## ООО "Олимпия Ойл"

ОЛИМПИЯ-ОЙЛ

ОГРН: 5087746333220 ИНН: 7729612290 Юридический адрес: 109548, город Москва, Проектируемый 3723-й пр-д,д. 12 стр. 6, помещ. II №1, I №1

**Тел:** +7 9099192993 **E:** olimpiyaoil-llc@mail.ru

To: end buyer

# **SOFT CORPORATE OFFER**

We as the representative /Mandate of end seller herein with full authority/responsibility issued to you our official soft corporate offer for petroleum products.

#### **TERMS OF TRANSACTION**

# RUSSIA ORIGIN DIESEL GAS D2 OIL

Minimum Quantity: 10,000 Metric Tons per Month Maximum

Quantity: 500,000 Metric Tons per Month

CIF Price: Gross USD \$ 340.00MT NET / USD \$ 330.00MT on CIFFOB

Price: Gross USD \$ 320.00MT NET / USD \$ 310.00MT on

FOB/Novorossiysk/Rotterdam

## RUSSIA ORIGIN MAZUT M100

Quantity: 10,000 Metric Tons per Month

Maximum Quantity: 500,000 Metric Tons per Month

CIF Price: Gross USD \$ 340.00MT NET / USD \$ 330.00MT on CIFFOB

Price: Gross USD \$ 320.00MT NET / USD \$ 310.00MT on

FOB/Novorossiysk/Rotterdam

#### RUSSIA ORIGIN AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL

Minimum Quantity: 500,000 Barrels per MonthQuantity:

5,000,000 Barrels per Month

CIF Price: Gross USD \$ 62.00BBL NET/ USD \$60.00 NET on CIF

FOB Price: Gross USD \$ 58.00BBL NET / USD \$56.00 NET on FOB/Novorossiysk/Rotterdam

# VIRGIN FUEL OIL D6

Minimum Quantity: 400,000,000 Gallons per Month Maximum Quantity: 800,000,000 Gallons per Month CIF Price: Gross

USD \$ 0.75 / USD \$ 0.73 NET on CIF

FOB Price: Gross USD \$ 0.71 / USD \$0.69 NET on FOB/Novorossiysk/Rotterdam RUSSIA

#### EXPORT BLEND CRUDE

Minimum Quantity: 10,000 Barrels per Month Maximum

Quantity: 3,000,000 Barrels per Month

CIF Price: Gross USD \$ 62.00BBL NET/ USD \$60.00 NET on CIF

FOB Price: Gross USD \$ 58.00BBL NET / USD \$56.00 NET on FOB/Novorossiysk/Rotterdam

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# CIF TRANSACTION PROCEDURE 3:

- 1. Buyer issues ICPO with this procedure incorporated on the ICPO along with Buyer's company registration certificate.
- 2. Seller Issues Sale & Purchase Agreement (SPA), and ICC warning letter Buyer review, amend (if necessary), signs and return the SPA in WORD format to Seller within 3 banking days. Seller sends final SPA to Buyer in PDF format; Buyer confirms final SPA and issues letter of acceptance of the final SPA.
- 3. Seller issues to Buyer via email the following transaction documents:
- A. commitment to supply
- B. statement of product availability
- C. product passport
- D. ATSC, Buyer confirms the receipt of the documents by mail and issue confirmation letter within 24hrs.
- 4. Buyer issues their Financial Guarantee (SBLC MT760) to cover the first shipment to seller's bank in 15 working days If the buyer fails to issue SBLC in 15 working days, Buyer shall make guarantee deposit of \$380,000 TT Wire from total value of the Contract to seller's fiduciary bank account as performance to secure the allocation which will be deducted from the first shipment.
- 5. After completion of the above, Seller issues to Buyer product title transfer agreement, Buyer signs, and returns. Seller legalizes the joint Contract with the authorities in charge and sends to the buyer the legalized contract, the certificate of product title transfer, and then proceeds with the port & custom clearance of product and all internal routines operations accordingly.
- 6. Upon completion of the above and confirmation of this export approval by the Authority to Seller endorsement of the Charter Party Agreement (CPA) and the Shipping Schedule by the Port Authority, to enable Seller to release the below Proof of Product Documents:
- ~ Legalized Charter Party Agreement (CPA) with the Loading Port Authority.
- ~ Injection Report
- ~ Product Allocation Certificate.
- ~ Allocation Title Transfer Certificate.
- ~ Export License
- ~ Export Approval
- ~ Tank Receipt.
- ~ Dip Test Authorization
- 7. Seller issues the commercial invoice and sends to Buyer, seller comfirm the Standby Letter of Credit (SBLC MT760) issued in clause 4 to lodge and activate a 2% PB (Performance Bond/Performance Guarantee) in the favor of the Buyer. If Seller fails to supply the cargo/ shipment of the product to the Buyer, this 2% Performance Bond will be paid/forfeited to the Buyer.

#### "АЙО ВИПМИЛО" ООО

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8. The product SGS inspection charges will be borne by the Seller at the loading port. Seller invites buyer for visitation to witness the final inspection and TTM for negotiation of the future transaction (Optional to Buyer). Seller signs NCNDA/IMFPA between all intermediaries involved with the notarized copy sent to Seller's bank

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9. Loading & Shipment of the product commences as per schedule. Upon Vessel's arrival and finalization of SGS at the destination port, Buyer release payment via swift fund transfer within 3 to 5 banking days to Seller for total shipment value after discharge of product at destination port and receipt of the entire relevant shipping and export documents. Seller within 48 hours pays the intermediaries involved according to signed & notarized IMFPA

Represented By: Mr Balkizov Murat Anatolievich General Director

