

To: Buyers/Buyer's Mandate.

SOFT CORPORATE OFFER

We LLC DAGTRANSNAFTA REFINERY ", the Seller hereby confirm under Penalty of Perjury, under International Law that we are ready, willing and able to sell the following commodity as per the specification and quantity/ price as specified in the terms and conditions stated below.

We further warrant and attest that this allocation has been fully confirmed as existing, is true and valid and is available for Sale & Purchase transaction. We further warrant and attest under penalty of perjury that we have full and complete legal rights and authority to sell this contract to prospective Buyer.

PRODUCTS:

PRODUCT	Gas Oil D2 Diesel
GRADE	Gost 305-82,
QUANTITY	50,000 - 300,000 MT Per Month x 12 Months
PRICE	FOB PRICE - \$250 Gross / \$240 Net -----CIF PRICE - \$260 GROSS/ \$250 NET

PRODUCT	Ultra-Low Sulphur Diesel
GRADE	EN590, 10 PPM, 500 PPM
QUANTITY	50,000 - 300,000 MT Per Month x 12 Months
PRICE	FOB PRICE - \$240 Gross / \$230 Net -----CIF PRICE - \$250 GROSS/ \$240 NET

PRODUCT	Fuel Oil Mazut M100
GRADE	GOST 10585-75 & 10585-99
QUANTITY	50,000 - 300,000 MT per Month x 12 Months
PRICE	FOB PRICE - \$220 Gross / \$210 Net -----CIF PRICE- \$230 GROSS/ \$220 NET

PRODUCT	Russian Export Blend Crude Oil (REBCO)
GRADE	GOST 51 858-2002
QUANTITY	500,000 – 3,000,000 Bbl. per Month x 12 Months
PRICE	FOB PRICE - \$43 Gross / \$40 Net -----CIF PRICE- \$45 GROSS/ \$43 NET

PROCEDURES:

CIF PROCEDURE:

1. Buyer accepts seller's procedure and issue ICPO with the following: banking details, Company profile, passport copy and acceptance letter stating to adhere to seller's procedure.
2. Seller acknowledges buyer's ICPO and issues contract to buyer open for amendment, buyer signs and return the contract to the seller in word format within 2 working international days along with NCNDA/IMFPA signed by all buyers' group at agreed commission structures.
3. Seller makes the final signature and converts the contract to PDF and sends to buyer as final approved contract along with bellow documents through via mail to buyer:
 - **Certificate of Origin,**
 - **Commitment to Supply,**
 - **Product Passport,**
 - **Statement of Availability of the product,**
 - **Export license.**
4. Buyer's bank within Seven (7) banking days issues Pre-Advice (MT199/MT999) swift to seller's bank, upon seller's bank confirmation buyer's bank shall issue DLC (MT700) or SBLC (MT760) within Seven (7) working days for first shipment's value to seller's financial bank to enable seller commence loading of the product and release full set of POP documents to buyer/buyer's bank.

NOTE-1:

- A: If buyer fails to issue DLC (MT700) or SBLC (MT760) within Seven (7) working days, in alternative buyer should pay to seller or seller's logistic company sum of \$470,000 via TT-Wire as guarantee and recovery to performance within 48 hours, for logistic company load the product and proceed to Buyer destination. The guarantee payment will be deducted from the total product value during final product payment.
5. Seller's bank issues 2% PB to buyer's bank within Three (3) banking days with reference from first shipment value, which is submitted and detailed in the mutually agreed signed contract.

	<ol style="list-style-type: none">2. Seller issue commercial invoice of the product in tanks at port, buyer sign and return back commercial invoice to seller.3. Seller provide to buyer the Tank Storage Receipt (TSR) together with a dip test authorization (DTA) For buyer to contact the tank farm for dip test schedule, buyer extend seller tanks and receives full tanks coordinates from the tank farm to enable SGS Inspection team or similar laboratory to have access to the tanks for dip test on each tank.4. NCNDA/IMFPA will be signed by all intermediaries involve in the Transaction and forward to seller for endorsement, seller provide the below documents. I. Endorsed NCNDA/IMFPA. II. Authorization to sell and collect.5. Upon successful Dip Test in tanks and buyer SGS confirmation of Q&Q, buyer make payment for the total cost of product via MT103 and seller transfer title ownership to buyer and buyer lift product into vessel or completely take over seller tanks for further product storage.
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Note: The ICPO/LOI must be in buyer’s letterhead with authorized signatory and stamp. It is mandatory that the document carries the buyer’s bank and bank officer’s contact information. The names and positions of the Company representative signing the LOI/ICPO must be clearly indicated. Otherwise, the document has no legal value; the documents must be fresh (recent date – the most 1-3 days old max.) The letterhead of the Company requesting the commodity must correspond to the Bank Account Holder on the banking information provided. Lastly, the ICPO must be addressed to the seller **LLC DAGTRANSNAFTA REFINERY. VIA “MR. Kamilov Kamil Suleimanovich”** as seller representative and must carry the seller’s approved procedures as shown above.

If your documents do not pass these verification points, please discuss them with your Buyers and get them corrected. This will save time in our process.

We look forward to a successful business relationship with your esteemed company.

Sign and Seal:

MR. Kamilov Kamil Suleimanovich

Director General



ОГРН: 1030502458755 ИНН: 0560027076

Сайт: www.dagtransnafta.ru