



ООО "КРЫМЭКСИМ"

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ИНН:9102015933 КПП:910201001 ОГРН:1149102023630

TO: END BUYER / BUYER INTERMEDIARIES

FOB/CIF & TTO TRANSACTION PROCEDURE

WE THE LIMITED LIABILITY COMPANY "OOO SK OIL GROUP " "WITH FULL CORPORATE AND LEGAL AUTHORITY AND RESPONSIBILITY AND UNDER PENALTY OF PERJURY, CONFIRM THE AVAILABILITY OF BELOW LISTED RUSSIAN PETROLEUM PRODUCT FOR IMMEDIATE SALES ON FOB BASIS, TO CAPABLE BUYERS UNDER THE SPECIFIED TERMS AND CONDITIONS BELOW. ALL SUPPLY IS GUARANTEED TO MEET THE STANDARD SPECIFICATIONS AND TO PASS THE STRINGENT REQUIREMENTS OF SGS OR EQUIVALENT IN COMPLIANCE WITH ICC INTERNATIONAL REGULATIONS.

UREA 46% PRILLED & GRANULAR

Quantity: Minimum: 50,000 MT Trial Shipment / Maximum: 500,000 MT Monthly.

FOB Price: \$240 Gross / \$230 Net

CIF Price: \$250 Gross / \$240 Net

Commission: \$5 / \$5

PETROLEUM COKE

Quantity: Minimum: 50,000 MT Trial Shipment / Maximum: 400,000 MT Monthly.

FOB Price: \$70 Gross / \$60 Net

CIF Price: \$80 Gross / \$70 Net

Commission: \$5 / \$5

ASPHALT BITUMEN 60/70 RUSSIAN ORIGIN

Quantity: Minimum: 50,000 MT Trial Shipment / Maximum: 900,000 MT Monthly.

FOB Price: \$300 Gross / \$290 Net

CIF Price: \$310 Gross / \$300 Net

Commission: \$5 / \$5

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CIF Price: \$0.91 Gross / \$0.89 Net

Commission: \$0.1 / \$0.1

EN590 GOST 52368-2005

Quantity: Minimum 50,000 MT Trial Shipment / Maximum 500,000 MT Monthly

FOB: \$290 Gross / \$280 Net

CIF Price: \$300 Gross / \$290 Net

Commission: \$5 / \$5

FOB TRANSACTION PROCEDURE

1. Buyer issues ICPO with buyer TSA includes buyer's passport copy and certificate of incorporation
2. Seller issues commercial invoice (CI) for the available quantity in storage tank along with following documents after receipt of the signed CI.
 - Copy of Statement of Product Availability
 - Commitment to Supply
 - Tank Storage Receipt (TSR)
3. Buyer provide their TSR or alternatively extends Seller's tanks.
4. Seller program Injection & issues buyer following documents after injection;
 - Three days (3) Unconditional Dip Test Authorization (DTA)
 - Fresh SGS Report inspected
 - Authorization for physical verification of the product (ATV)
 - Injection Report Shore tank in Rotterdam/
 - Certificate of origin
 - Commitment to supply
 - Notarized & endorsed NCND/IMFPA by the seller & their bank.
 - Port Security Clearance Letter
5. Buyer upon physical verification of the product & POPP confirmation order SGS to conduct Dip Test in the seller tank on buyer's expense.

☑ Invoice for title transfer Deposit.

5. Buyer confirms the product documents and make title transfer deposit payment which stands as an Allocation, guarantee payment to the seller nominated bank by T/T via Wire Transfer within 3 banking days, which shall be deducted from the total payment value of the takeover product.

6. Seller release a fresh date for Dip-Test Authorization-DTA to Buyer. To order SGS inspection or equivalent inspection team for Q & Q inspection upon goods/cargo arrival at the discharge port.

7. Upon the successful completion of Dip-test inspection, Buyer make the balance 95% payment by MT103 via wire transfer for the total product value, Seller transfers Title of ownership Certificate to buyer name as the legitimate owner of the product and commence trans-loading.

8. Trans-loading commence immediately.

9. Seller release payments to the intermediaries involved within 48 hours of receiving payment for the product from the Buyer's bank



A handwritten signature in blue ink, appearing to read "Shishkov Alexander Sergeevich".

Director: Shishkov Alexander Sergeevich