



ROSNEFT



MPR TERMINALS
Tank Farm & Shipping Company



ADDRESS: 27023 Г. МОСКВА, УЛ. ГЕНЕРАЛЬНАЯ БЕЛОБОРОДОВА, Д.18, СТР.2 (ШК) 198097, САНТ-ПЕТЕРБУРГ, ПР. 56 А2-45 МАРИНА 4
ДОМ 83, 16 ТВЕРСКАЯ УЛ. МОСКВА РОССИЯ / ROTTERDAM ADDRESS: STATIONSPLEIN 45, BH-098 АК РОТТЕРДАМ ND.
TELEPHONE: +7 (926)503-54-83
EMAIL: MPRTERMINALS@MAIL.RU / MPR_TERMINALSOOO@MAIL.RU / FLEET-EXPORT.MPRTERMINALS@MAIL.RU /
MPRTERMINALS.FINANCEDEPT@GMAIL.COM

SOFT CORPORATE OFFER

AVIATION KEROSENECOLONIAL GRADE JP54
MAZUT 100 GOST 10585/75 / EN590 / LCO / DAP
D2 DIESEL GAS OIL L-o.2-62 GOST 305-82 / UREA
D6 - VIRGIN OIL DIESEL / WTI
JET A1 / LNG / LPG / REBCO / UREA / DAP / BITUMEN / FIRST MONTH SPOT LIFT-ABLE X 12 MONTHS R/E

DELIVERY TERMS:

FOB DIP AND PAY RUSSIAN / ROTTERDAM / HOUSTON PORT / TIANJIN / SUDAN POR.

TOTAL QUANTITY BY MEASUREMENT FOR 1ST SPOT SHIPMENT:

BARRELS (2,000,000BBLs)
METRIC TONES (200,000MT)

PERFORMANCE BOND:

SELLER ISSUES 2% PERFORMANCE GUARANTEE BOND

PRICE BASIS:

JP54 NET - \$22 PER BBL AND GROSS \$24 USD PER BBL / DAP NET - \$170 PER MT AND GROSS \$180 USD PER MT
MAZUT NET -\$190 PER MT AND GROSS \$200 USD PER MT / UREA NET - \$200 PER MT AND GROSS \$220 USD PER MT
D2 DIESEL - NET \$200 PER MT AND GROSS \$210 PER MT
EN590 - NET \$210 PER MT AND GROSS \$220 PER MT
LCO - NET \$190 PER MT AND GROSS \$200 PER MT
VIRGIN D6 DIESEL - NET \$0.31 PER MT AND GROSS \$0.35 PER MT
JET A1 / LNG / LPG / REBCO / UREA / DAP / ESPO / NAPHTHA & LOTS, THESE PRODUCTS REQUIRES BUYERS'TARGET PRICES



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MPR TERMINALS INTERNATIONAL SHIPPING COMPANY

COMPANY NAME	МАРИНЕ ПИПЕЛИНЭ РЭФИНЕРЙ (MPR TERMINAL)
COMPANY ADDRESS	ADDRESS: 27023 Г. МОСКВА, УЛ. ГЕНЕРАЛЬНАЯ БЕЛОБОРОДОВА, Д.18, СТР.2 (ШК) 198097, САНТ.-ПЕТЕРБУРГ, ПР. 56 А2-45 МАРИНА 4 ДОМ 83, 16 ТВЕРСКАЯ УЛ. МОСКВА РОССИЯ / ROTTERDAM ADDRESS: STATIONSPLEIN 45, BH-098 АК РОТТЕРДАМ ND.
REPRESENTED BY	МАКАРИЙ ПАТЯА ВАРНАВА
NATIONALITY	RUSSIAN
TITLE	FOUNDER AND GROUP CEO
TELEPHONE/FAX	+7 (926)503-54-83
E-MAIL	mprterminals@mail.ru / mpr_terminalsooo@mail.ru / fleet-export.mprterminals@mail.ru / mprterminals.financedept@gmail.com



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WE, 'LLC' MPR TERMINALS INTERNATIONAL SHIPPING CO., as End-Refinery/Logistics Company, with Full Legal Responsibility under Penalty of Perjury hereby issue this Soft Corporate Offer with given Terms and Conditions as stated in this Offer to confirm our Readiness and to Execute a Sales and Purchase Agreement with the End Buyer, and the ability to supply the following commodities according to the terms and conditions stipulated in this Soft Corporate Offer.

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FREE ON BOARD (FOB) TERMS & TRANSACTION PROCEDURES

1. BUYER ISSUES THEIR ICPO ACCORDING TO SELLER'S PROCEDURES.
2. SELLER ISSUES THE FOLLOWING POP DOCUMENTS TO BUYER
 - A. SALES PURCHASE AGREEMENT (SPA)
 - B. COMMERCIAL INVOICE (CI)
 - C. PRODUCT PASSPORT
 - D. COMMITMENT LETTER TO SUPPLY THE PRODUCT
 - E. STATEMENT OF PRODUCT AVAILABILITY
 - F. INSPECTION WRITTEN PERMISSION (IWP) DOCUMENT FULLY ENDORSED BY THE AUTHORIZED INSPECTION COMPANY
 - G. LETTER OF ENTRUSTMENT
 - H. LETTER OF WARRANT AND GUARANTEE
 - I. CERTIFICATE OF ORIGIN



UPON BUYER RECEIVE THESE ABOVE AFOREMENTIONED POP DOCUMENTS, BUYER IMMEDIATELY SIGN AND RETURN THE SALES PURCHASE AGREEMENT (SPA) AND COMMERCIAL INVOICE (CI) OF THE PRODUCT IN SELLER'S RESERVIOR TANKS WITHIN 48 HOURS.

3. UPON BUYER SUBMITTING THE SAID SIGNED SALES PURCHASE AGREEMENT (SPA) AND COMMERCIAL INVOICE (CI), SELLER ISSUES A PAYMENT INVOICE FOR BUYER TO IMMEDIATELY PAY FOR THE OBTAINING OF THE FOLLOWING INFORMATION FROM REFINERY STORAGE FACILITY TO PROVE THE EXISTENCE AND RELIABILITY OF THE PRODUCT AT THE LOADING PORT.
 - A. TERMINAL HUB NUMBER
 - B. PORT ACCESS CODE
 - C. GPS COORDINATES
 - D. TANK OPERATION INFORMATION
4. UPON BUYER SUCCESSFULLY PAYS AND OBTAINS THE ABOVE INFORMATION FROM REFINERY'S STORAGE FACILITY, SELLER THEN ISSUES THE FULL PPOP DOCUMENTS FOR BUYER TO CONDUCT THE PRODUCT DIP TEST AT THE LOADING PORT TERMINAL:
 - PRODUCT RESERVOIR RECEIPT (PRR)
 - DAILY PRE-INJECTION REPORT
 - PORT TERMINAL UNIT ATTESTATION LETTER (PTUA)
 - PRODUCT INSPECTION RECEIPT (PIR)
 - AUTHORITY TO DIP TEST (DTA-ATSC) LETTER
 - NCNDA/IMFPA
 - INJECTION RULING RECEIPT (IRR)
 - MINISTRY OF ENERGY UNIT ATTESTATION LETTER

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ВНИМАНИЕ: ВНИМАНИЕ: НАШИ ЦЕНЫ НА ВЫСОКОМ УРОВНЕ И ... NEGOTIABLE КОМИССИЯ СОСТАВЛЯЕТ \$ 10 ЗА ТОННУ И \$ 4 ЗА БАРРЕЛЬ. КОМИССИЯ МОЖЕТ ПЕРЕГОВОРЫ МЕЖДУ ПРОДАВЦОМ И ПОКУПАТЕЛЕМ УТВЕРЖДЕНА ИЛИ МАНДАТОВ АГЕНТОВ.

If the above negotiation terms and working procedures are accepted by your company, kindly instruct buyer to commence publication of PURCHASE ORDER (ICPO) to and return back to us before the expiration date of this SCO to enable us approve it and immediately proceed further to release CI in ensuing forward with this transaction.



Sergey P. Ivanov

SERGEYEV PAVEL IVANOV (CEO)
PRINCIPAL - Chief Executive Officer

MPR_TERMINALS SHIPPING LINE

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