

### Smid I&V COMMODOTTY B.V.

Address" Industrieweg 5 8061 RB Hasselt Tellephone : +15852108014

E-mail: sales@smidiv.nl

VALID Til: Dec .28.2023.

ATTN TO: End Buyer Company/ Direct Authorized Mandate.

## **SOFT CORPORATE OFFER**

We "Smid L&V COMMODOTTY B.V. ." with legal responsibility under penalty of perjury hereby confirm the availability and capability to supply the under list Product for Immediate spot and contract sales. The Supply is guaranteed to meet the specifications and pass through the stringent requirements of SGS or equivalent. Financial statement from the Buyer's bank clarifying buyer's financial capability will be required to consider buyer's negotiations. Only direct negotiations from end buyers, representative and Mandates will be considered.

**Smid L&V COMMODOTTY B.V.** . is an indigenous Petroleum Trading Company specialized in the supply of Aviation Jet Fuel A1. JP54, EN590, Virgin D6, D2 Gasoil, ESPO, Light Cycle Oil, AGO, LNG, LPG, Urea 46. We also trade in Crypto Currencies such as Bitcoin, Etherum and USDT.

## TRANSACTION FOR: FOB & CIF /TTO TERMS

VIRGIN FUEL OIL (D6)	JET FUEL AVIATION KEROSENE COLONIAL	JET FUEL AVIATION KEROSENE
	GRADE 54(JP54)	COLONIAL GRADE A1 (JET A1)
Mini Quantity: 20,000,000 Gallons per	Mini Quantity: 100,000 BBL per month	Mini Quantity: 100,000 BBL per month
month	Maxim Quantity: 4,000,000 BBL monthly	Maxim Quantity: 4,000,000 BBL
Maxi Quantity: 200,000,000 Gallons		monthly
monthly	Price: \$110 gross / \$106 Net	PRICE ON FOB: \$96.00 USD GROSS /
Price: Gross\$0.88 Per Gallon/Net\$0.86USD		\$94.00 USD NET
DIESEL GAS OIL L-0.2-62 GOST 305-75 (D2)	AUTOMOTIVE DIESEL FUEL (EN590)	MAZUT 100 GOST-10585-75 / 99
Mini Quantity: 10,000 MT per month	Minimum Quantity: 10,000 MT	Mini Quantity: 10,000 MT per month
Maxi Quantity: 100,000 MT monthly	Maximum Quantity: 100,000 MT monthly	Maxi Quantity: 100,000 MT monthly
Price: USD\$260 /\$250USD Per MT	Price: USD\$250 Per MT Net 240	Price: USD\$200 /Net\$190USD Per MT
PETROLEUM COKE	GASOLINE EN228	LIQUEFIED NATURAL GAS (LNG)
Minimum Quantity: 10,000 MT per month	Quantity: 50,000- 300,000 MT	Minim Quantity: 10,000 MT per month
Maximum Quantity: 100,000 MT monthly	CIF Price: Gross \$220 Net \$210 Per	Maxim Quantity: 100,000 MT monthly
Price CIF ASWP: USD\$545 Per MT	FOB Price: Gross \$210 Net \$200 Per MT	Price : USD\$165 Per MT

#### FOB TRANSACTION PROCEDURE

- 1. Upon acceptance of Seller's Offer, Buyer issues Purchase Order (ICPO) and Passport Copy.
- 2. Upon acceptance of Buyer ICPO, Seller issues Commercial Invoice for Buyer's review and signing.

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- 3. Buyer signs the Commercial Invoice and returns to Seller along with their Tank Storage Agreement (TSA). Or alternatively, buyer can extend Refinery's tank if buyer has no tank in Rotterdam/ Russian port for injection.
- 4. Seller lodges the signed Commercial Invoice and the approved Tank Storage Agreement (TSA) with the (Ministry of Energy).
- 5. Upon successful endorsement by the Ministry of Energy, Seller issues the POP Documents as shown below Dip Test Authorization (DTA) unconditional.

Fresh SGS Report.	
Q&Q Report.	
Ullage Report.	
Tank Storage Receipt.	
Tank Injection Report.	
ATV	

- **ATSC**
- 6. Buyer inspects products in Seller tanks with the above documents with no hidden charges.
- 7. Once Buyer receives the SGS analysis report in buyer's name and a copy of the title transfer in buyers' name, Buyer immediately completes condition #8 below by wiring the total invoice amount to Seller's bank coordinates, once Seller confirms receipt of the funds then Seller issues the Transfer from Seller Tank to Buyer Tank or vessel and delivers the original copy of Title transfer to buyer.
- 8. Buyer makes payment for the product via MT103 or MT199 upon the commencement of the injection of the products to Buyer vessel or tanks and Seller transfers title ownership to Buyer and sign yearly contract delivery.

## F.O.B SELLER TANK Take over PROCEDURES ROTTERDAM/HOUSTON

- 1. Buyer issues ICPO with company registration certificate alongside copy of passport page with TSA from his logistics company.
- 2. Seller issues Commercial invoice, Buyer countersigns and returns back to seller
- 3. Seller provide for Buyer the Tank farm full details contact to buyer via the TSR, and issues the below PPOP documents to Buyer's secured email for verification.



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A. Product Passport (Quantity & Quality Dip Test Analysis Report)

B. Certificate of Origin

C. Bill of Lading

D. Vessel 088

ETA (Estimated Time of Arrival) Of Vessel

- 4. Upon receipt confirmation of the above PPOP documents by the buyer, Buyer conducts due diligence on the product availability via Q88 or via the vessel IMO No upon tracking the vessel current location on the sea.
- 5. After a successful satisfactory verification of the products and vessel availability, buyer makes a guarantee deposit of 6% Via MT103 TT Wire Transfer to the seller's nominated bank account as Transaction Guarantee Deposit (TGD) in-order to get the vessel secured to buyer company name (This is Compulsory).
- 6. Upon buyer payment confirmation for the Transaction Guarantee Deposit (TGD), seller make contact to the necessary office to make the possible changes on the products POP documents from the previous failed buyer company name to the new potential buyer company name which will be processed by the office of the Legal Advisory Department (LAD) of the head of petroleum sector Russia Federation, so as for buyer obtaining original POP documents on their company name and get the Products Conformity Permit (PCP) inorder to give the vessel captain a direct instruction to sail the vessel to the new buyer designated port of discharge. (This is compulsory).
- 7. Vessel re-rout and arrive new buyer's desired port, and new buyer conduct DIP Test inspection on the products with SGS or Intertek.
- 8. Upon a successful Inspection, buyer pays for the full products value via MT103 T / T Wire Transfer which all necessary cost borne by the buyer earlier will be deducted from the total cost of products.
- 9. Buyer / Seller pays commission to all intermediaries involved as per signed NCNDA / IMFPA within 48 hours
- 10. Possible contracts begins for one or more.

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Represent By: Mr Robert. Kenneth Rep & Authorized Mandate