



SOFT CORPORATE OFFER

We **ROPIR INTERNATIONAL SA**" with full legal responsibility under penalty of perjury hereby issue this Soft Corporate Offer (SCO) for all Petroleum Products we supply for immediate delivery on a **CIF** basis:

8. Product Name: LIGHT CYCLE OIL (LCO)		
Quantity: Minimum 50,000 MT – Maximum 1,000,000 MT Trial / Monthly Shipment		
GRADE	LIGHT CYCLE OIL (LCO)	Price - \$260 Gross / \$250 Net per MT

ADDITIONAL DETAILS / INFORMATION	
ORIGIN	RUSSIAN FEDERATION
SPECIFICATION & GRADE	STANDARD EXPORT QUALITY AND GRADE
INSPECTION	CIQ, SGS OR EQUIVALENT
PERFORMANCE BOND (PB)	2% PERFORMANCE BOND (PB) IN FAVOR OF BUYER
PAYMENT TERM	T/T, MT 103, & DLC MT700
CONTRACT TERM	TRIAL SHIPMENT + CONTRACT WITH ROLLS & EXTENSION
COMMISSION STRUCTURE	50% BUYER SIDE (OPEN) / 50% SELLER SIDE (CLOSED)
SHIPMENT & DELIVERY METHOD	CIF VIA VESSEL TO BUYER'S DESTINATION/DISCHARGE PORT
LOADING PORTS	PRIMORSK, VLADIVOSTOK, KOZMINO, NOVOROSIYSK, SAKHALIN, UST-LUGA, ETC.
NOTE:	ALL ICPOS TO BE ISSUED TO ZAO "RUSGEOSERVIS", c/o Ropir International

STANDARD BANKING PROCEDURE (CIF)

1. Buyer issues ICPO along with Buyer's company registration certificate.
2. Seller issues Sale & Purchase Agreement (SPA), Buyer review, amend (if necessary), signs, and return the SPA in WORD format to Seller within seven (7) banking days. Seller sends Final Approved SPA to Buyer in PDF Format along with the Proforma Invoice for buyer's issuance of MT 999/199 Ready, Willing and Able (RWA) to Seller's fiduciary bank account confirming their readiness and capability to execute the transaction.
3. Buyer sends swift copy of the issuance of their MT999/199 Ready, Willing and Able (RWA) to Seller's bank. Upon confirmation, Seller issues to Buyer via email the following transaction documents (Partial POP):
 - ~ Unconditional Commitment to Supply.
 - ~ Certificate of Analysis (COA) also known as Product Passport.
 - ~ Statement of Product Availability.
 - ~ Commercial Invoice for the total 1st shipment product value.
4. Within seven (7) banking days, Buyer's bank in accordance with seller's verbiage issues swift DLC MT700 to Seller's fiduciary bank account to cover the 1st shipment total product value and send swift copies to Seller to enable seller commence loading of product with the shipping company. Seller's bank issues 2% PB to Buyer's bank to activate Buyer's financial instrument within seven (7) days.

NOTE: NOTE: If due to any reason buyer can't issue the RWA MT999/199 in procedure #2, the alternative is for the buyer to make a 5% of the total product shipment value via T/T wire transfer to our fiduciary account. Upon confirmation, we'll proceed straight into shipment and furnish buyer with the FULL POP Documents via bank to bank. Meanwhile, if buyer cannot issue RWA MT999/199, buyer is to request the Commercial Invoice for the direct issuance of DLC MT700 after signing of the Contract. The alternate solution is to request for invoice and make a 5% deposit of the total 1st shipment value after signing of the contract via T/T Wire Transfer OR make a security guarantee deposit payment of \$2,000,000.00 USD via T/T Wire Transfer to an Escrow Company Account provided by Seller.

5. Upon seller's bank successful exchange of instrument method with buyer's bank, Seller to finalize loading within five - seven (5-7) working days. Seller invites buyer for visitation to witness the final inspection and TTM for negotiation of future transactions (Optional to Buyer).

Seller loads product within six (6) international working days, signs NCNDA/IMFPA between all intermediaries involved with the notarized copy sent to Seller's bank and registers & legalizes the contract and sends to Buyer the following Full POP Document by swift via bank to bank and a copy via email to buyer and representative. Seller sends one full set of ORIGINAL POP documents to our authorized Customs Clearance agent at destination port, and send one full set of COPIES POP documents to Buyer's address via DHL or FedEx expedite (overnight) service and provide tracking numbers. (19 sets bellow):

- ~ Copy of Registered & Legalized Contract.
- ~ **Copy of License to Export**
- ~ **Copy of Approval to Export.**
- ~ Copy of Statement of Availability of the Product.
- ~ Copy of the Refinery Commitment to Produce the Product.
- ~ Copy of the Port Storage Agreement.
- ~ Copy of the Charter Party Agreement(s) to Transport the Product to Discharge Port.
- ~ Certificate of Origin
- ~ Tank Receipt
- ~ Company Tax Payer's Certificate
- ~ Certificate of Incorporation.
- ~ Act of Transfer/Change of Ownership Title.
- ~ SGS/Saybolt Certificate of Quality and Quantity, One (1) Original and three (3) copies.
- ~ Cargo Manifest
- ~ Vessel Ullage report
- ~ Vessel Q88
- ~ Bill of Lading
- ~ Notice of Readiness (NOR)
- ~ Estimated Time of Arrival (ETA)

6. Buyer notifies seller by official written notice of his bank receiving seller's pop documents. Shipment commences as per contract schedule and upon arrival of the cargo at the discharge port, buyer's inspection team carries out CIQ, SGS or equivalent inspection to ascertain quality and quantity.

7. Product is discharged into buyer's destination port/storage facility after successful inspection, Buyer release payment via swift fund transfer MT103/TT within 3 to 5 banking days to Seller for total shipment value after discharge of product at destination port/storage facility and receipt of the entire relevant shipping documents. Seller within 48 hours pays the intermediaries involved according to signed & notarized NCNDA/IMFPA. Second and succeeding shipments continue.

On Behalf of Ropir International SA

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