



# LLC "FRAM"

ADDRESS: 10Vk5 Gaydara Str., Podolsk, Moscow region  
142114, Russia

OGRN :1026200853360

## GENERAL SOFT CORPORATE/OFFER (2019-2020)

We, LLC FRAM hereby issue this SCO valid with full corporate responsibility to confirm and certify that we have the intention and capacity to supply this Commodity according to the terms and conditions as approved by our title holder Refinery Company.

ORIGIN: RUSSIA FEDERATION.

QUANTITY: EXPORTLOADING: VLADIVASTOK/NOVVOOROSSKYSK/NAKHODKA/ROTTERDAN/HOUSTON.

PORT OF LOADING: VLADIVASKOK/NOVOROSSKTYSK/NAKHODA/ROTTERDAN/HOUSTON.

PAYMENT TERM: IRREVOCABLE, T/TELEGRAPHIC TRANSFER, MT103, ESTABLISH BY AT OR PRIME BANK FOR 100% INVOICE VALUE PAYMENT AT SIGHT AGAINST SHIPPING DOCUMENT SELLER.

PERFORMANCE BOND 5% COMMISSION PER MT(\$5 SELLER SIDE/ \$5 BUYER SIDE)

INSPECTION BY INDEPENDENT SURVEY COMPANY/SAY BOLT SGS AGENT.

### PETROLEUM PRODUCTS ON SALE

Commodity	JP54 Aviation Kerosene Colonial Grades 54	
Quantity:	1,000,000 BBL 12 Monthly	
CIF	USD\$37 - Gross	USD\$35 - Net Per BBL

Commodity	RUSSIA D6 DIESEL FUEL	
Quantity:	50,000 Gallon per Month	
CIF	USD \$0.67 - Gross	USD \$0.65 - Net Per Gallons

Commodity	Diesel gas d2 Oil 305	
Quantity:	50,000 MT Per Monthly	
CIF	USD\$180 - Gross	USD\$190 - Net Per MT

Commodity	EXPORT Blend Crude Oil 51 858-2002	
Quantity:	50,000 100,000 BBL 12 Monthly	
CIF	USD\$30- Gross	USD\$28 - Net Per BBL



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Commodity	Russian Mazut M100 10585-99	
Quantity:	50,000 - 100,000 MT Per Month	
CIF	USD\$160 - Gross	USD\$155 - Net Per MT

Commodity	Russian Lng Liq Natural Gas	
Quantity:	500, 000 mt. Per 1 Month	
CIF	USD\$190 - Gross	USD\$180 - Net Per MT

Commodity	Light Cycle Oil (LCO) Russian Origin	
Quantity:	50,000 MT- 200,000 MT Per Monthly	
CIF	USD\$175 - Gross	USD\$180 - Net Per MT

Commodity	Russian Lpg Li Petroleum Gas	
Quantity:	500, 000- 100,000 mt. Per 1 Month	
CIF	USD\$190 - Gross	USD\$180 - Net Per MT

Commodity	Russian Sulfur Diesel En590	
Quantity:	500, 000- 100,000 mt. Per 1 Month	
CIF	USD \$190 -Gross	USD\$180 - Net Per MT

Commodity	Russian Aviation Turbine fuel grade A1	
Quantity:	5,000, 000- 10,000,000 Per Barrels 12 Month	
CIF	USD \$30- Gross	USD\$28 - Net Per BBL

## APPROVED CIF WORKING PROCEDURES

1. Buyer issues an official ICPO and company certificate of registration.
2. Seller issues draft Sales and purchase agreement to the buyer, buyer signs and returns back to Seller with letter of acceptance.
3. Seller submit signed contract to the Russia ministries for registration and legalization.
4. Buyer makes transaction guarantee procurement payment to obtain the ALLOCATION TRANSACTION PASSPORT CODE CERTIFICATE (ATPCC), Which amount shall be deducted from the first shipment value, both Parties lodges the registered contract with their respective Banks.

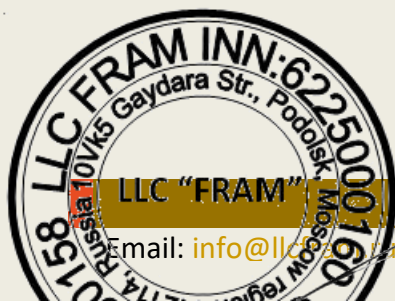


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5. Seller sends scanned copies of the listed partial Proof of Product (PPOP) documents and legalized contract via email and hard copies via courier (seller pays the courier cost);
  - A. Refinery Commitment to Supply;
  - B. Certificate of Origin;
  - C. Statement of availability of product;
  - D. Product quality passport (Analysis test Report) By Russian standard Gost R;
  - E. Copy of license to export, issued by the department of the Ministry of Energy, Russian Federation;
  - F. Copy of Approval to Export, issued by the Ministry of Justice, Russian Federation Copy of the refinery commitment to produce the product;
  - G. Copy of Transnet contract to transport the product to the loading port;
  - H. Copy of the port storage agreement;
  - I. Copy of the charter party agreement to transport the product to discharge port;
  - J. Copy of Vessel Questionnaire 88
  - K. Copy of Bill of Lading;
  - L. SGS Report at loading port;
  - M. Dip test Authorization (DTA) & ATB;
  - N. NOR /ETA;
  - O. Certificate of Ownership Transfer;
  - P. Allocation Transaction Passport Code Certificate (ATPCC) by Ministry of Energy.
  - Q. Copy of approval to export, issued by the ministry of justice.
6. Seller signs charter party agreement (CPA) and ensure that the shipping schedule shall be confirmed by the buyer before fixing the chartered vessel date.
7. Buyer shall issue via SWIFT bank to bank DLC or SBLC to seller's nominated bank.
8. Seller's Bank shall issue via SWIFT bank to bank the full Proof of products (POP) and 2% PB to the buyer's bank.
9. Shipment commences as per contract schedule.



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