agreement (TSA)
4. Seller approves buyer's tank and issues the following documents to buyer:
 - a) Statement of Product Availability
 - b) Commitment Letter to Supply
 - c) Tank Storage Receipt
 - d) Authorization to Verify
5. Buyer verifies product with the Tank Company and buyer releases full tank details (TSR) of buyer's tank to seller
6. Seller issues unconditional Dip Test Authorization (DTA) to buyer to allow buyer dip test in seller's tank
7. Upon successful dip test in the Seller's tank, Seller issues to Buyer Notice of Readiness to Inject into buyer's tank and Injection Schedule
8. Seller proceeds with tank to tank transfer of product into the buyer's tank and releases Act of Title Ownership Certificate in favor of buyer company name
9. Buyer makes 100% payment of the total amount of the product via MT103 to the seller
10. Seller pays all Intermediaries involved in the transaction and Subsequently Monthly Shipment Continues as per Terms and Conditions of the Sales and Purchase Agreement Contract between Buyer and Seller.

ООО ЯКУТСКАЯ НЕФТЯНАЯ КОМПАНИЯ
РОССИЯ, Г. ЯКУТСК, УЛ. ШИРЯЕВА 3
ИНН: 1435150155 КПП: 143501001
yakutoilcompany@mail.ru

TSYGANOV VLADIMIR VASILIEVICH
General Director



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