



Юридический адрес: 121170, город Москва, Кутузовский пр-кт, д. 41, цокольный этаж помещ. 1, подъезд 8 Email: snegt@internet.ru Tel: +7916-258-7882; +7916-258-7863

> (Торговля оптовая твердым, жидким и газообразным топливом нефтепродуктов) ИНН: 7730249593; ОКПО: 36271298

SOFT CORPORATE OFFER

With reference to your inquiry which has been our line of business of providing services to large business organizations for convenient prices. We have very good connectivity over the city and offer better services providing quality services to buyers is the main motto of our organization and we have never compromised the quality of our services.

LIQUIDIFIED NATURAL GAS [LNG]

10,000 MT x 12 Months, USD 290 Gross / 280 Net Over 50,000 MT x 12 Months, USD 280 Gross / 270 Net COMMISSION STRUCTURE: \$ 5 USD per MT Buyer Side / \$ 5 USD per MT Seller Side.

NOTE: Product payments are also acceptable in other currencies, i.e.: RUBLE/ RMB/ EURO/ CNY/ KZT/ Equal to USD.

SPECIFICATIONS: STANDARD EXPORT QUALITY.

Trading Mode: - CIF (COST OF INSURANCE AND FREIGHT) PRICE: Negotiable (send your sensitive/target price during ordering). PAYMENT: By an Irrevocable Non - operative Irrevocable non-transferable Letter of Credit via IRDLC MT700 / SBLC MT760 / LC, MT103 for the monthly quantity of the product to Seller fiduciary account. CONTRACT: 12 Months with possible rollovers and Extension / Spot. INSPECTION: SGS or similar by Seller LOADING PORT: PORT OF AKTAU / PORT OF BAUTINO/ PORT OF SEMEY/ PORT OF ATYRAU/ PORT OF PAVLODAR/ VLADIVOSTOK PORT/ NOVOROSSIYSK PORT/ ROTTERDAM/ HOUSTON. DESTINATION: Any Safe World Port (ASWP). SPECIFICATION: Annexed within Contract (TBA).

PB: 2% Operative Performance Bond, by the Seller





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CIF PROCEDURE:

1. Buyer's issues Irrevocable Corporate Purchase Order (ICPO), with banking details on buyer's official company letterhead with letter of Acknowledgement, scanned copies of the buyer's company registration and international passport of the authorized representative.

2. Seller issue Draft Contract / Sales & Purchase Agreement (SPA Open for amendments if any) both parties sign and seal the Present contract and exchange the copies electronically.

3. Seller registers and legalizes contract officially with the appropriate authority Ministry of Energy, to facilitate booking of allocation and securing a legitimate approval for the Transfer of Ownership Title/Allocation to buyer's Company name at seller's expense.

4. Seller releases to the Buyer the legalized contract & Partial POP Documents via electronic mail as listed below.

A. Copy of Tax Registration Certificate (Certificate of Incorporation),

- B. Certificate of origin
- C. Product Passport,
- D. Refinery commitment to supply
- E. Statement of availability of product.
- F. Performa Invoice.

5. On confirmation of the receipt of the partial POP, buyer within five (5) working days issue a Bank Guarantee in the form of (SBLC MT760 / DLC MT700 of the trial quantity to Seller fiduciary account), or the buyer pay 5% of the product value in replacement to the (SBLC MT760 / DLC MT700 as financial guarantee.

NOTE: The 5% guarantee payment will be deducted when making payment for the total cost of the product at the discharge port after a successful CIQ /SGS test at the discharge port.

6. On confirmation of the above clause, loading commences and shipment schedule and seller releases full set of POP and shipping documents to buyer's bank along with 2% PB (Performance Bond).

A. Copy of export license, issued by the ministry of Petroleum and Energy.

- B. Copy of approval to export, issued by the ministry of justice.
- C. Copy of statement of availability of the product.
- D. Copy of the refinery commitment.
- E. Copy of Transnet contract to transport the Product to the Port.
- F. Copy of the Port Storage agreement/ Insurance.
- G. Copy of charter party agreement.
- H. Copy of Customs clearance certificate.
- I. Copy of the tank receipt issued by the storage facilitator.



ООО «СНЕГТ» Юридический адрес: 121170, город Москва, Кутузовский пр-кт, д. 41, цокольный этаж помещ. 1, подъезд 8 Email: snegt@internet.ru Tel: +7916-258-7882; +7916-258-7863

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J. Copy of SGS Report.

7. Shipment commences as per contract and upon arrival of the vessel tanker at the discharge port, buyer conducts SGS or CIQ Inspection.

8. Buyer makes operative payment for the full shipment via T/T Wire or MT103.

9. Seller will release payments to the intermediaries involved within 48 hours of receiving the full Payment for the product from the Buyer's bank.

10. After successful delivery of the first monthly shipment of the Product, Buyer transfers the full amount of the following month delivery to maintain the Standby Letter of Credit 100% SBLC MT760/ DLC MT700 and contract continues for subsequent Eleven (11) months subject to this Contract.

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