



LENTRANSGAZ 000

ADDRESS: 195027, Bolsheokhtinsky ave., 35, Office
8, 1 St. Petersburg
EMAIL: lentransgaz.ooo@mail.ru
SKYPE: lentransgaz.ooo
Phone: +79057660901

INN 7806442102 KPP 780601001 OGRN 1107847360070 OKPO 69152479

Valid: Valid for 7 working days

To: End Buyer
Via: LENTRANSGAZ 000

SOFT COOPERATE OFFER

We, "LENTRANSGAZ 000" acting as authorized mandate to major refineries in Russian Federation, with full corporate and legal authority and responsibility and under penalty of perjury, confirm availability of petroleum products for immediate sales to capable buyers under the specified terms and conditions below. All supply is guaranteed to meet the standard specifications and to pass the stringent requirements of SGS or equivalent in compliance with ICC international regulations

ORIGIN: RUSSIA FEDERATION
QUALITY: EXPORT STANDARD

LOADING PORTS: *NOVOROSSIYSK / KOZMINO / VLADIVOSTOK / NAKHODKA / PRIMORSK/ROTTERDAM/AMSTERDAM*

INCOTERMS: *CIF/FOB*

INSURANCE: *PAID BY SELLER, COVERING 110% OF SHIPMENT VALUE*

PERFORMANCE BOND: *2%*

COMMISSIONS: *\$5 PER MT (\$2 PER BBL) PAYABLE BY SELLER*

PAYMENT TERMS: *Irrevocable LC, T/T Telegraphic Transfer, BG or SBLC MT760, MT103/23, MT103BLOCK FUNDS, ESTABLISHED BY A TOP PRIME BANK FOR 100% INVOICE VALUE, PAYABLE AT SIGHT AGAINST SHIPPING DOCUMENTS.*

PRODUCTS AVAILABLE

DIESEL GAS OIL GOST 305-82 (D2)

Monthly Quantity: 10,000MT– 200,000MT.
Price: \$330.00 Gross / \$320.00 Net per Metric Ton
COMMISSION: \$5/\$5

VIRGIN FUEL OIL D6

Monthly Quantity: 50,000,000 GALLONS - 200, 000,000 GALLONS
Price: \$0.65 Gross / \$063 Net per Gal
COMMISSION: \$ 0.02/\$ 0.02

INN 7806442102 KPP 780601001 OGRN 1107847360070 OKPO 69152479



LENTRANSGAZ 000

ADDRESS: 195027, Bolsheokhtinsky ave., 35, Office
8, 1 St. Petersburg
EMAIL: lentransgaz.ooo@mail.ru
SKYPE: lentransgaz.ooo
Phone: +79057660901

INN 7806442102 KPP 780601001 OGRN 1107847360070 OKPO 69152479

FOB PROCEDURE {NON NEGOTIABLE}

1. Buyer provides ICPO with company profile and passport ID, along with his Tank Storage Agreement OR alternatively Seller's Tank Storage Agreement in Buyer's name if prefer.
2. Seller releases past performance which include previous SGS Report with seller preferred SGS station location for buyer's verification and DD.
3. Buyer verifies successfully and requests for the Supplier's product Commercial Invoice buyer sign and return
4. Seller issue new Fresh SGS to buyers tank only for verification upon successful verification
4. Buyer signs NCNDA/IMFPA and makes payments for 3 days tank extension to buyers tanks upon confirmation of buyers payment seller make their 3days Tank lease to buyer's own tank and buyers Tank farm release the 6 days TSR
5. seller provides full POP documentation including less than 48 hour Fresh SGS Report in buyer's name, authorizes extension permit and release product title transfer document to the buyer.
6. upon successful injection in buyer's own tank, buyer pays full product payment via MT103 and extends contract according to agreed contract value.
7. Commission paid by Seller and shared within all intermediaries

CIF APPROVED STANDARD BANKING WORKING ROCEDURES

1. Buyer issues ICPO in accordance to Seller working procedure along with TSA of their nominated Tank in the arrival port.
2. Seller issues S.P.A, Buyer countersigns and returns S.P.A

INN 7806442102 KPP 780601001 OGRN 1107847360070 OKPO 69152479



LENTRANSGAZ 000

ADDRESS: 195027, Bolsheokhtinsky ave., 35, Office
8, 1 St. Petersburg

EMAIL: lentransgaz.ooo@mail.ru

SKYPE: lentransgaz.ooo

Phone: +79057660901

INN 7806442102 KPP 780601001 OGRN 1107847360070 OKPO 69152479

3. Seller lodge in S.P.A. with Ministry in charge of Oil & Gas Export Control for Export Approval to endorse Statement of Product Availability Certificate to Buyer all expenses on seller

4. Seller issue shipping agreement and make total cost for transportation

6. Shipping company release vessel receipt and injection Permission

7. Upon Successful injection and Vessel departure to buyers nominated port, seller release the Tracking code of vessel, along with PPOP documents, upon successful confirmation to vessel departure by buyers, buyers provide proof of storage to inject the product before arrival within 48 hours of confirmation

7. Upon arrival of the vessel at Buyer's discharge port, seller inject the product into buyers tank and release All POP, and Fresh SGS within 48 hours

8. Seller issues to Buyer Full DTA for immediate proceeding of inspection by Buyer's SGS/CIQ Agent.

9. Buyer's bank pays the 100% of Total value of the product in Buyer's storage tank by wire transfer MT103 in accordance with the Seller's invoice and SGS/CIQ inspection report.

10. Upon confirmation of the payment, Seller issues to the Buyer the title of ownership and all Exporting documents and pays commission in accordance

Sign:



roslavtcev Igor Yuryevich.
DIRECTOR

INN 7806442102 KPP 780601001 OGRN 1107847360070 OKPO 69152479