



DATE OF ISSUE; 1ST DECEMBER 2022.

ATTN: BUYER'S/END BUYER'S

### SOFT CORPORATE OFFER

We, LLC "ELISTINSKAYA FUEL COMPANY", hereby issue this Soft Corporate Offer on behalf of our Seller/ Refinery with given terms and conditions and confirm Seller/Refinery's readiness and willingness to issue a Full Corporate Offer and then straight to Sales Purchase Agreement upon acceptance of our terms and conditions stipulated herein for the below products.

**ORIGIN:** RUSSIA

**INCOTERMS:** FOB/CIF

**LOADING PORT:** RUSSIA PORTS / ROTTERDAM & HOUSTON PORTS

**DELIVERING PORT:** BUYER'S OPTION

**PAYMENT TERMS:** T/T WIRE TRANSFER & MT103

**INSPECTION:** SGS OR SIMILAR.

### AVIATION KEROSENE COLONIAL (GRADE A1) JET FUEL

Minimum Quantity: 2,000,000 Barrels per Month

Maximum Quantity: 5,000,000 Barrels per Month

FOB Price: \$88.00 USD Gross / \$86.00 USD Net

Commission: Seller side \$1.00USD Buyer side \$1.00USD Per MT

### AVIATION KEROSENE COLONIAL (GRADE 54) JET FUEL

Minimum Quantity: 2,000,000 Barrels per Month

Maximum Quantity: 5,000,000 Barrels per Month

FOB Price: \$88.00 USD Gross / \$86.00 USD Net

Commission: Seller side \$1.00USD Buyer side \$1.00USD Per MT



### **LIQUIDIFIED PETROLEUM GAS. (LPG)**

Minimum Quantity: 50,000 Metric Tons per Month  
Maximum Quantity: 500,000 Metric Tons per Month  
CIF Price: \$360.00 USD Gross / \$350.00 USD Net  
Commission: Seller side \$5.00USD Buyer side \$5.00USD Per MT

### **ULTRA-LOW SULPHUR DIESEL (EN590)**

Minimum Quantity: 50,000 Metric Tons per month  
Maximum Quantity: 500,000 Metric Tons per month  
CIF Price: \$330.00 USD Gross / \$320.00 USD Net  
FOB Price: \$290.00 USD Gross / \$280.00 USD Net.  
Commission: Seller side \$5.00USD Buyer side \$5.00USD Per MT

### **LIGHT CYCLE OIL (LCO)**

Minimum Quantity: 50,000 Metric Tons per month  
Maximum Quantity: 500,000 Metric Tons per month  
CIF Price: \$330.00 USD Gross / \$320.00 USD Net  
FOB Price: \$290.00 USD Gross / \$280.00 USD Net  
Commission: Seller side \$5.00USD Buyer side \$5.00USD Per MT

### **FOB PROCEDURE RUSSIA / ROTTERDAM PORT.**

1. Buyer issues ICPO containing the seller's procedure with banking details and scanned copy of buyer's passport along with (TSA) Tank Storage Agreement (TSA) from buyer's Logistic Company.
2. Seller issues Commercial Invoice (CI) for the available products in Tank at the Port, for Buyer's review and endorsement and return for legalization on seller's expenses.
3. Seller verifies the existence and authenticity of the Tank Storage Agreement (TSA) provided by the buyer. Upon ascertaining the Storage Facility in favor of buyer. Seller releases the below POP documents directly to end buyer's secure email.
  - ❖ Legalized Commercial Invoice.
  - ❖ Commitment to Supply.
  - ❖ Injection Report
  - ❖ Fresh SGS (Not Older Than 48 hrs.)



8 Seller's bank will confirm to seller and to buyer that the irrevocable documentary letter of credit has been accepted and the shipping commences as scheduled in the contract for the CIF delivery.

9 Payment will be made for the product by the buyer's Bank via T/T MT103 Wire Transfer to the seller's bank after the CIQ/SGS Inspection at port of discharge and the delivery to the buyer's bank of all documents required by the contract.

10 Seller within 24hours releases the commission of the intermediaries immediately.

**SIGNED AND SEAL.**



**SKURIDIN OLEG ALEKSEEVICH**  
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**"LLC ELISTINSKAYA FUEL COMPANY"**  
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