



ТНГ-ГРУПП

ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ "ТНГ-ГРУПП"
ОГРН: 1051608047798 / ИНН: 1645019164 / КПП: 164501001Юридический адрес: 423236,
Республика Татарстан, Бугульминский р-н, г. Бугульма, ул. Климента Ворошилова,

To: Who It May Concern
Attn: Principal Buyer / Mandate

Buyer's official ICPO should be issued & addressed as follows;
To: Supplier / Refinery, Russia-Federation,
Attn: Buyers
Via: "TNG-GROUP",

SOFT CORPORATE OFFER

We **TNG-GROUP** are Sales Consultant in oil and gas field and we have several refineries which we work with and our roles is to make sure both parties are protected and have full knowledge of the transaction, we also work with buyer representative to make sure the transaction scale through. Our service covered as follow. verifying company for buyers and sellers, Documents verification, Tank Farm verification in Rotterdam, Russia and Houston and if you are also in need of Tank farm we can as well recommend for your storage. Our supplier has capability to supply the under listed Products for Immediate Spot and Contract sales. The Supply is guaranteed to meet the Specifications and pass through the requirements of SGS. "Only direct negotiations from buyers, representative shall be considered".

TRANSACTION TERMS: COUNTRY OF ORIGIN RUSSIAN FEDERATION/OTHER ORIGIN

Trading Mode: - FOB (Free On Board) & CIF (Cost of Insurance and Freight). Price: Negotiable (send your Sensitive/target price during ordering). Payment: SBLC/MT760, LC/DLC/MT700, MT103/ TT-Wire. Loading port: Ust-Luga / Tuapse / Novorossiysk / Nakhodka / Kozmino, Prigorodnoye - Russia. Destination: Any Safe World Port (ASWP). Specification: Annexed within Contract (TBA). PB: 2% Operative Performance Bond, by the Seller.

COMMISSIONS STRUCTURE

INSPECTION: SGS FOR THE QUALITY & QUANTITY TEST REPORT
COMMISSION PER BBL: SELLER SIDE & BUYER SIDE - \$ 1.00 USD PER BARREL
COMMISSION PER MT: SELLER'S SIDE - \$5.00 & BUYER'S SIDE - \$ 5.00 USD PER MT.
COMMISSION PER GAL: SELLER SIDE & BUYER SIDE - \$ 0.2 USD PER GALLON

PRODUCTS LIST

MURIATE OF POTASH FERTILIZER

Minimum Quantity: Buyer request not less than 20,000 Metric Ton
Maximum Quantity: 100,000 Metric Ton per Monthly
Price CIF ASWP: Gross \$585 / NET \$ 575USD per MT
COMMISSION: \$ 5 Seller Side / \$ 5 Buyer Side per MT
ORIGIN : Russian



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OFFICIAL TRANSACTION PROCEDURES ON CIF

- 1). Buyer issues ICPO must be with buyer company letterhead and buyer banking information.
- 2). Seller issues SPA to Buyer/Buyer signs seals and returns the SPA to seller. Seller gives Partial proof of products, PPOP to buyer.
 - (A) Refinery Commitment to Supply
 - (B) Certificate of Origin
 - (C) Statement of availability of product
 - (D) Product quality passport
 - (E) Commercial invoice for the first value month
- 3). Within 5 banking days, Buyer's bank sends Irrevocable Operative SBLC via MT760 or DLC via MT700 according to seller's fiduciary bank verbiage to seller nominated fiduciary offshore bank account for first month shipment, to enable seller charter vessel and commence shipment, and this payment will be deducted from the total cost of product after inspection at discharge port, Seller's Bank Issues Full POP Documents to the Buyer's Bank alongside with the 2% Performance Bond (PB).
 - a) Copy of license to export, issued by the department of the Ministry of Energy, Russian Federation.
 - b) Copy of Approval to Export, issued by the Ministry of Justice, Russian Federation.
 - c) Copy of statement of availability of the product.
 - d) Copy of the refinery commitment to produce the product.
 - e) Copy of Transnet contract to transport the product to the loading port.
 - f) Copy of the port storage agreement.
 - g) Copy of the charter party agreement to transport the product to discharge port.
 - h) Copy of Vessel Questionnaire 88
 - i) Copy of Bill of Lading.
 - j) SGS Report at loading port.



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Assistance Manager

Mr. Sergey Yurievich

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