кировское нгду

АДРЕС:123317, МОСКВА, ПРЕСНЕНСКАЯ НАБ. 12 Эмаил : export-sales@kirov-ngdu.ru PHONE: +7 (499) 391-76-63 www.kirov-ngdu.ru



TIN-2609019890 / BIN-1022602220288

SUPPLIER LOADING PORT: VLADIVOSTOK - NAKHODKA PORT(s).

<u>COMMISSION STRUCTURE</u>: USD10.00 PER METRIC TON FOR NON-OFFICIAL REPRESENTATIVE TO BE SHARE EQUALLY BETWEEN SELLER'S AND BUYERS' REPRESENTATIVE AS PER NCNDA/IMFPA IN COMPLIANCE WITH INCOTERMS 2000-2010.

RUSSIAN STANDARD BITUMEN OF GRADE 40/50 PRODUCT SPECIFICATION.

BITUMEN OF GRADE 40/50 PRODUCT SPECIFICATION			
Property	Value	Test Standard	
Specific Gravity @ 25/25 C	C1.01/1.06	D-70	
Penetration @ 25'C	40/50	D-5	
Softening Point C	52/60	D-36	
Ductility @25 C	100 min	D-113	
Loss on Heating (WT)%	0.2 max	D-6	
Drop in Penetration after Heating%	20 max	D-6 & D-5	
Flash Point C	250 min	D-92	
Solubility in CS2(WT)%	99.5 min	D-4	
Spot Test	Negative	*A.A.S.H.O.T.102	

RUSSIAN STANDARD BITUMENT OF GRADE 60/70 PRODUCT SPECIFICATION.

BITUMEN OF GRADE 60/70 PRODUCT SPECIFICATION			
Property	Value	Test Standard	
Specific Gravity @ 25/25 C	C1.01-1.06	D-70	
Penetration @ 25 C	60/70	D-5	
Softening Point C	49/56	D-36	
Ductility @ 25 C	100 min	D-113	
Loss on Heating (WT%)	0.2 max	D-6	
Drop in Penetration after Heating%	20 max	D-6 & D-5	
Flash Point C	250 min	D-92	
Solubility in CS2 (WT)%	99.5 min	D-4	
Spot Test	Negative	*A.A.S.H.O.T.102	

WORKING TRANSACTION PROCEDURES & PAYMENT TERMS -CIF- DELIVERY:

- 1. REFINERY-SELLER ISSUES SOFT CORPORATE OFFER {SCO} TO BUYER, BUYER CONFIRMED THE (SCO) AND ISSUES AN OFFICIAL IRREVOCABLE CORPORATE OFFER (ICPO) WITH BANK DETAILS ALONG WITH BUYER PASSPORT COPY.
- 2. REFINERY-SELLER COMFIRMS BUYER'S {ICPO} AND ISSUES DRAFT CONTRACT TO BUYER, BUYER FILL RETURNS SIGNED CONTRACT TO REFINERY-SELLER WITH A LETTER OF PROCEDURES ACCEPTANCE.
- 3. REFINERY-SELLER REVIEW SIGNED-SEALED SANITIZED {SPA-CONTRACT} AND SEND A COPY OF THE APPROVED SPA-CONTRACT ENTERED IN "PDF" TO BUYER.

КИРОВСКОЕ НГДУ

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- 4. BUYER ACKNOWLEDGE THE SANITIZED {SPA-CONTRACT} ALL PARTIES SIGN NCNDA-IMFPA FOR COMMISSION STRUCTURE FOR THE MANDATE INVOLVED IN THE TRANSACTION.
- 5. REFINERY-SELLER CONFIRMS FINAL SPA-CONTRACT AND SENDS TO THE APPROPRIATE AUTHORITY FOR INTERNAL APPROVAL FOR LEGALIZATION, ENDORSEMENT BY THE PUBLIC NOTARY. BUYER PROVIDE PROOF OF FUND [POF] VIA SWIFT MT199 BANK -TO- BANK WITHIN [3] BANKING DAYS AND BELOW PROOF OF PRODUCT DOCUMENT WILL BE PROVIDED TO BUYER.
- A- REFINERY COMMITMENT TO SUPPLY
- **B- STATEMENT OF AVAILABILITY OF PRODUCT**
- C- PRODUCT QUALITY PASSPORT {ANALYSIS TEST REPORT}
- D- AUTHORITY TO SELL AND COLLECT
- E- LEGALIZED REGISTERED CONTRACT
- 6. AFTER CONFIRMATION OF P-POP DOCUMENT BUYER BANK ISSUES AGREED PAYMENT INSTRUMENT SUCH AS DLC MT700, SBLC MT760 OR BG MT760 VIA SWIFT MT199/M799 BANK TO BANK ACCORDING TO THE CONTRACT VERBIAGE WITHIN FIVE (6) BANKING DAYS. SUPPLIER-SELLER'S FIDUCIARY BANK CONFIRMS BUYER'S BANK INSTRUMENT AND ISSUES 2% PERFORMANCE BOND {PB} AGAINST BUYER INSTRUMENT ALONG WITH FULL POP DOCUMENT
- 7. IF BUYER BANK IS UNABLE TO ISSUE THE PAYMENT INSTRUMENT DLC MT700, SBLC MT760 OR BG MT760 FROM TOP PRIME BANK, IN ALTERNATIVE, SELLER AND BUYER WILL BEAR THE SHPPING COST 50% RESPECTIVELY SUPPLIER-SELLER & BUYER BRIDGE CHARTER PARTY AGREEMENT {CPA} WITH SHIPPING COMPANY TO SECURE ALL REQUIRE DOCUMENTATION SUCH AS, BILL OF LADING {B-L} Q88. UPON RECEIPT OF THE B/L, Q88 ETC., SELLER ARRANGE FOR THE SHIPMENT OF THE PRODUCT TO BUYER'S DESTINATION PORT.
- A- COPY OF PRODUCTS CERTIFICATE OF ORIGIN
- B- COPY OF STATEMENT OF AVAILABILITY OF THE PRODUCT
- C- COPY OF EXPORT LICENSE CERTIFICATE
- D- COPY OF CPA TO TRANSPORT THE PRODUCT TO THE LOADING PORT
- E- COPY OF PORT STORAGE AGREEMENT
- F- COPY OF THE VESSEL QUESTIONNAIRE {88}
- G- COPY OF TANK STORAGE RECEIPT {TSR}
- H-COPY OF THE CHARTER PARTY AGREEMENT WITH THE SHIPPING COMPANY
- I- COPY OF BILL OF LADING {BL}
- J- FRESH CUT SGS REPORT / DIP TEST LETTER
- 8. SHIPMENT COMMENCES AS PER CONTRACT SCHEDULES
- 9. WITHIN 3 WORKING DAYS OF VESSEL ARRIVAL, BUYER RELEASE PRODUCT FULL PAYMENT VIA MT103 WIRE TRANSFER AFTER 'SGS / Q & Q TEST AT THE DESTINATION-DISCHARGE PORT.
- 10. REFINERY-SELLER PAYS ALL AGENTS, MANDATES, BROKERS AND INTERMEDIARIES ACCORDINGLY WITH BRIDGE NCNDA-IMFPA WITHIN 72 HOURS. END OF TRANSACTION AND NEXT TRANSACTION COMMENCES

REFINERY SIGNATURE & SEAL:

POSITION: MARKETING DEPARTMENT FOR

KIROV-NGDU COMPANY.

MR. ROMANOV DAVID ILICH.

кировское нгду

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THE END OF OFFICIAL FULL CORPORATE OFFER-FCO- DOCUMENT.