



000 "КОЧМЕС"



ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ "КОЧМЕС"
ОГРН: 1201100001574 / ИНН: 1102082710 / КПП: 110201001
Юридический адрес: 169300, республика Коми, город Ухта, улица Семяшкина, дом 8а, офис 2
ЭЛ. АДРЕС: ntn-llc@bk.ru

SOFT CORPORATE OFFER

We the undersigned LLC "KOCHMES" hereby issue this Soft Corporate Offer with presented term conditions and confirm our irrevocable corporate and legal responsibility, under penalty of perjury that we are ready, willing and able to supply the below mentioned products herein and issue a draft Contract, then a Sales Purchase Agreement (SPA) upon acceptance of the Seller Procedures, term and conditions stipulated herein. The procedures, term and conditions stipulated herein are in accordance with the procedures, terms and conditions of procuring Oil & Gas Products from the Russian Federation terms and conditions.

PRODUCT ORIGIN: RUSSIA

CONTRACT DURATION: 12 MONTHS & MORE

INCOTERMS: FOB

LOADING PORT: ROTTERDAM / ANTWERP / HOUSTON

COMMISSION: SELLER'S SIDE 50% / BUYER'S SIDE 50%

Commodity Details:

RUSSIA AVIATION KEROSENE COLONIAL GRADE JET A-1

QUANTITY: 2,000,000 BARRELS

PRICE: \$28 USD NET / \$30 USD GROSS

COMMISSION: \$1 USD SELLER SIDE / \$1 USD BUYER SIDE

RUSSIA-D6 ORIGIN VIRGIN OIL (D6)

QUANTITY: 100,000,000 GALLONS

PRICE: GROSS \$0.70 / NET \$0.65

COMMISSION: \$0.025 SELLER SIDE / \$0.025 BUYER SIDE

FOB PROCEDURE ROTTERDAM / HOUSTON / ANTWERP

1. Upon acceptance of seller's Offer, buyer issues Purchase Order (ICPO) and TSA.
2. Upon acceptance of buyer ICPO, Seller issues Commercial Invoice, buyer signs and sends back to seller.



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3. Seller arrives at the Buyer's Tank Storage Terminal to program the injection and then send to buyer the below proof of products.
 - a. (Three) 3 days Unconditional Dip Test Authorization (DTA)
 - b. Fresh SGS Report inspected in Rotterdam
 - c. Tank Storage Receipt with GPS coordinates
 - d. Authorization to verify (ATV)
 - e. Injection Report
 - f. Certificate of origin
 - g. Authorization to Sell and Collect (ATSC).
4. Buyer upon verification and confirmation of the product and the POP documents, order SGS to conduct the Dip Test in the Seller Reservoir on Buyer expenses.
5. Upon successful Dip Test, Seller commences injection immediately into Buyer Tank and issues Buyer Title of Ownership Certificate to be followed by all Export Documentation.
6. Buyer makes payment by MT 103/TT Wire Transfer for the total and Seller pays all intermediaries involved in the transaction.

ООО "КОЧМЕС"

Ryabchikov Alexander Georgievich

