



TO: WHOM IT MAY CONCERN
ATTN: PRINCIPAL BUYER / MANDATE

VALID: THROUGH DECEMBER, 2019

SOFT CORPORATE OFFER

We “**LLC RN-KRASNOYARSKNEFTEPRODUKT**” REFINERY with legal responsibility under penalty of Perjury hereby Confirm the Availability and Capability to Supply Two Million (2,000,000) Barrels of RUSSIAN AVIATION KEROSENE COLONIAL GRADE “54” (GOST 10227-86) and Two Hundred Million (200,000,000) Gallons of RUSSIAN VIRGIN D6 FUEL OIL, and below products follows, already in Tanks at (ROTTERDAM PORT) for immediate SPOT lifting with possible rolls and extension into yearly Contract. The Supply is guaranteed to meet the Specifications and pass through the stringent requirements of SGS or Equivalent. Only direct negotiations from end buyers, representative and mandates will be considered.

RODUCT: RUSSIAN DIESEL GASOIL GOSTLO-02-62-305-82
ORIGIN: RUSSIAN FEDERATION
QUANTITY: 50.000MT SPPOT / TRIAL SHIPMENT ASWP & 150.000 X 12 MONTHS WITH R&E
FOB PRICE: \$230.00 USD GROSS / \$220.00 USD NET PER MT

RUSSIAN DIESEL GAS OIL D-2, GOST 305-82 SPECIFICATION

| | |
|---|----------|
| ASTM Colour max. | 2 |
| Density at 20 deg.C° kg/m ³ , max. | 860 |
| Cetane number, min. | 45 |
| Mercaptan sulphur, %, max. | 0.02 |
| Kinetic viscosity at 20 C°, mm ² /c, (cst) | 3.0-6.0 |
| Pour point, C° max. | minus 10 |
| Flash point (closed cup), C° min. | 62 |
| Sulphur, %, max. | 0.02 |
| Hydrogen sulphide | abs. |
| Copper strip test | passes |

TRANSACTION PROCEDURES FOR FOB RUSSIAN PORT.

1. Buyer issues ICPO, and company registration certificate and data page of buyer's Passport or an I.D.
2. Seller issues Commercial Invoice (CI). Buyer signs and returns both to Seller for final endorsements, Seller confirms and returns final documents with a Refinery Commitment Letter issued to Buyer.
3. Buyer provides to Seller, Buyer's vessel information and details of Port Clearance for the nominated Vessel Terminal.
4. Seller issues the following documents to Buyer:
 - A. DTA- Dip Test Authorization
 - B. SHORE TANK RECEIPT (TSR)
 - C. INDIGENOUS ANALYSIS REPORT (GOST R STANDARD Q&Q)
 - D. SGS Report of the Product. (Upon confirmation of Buyer's shore tank age information and vessel port clearance by Seller's bank).
5. Within 36 hours after confirmation of Buyer's Vessel\Tank documents, Buyer conducts SGS test.
6. Upon positive SGS test analysis, Buyer makes Payment, within 24 hours by MT103 ~ T\T.
7. Upon confirmation of buyer's payment by MT103 ~ T\T, Seller loads the vessel and issues the ACT of TRANSFER in Buyers Name, Title of Ownership Certificate to be followed by all Export Documents.
8. Seller pays commission as agreed by both parties to all intermediaries involved.

BUYER IS EXPECTED TO INSERT THE REFINERY'S TERMS & TRANSACTION PROCEDURES AS ABOVE IN HIS ICPO FOR SELLER'S IMMEDIATE PROCEEDINGS"

“LLC RN-KRASNOYARSKNEFTEPRODUKT” REFINERY

Represented By: Mr. Kalmvkvov Igor Gennadievich
Position: Export Director



Kalmvkvov I. G.