

## **SOFT CORPORATE OFFER**

We "TRANZIT NEFT" LLC hereby issue this Soft Corporate Offer as the Mandate to a trusted Refinery in Russia Federation with given Terms and conditions to confirm the readiness and willingness to Offer and then straight to Commercial Invoice Agreement and sales purchase contract agreement upon acceptance of our supplier terms and conditions Stipulated herein for the below product.

### **List and price of product**

PRODUCT: AVIATION KEROSENE COLONIAL GRADE "54" (GOST 10227-86)  
ORIGIN: RUSSIAN FEDERATION  
QUANTITY: TWO MILLION (2,000,000) BARRELS WITH R&E INTO YEARLY  
CONTRACT CIF PRICE: US\$ 40.00 GROSS / US\$37.00 NET PER BARREL  
FOB PRICE: US\$ 35.00 GROSS/ US\$ 32.00 NET PER BARREL

PRODUCT: AVIATION TURBINE JET A-1  
ORIGIN: RUSSIAN FEDERATION  
QUANTITY: ONE MILLION (1,000,000) BARRELS WITH R&E INTO YEARLY  
CONTRACT CIF PRICE: US\$ 40.00 GROSS / US\$37.00 NET PER BARREL  
FOB PRICE: US\$ 37.00 GROSS/ US\$ 34.00 NET PER BARREL

PRODUCT: EASTERN SIBERIA PACIFIC OCEAN CRUDE OIL (ESPO)  
ORIGIN: RUSSIAN FEDERATION  
QUANTITY: ONE HUNDRED THOUSAND (100.000) METRIC TONS WITH R&E INTO YEARLY  
CONTRACT CIF PRICE: US\$230.00 GROSS / US\$220.00 NET PER MT  
FOB PRICE: US\$210.00 GROSS / US\$200.00 NET PER MT

PRODUCT: PETROLEUM COKE  
ORIGIN: RUSSIAN FEDERATION  
QUANTITY: FIFTY THOUSAND (50.000) METRIC TONS WITH R&E INTO YEARLY  
CONTRACT CIF PRICE: US\$70.00 GROSS / US\$65.00 NET PER MT  
FOB PRICE: US\$60.00 GROSS / US\$55.00 NET PER MT

PRODUCT: HIGH SPEED DIESEL EURO 4 GRADE (GASOLINE)  
ORIGIN: RUSSIAN FEDERATION  
QUANTITY: FIFTY THOUSAND (50,000) METRIC TONS WITH R&E INTO YEARLY  
CONTRACT CIF PRICE: US\$ 230.00 GROSS / US\$220.00 NET PER MT  
FOB PRICE: US\$ 210.00 GROSS / US\$180.00 NET PER MT

## TTO TRANSACTION PROCEDURE

1. Buyer issues official ICPO with banking details and company registration certificate
2. Seller issues MOU contract for both parties to sign within 24 hours, buyer signs and send back with guarantee letter to fulfill the contractual agreement.
3. Seller issue POP documents which were issued in the initial buyer company's name as listed below.
  - a. Sanitized Certificate of Origin in the name of previous buyer
  - b. Product quality passport (Analysis test Report) By Russian standard gost R
  - c. Sanitized Bill of Lading in the name of previous buyer name
  - d. Freight cargo Manifest
  - e. NOR
  - f. Vessel Q88
  - g. Vessel ETA
  - h. Commitment to Supply
  - i. Sanitized SGS onboard vessel Quality and Quantity Report
4. Within 24 to 48 hours of buyer receipt of the above PPOP documents, buyer's bank issues MT199/MT799 Pre-advice showing buyer's financial capability and readiness to purchase the cargo to seller nominated bank account and should buyer fail to issue MT199/MT799 Pre-advice accordingly within 24 to 48 hours, buyer will make cash deposit by TT wire transfer into seller nominated bank account which will stand as Security Guarantee for the transaction, change of title ownership, cargo re-route and re-assigning of cargo to current buyer.
5. Upon seller's partner confirmation of buyer's bank MT199/MT799 Pre-advice or deposit, seller transfer's the title to the potential buyer's company's name and also re-issue all other outstanding documents to the potential buyer's company's name and also re-route the vessel to buyer's destination port/terminal and issue ATB to enable Buyer board the vessel and DTA Dip Test Authorization effective from the vessel ETA.

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6. Vessel arrive the discharge port and buyer carry out the CIQ/SGS inspection and upon a successful inspection, buyer makes payment for product by MT103 and deduct the payment made to seller if any payment is made to seller.
7. Buyer and seller signs yearly contract and buyer issue RDLC.



Umdumov Telman Vladimirovich Director