



TERNEFTEGAZ

629380 Tyumen Region, Yamalo-Nenetsk Avt. District, Krasnosel'kupsky R-N,
S Krasnosel'kup, Ul Polarnaya, D 32

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TIN: 8 9 1 2 0 0 2 7 1 5 OGRN: 1 0 9 8 9 1 1 0 0 0 4 7 3

SOFT CORPORATE OFFER

On behalf of our end Seller/Refinery, TERNEFTEGAZ is a full legal responsibility under penalty of perjury hereby issue this Soft Corporate Offer with given terms and conditions as stated in this offer to confirm our readiness and to execute a Sales and Purchase Agreement with the end buyer, with the ability to supply the following commodities according to the terms and conditions stipulated in this soft corporate offer.

DIESEL FUEL EN590 10PPM

LIFTABLE QUANTITY: 100.000 MT & Contract 100.000 - 500.000 MT/Month X 12 Months

CIF PRICE: Gross \$255 MT / Net \$245 MT.

STANDARD CIF TRADING PROCEDURES

1. BUYER ISSUES ICPO MUST BE WITH BUYER COMPANY LETTERHEAD.
2. SELLER ISSUES DRAFT CONTRACT (OPEN FOR ANY AMENDMENTS) TO BUYER. BUYER SIGNS, SEALS AND RETURNS THE DRAFT CONTRACT TO SELLER FOR FINAL ENDORSEMENT.

SELLER ARRANGES PPOP AND SUBMIT TO THE GOVERNMENTAL AUTHORITIES ALONG WITH THE SEALED SPA FOR REGISTRATION , NOTARIZATION AND LEGALIZATION , BUYER SWIFT FEE OF THE SERVICE VIA MT103 IMMEDIATELY TO ENABLE SELLER RELEASE BELOW PARTIAL PROOF OF PRODUCTS.
 - (A) SELLER IRREVOCABLE COMMITMENT TO SUPPLY
 - (B) STATEMENT OF AVAILABILITY OF PRODUCT
 - (C) CERTIFICATE OF ORIGIN
 - (D) COMMERCIAL INVOICE FOR THE FIRST VALUE SHIPMENT
3. WITHIN 5 BANKING DAYS, BUYER'S BANK SENDS IRREVOCABLE OPERATIVE SBLC VIA MT700 ACCORDING TO SELLER'S FIDUCIARY BANK VERBIAGE TO SELLER NOMINATED FIDUCIARY OFFSHORE BANK ACCOUNT FOR FIRST MONTH SHIPMENT. SHOULD BUYER FAIL TO ISSUE PAYMENT INSTRUMENT WITHIN 5 BANKING DAYS, BUYER WILL MAKE CASH DEPOSIT OF \$220,000 USD BY TT WIRE TRANSFER FOR SECURITY GUARANTEE TO ENABLE SELLER CHARTER VESSEL AND COMMENCE SHIPMENT, AND THIS PAYMENT WILL BE DEDUCTED FROM THE TOTAL COST OF PRODUCT AFTER INSPECTION AT DISCHARGE PORT, OR LEGAL ACTION WILL BE TAKEN AGAINST BUYER FOR DEFAULT.



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4. SELLER'S BANK ISSUES FULL POP DOCUMENTS TO THE BUYER'S BANK ALONGSIDE WITH 2% PERFORMANCE BOND (PB2%).
 - a) COPY OF LICENSE TO EXPORT, ISSUED BY THE DEPARTMENT OF THE MINISTRY OF ENERGY, RUSSIAN FEDERATION.
 - b) COPY OF APPROVAL TO EXPORT, ISSUED BY THE MINISTRY OF JUSTICE, RUSSIAN FEDERATION.
 - c) COPY OF STATEMENT OF AVAILABILITY OF THE PRODUCT.
 - d) COPY OF THE REFINERY COMMITMENT TO PRODUCE THE PRODUCT.
 - e) COPY OF TRANSNET CONTRACT TO TRANSPORT THE PRODUCT TO THE LOADING PORT.
 - f) COPY OF THE PORT STORAGE AGREEMENT.
 - g) COPY OF THE CHARTER PARTY AGREEMENT TO TRANSPORT THE PRODUCT TO DISCHARGE PORT.
 - h) COPY OF VESSEL QUESTIONNAIRE 88.
 - i) COPY OF BILL OF LADING.
 - j) SGS REPORT AT LOADING PORT.
 - k) DIP TEST AUTHORIZATION (DTA) & ATB
 - l) NOR /ETA
 - m) CERTIFICATE OF OWNERSHIP TRANSFER

5. SHIPMENT COMMENCES AS PER SIGNED CONTRACT DELIVERY SCHEDULE AND THE SHIPMENT SHOULD ARRIVE AT BUYER'S DISCHARGE PORT WITHIN 5-24 DAYS. THE SGS INSPECTION WILL BE BORNE BY THE SELLER AT THE LOADING SEAPORT AND BUYER AT THE UNLOADING SEAPORT.

6. BUYER RELEASES PAYMENT TO SELLER BY TT/MT103 UPON RECEIPT OF THE SHIPPING DOCUMENTS AND CONFIRMATION OF THE Q&Q BY SGS/CIQ AT DISCHARGE PORT.

Signed:
Mr. Stepanova Vasily Valerievich

