

LLC "OZEN PETROLEUM"

« ҚАЗАҚСТАННЫҢ МҰНАЙ ЖӘНЕ ГАЗ РЕСУРСЫ »

MANGISTAU REGION: AKTAU G.A., AKTAU, MICRORODISTRATION 3A, 23, KV 3

ЭЛЕКТРОННАЯ ПОЧТА: <u>esekeyevnurbolatnurymkhanovich@yandex.kz</u>

Office Telephone: +7 707 480 3452 WhatsApp: +7 926 774-14-07 BIN: 111240019647



SOFT CORPORATE OFFER.

We LLC "OZEN PETROLEUM" with full corporate and legal responsibility under penalty of perjury confirm that we are willing and able to sell the following petroleum/petrochemical products under the legal formalities. We respectively offer to sell the below stated products and quantities through our Seller/Refinery whom we represent as their official mandate/agent under the terms and procedure specified and agreed upon by the signatories. Product are available in our refinery and at the port of Rotterdam and CIF for immediate lift as well.

NOTE: Our prices are highly negotiable. Our standard commission structure is \$5 PER MT and \$2 PER BBL. Our Commission structure can also be negotiated between the seller and authorized buyer mandates or intermediaries.

ORIGIN: KAZAKHSTAN QUALITY: EXPORT STANDARD LOADING PORTS: ROTTERDAM, HOUSTON, & SINGAPORE DESTINATION PORTS: ASWP INCOTERMS: CIF/FOB/TTO COMMISSIONS: \$5 PER MT (\$2 PER BBL) PAYABLE BY SELLER PAYMENT TERMS: DLC, SBLC, IRDLC, T/T CONTRACTUAL PERIOD: SPOT / 12 MONTHS CONTRACT + ROLLS /EXTENSION

1, TANK TO VESSEL PROCEDURES ROTTERDAM/HOUSTON.

1. Buyer issue ICPO with seller working procedure on it as transaction procedure with banking details and Buyer passport scan copy.

2. Seller issue commercial invoice of the product in tanks at port, buyer sign and return back commercial invoice to seller.

3. Seller issues to buyer the below documents for verification of the product:

a. TANK STORAGE RECEIPT b. STATEMENT OF PRODUCT AVAILABILITY c. AUTHORIZATION TO VERIFY

d. DIP TEST AUTHORIZATION LETTER

4. Upon successful verification of the PPOP buyer contact seller tank storage company and request for payment invoice. Buyer extent the seller tank to enable seller release SGS and make arrangement for dip test schedule.

5. Upon successful Dip Test in Seller tanks, Buyer makes payment for the total cost of product based on the SGS Report via MT103 and Seller transfer title ownership to Buyer and send all exportation

document to Buyer. Buyer lift product into vessel or completely take over seller tanks for further product storage.



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LIST OF PRODUCT AND ORIGIN.

AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL

Quantity: Minimum of 500,000 barrels per month and maximum of 5,000,000 barrels per month Delivery: F0B Price: \$94.00 gross/\$90.00 net per barrel Commission: USD 2.00 seller side, USD 2.00 buyer side per barrel

AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL

Quantity: Minimum of 500,000 barrels per month and a maximum of 5,000,000 barrels per month Delivery: CIF Price: \$98.00 gross/\$94.00 net per barrel Commission: USD 2.00 seller side, USD 2.00 buyer side per barrel

DIESEL D6 VIRGIN LOW-POUR FUEL OIL

Quantity: Minimum of 20,000,000 gal/per month and maximum of 200,000,000 gal/per month Delivery: F0B Price: \$0.96 gross/\$0.92 net per gal Commission: USD 0.2 seller side, USD 0.2 buyer side per gal

DIESEL D6 VIRGIN LOW-POUR FUEL OIL

Quantity: Minimum of 20,000,000 gal/per month and maximum of 200,000,000 gal/per month Delivery: CIF Price: \$0.98 gross/\$0.94 net per gal Commission: USD 0.2 seller side, USD 0.2 buyer side per gal

JET FUEL A1 91/91

Quantity: Minimum of 500,000 barrels per month and maximum of 5,000,000 barrels per month; delivery: FOB Price: \$90.00 gross/\$86.00 net per barrel Commission: USD 2.00 seller side, USD 2.00 buyer side per barrel





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REBCO GOST: 51 858-200 OR 9965-76

Quantity: Minimum of 100,000 barrels per month and maximum of 1,000,000 barrels per month Delivery: F0B Price: NWE Platt's Discount Minus -\$6.00 gross / -\$4.00 net per barrel Commission: USD 1.00 seller side, USD 1.00 buyer side per barrel

LIGHT-CYCLE OIL (LCO)

Quantity: 500,000 MT per month, with a maximum of 5,000,000 MT per month. Delivery: CIF Price: \$250.00 gross / \$240.00 net per metric ton Commission: USD 5.00 seller side, USD 5.00 buyer side per metric ton

LIGHT-CYCLE OIL (LCO)

Quantity: 500,000 MT per month, with a maximum of 5,000,000 MT per month. Delivery: FOB Price: \$150.00 gross / \$140.00 per metric ton Commission: USD 5.00 seller side, USD 5.00 buyer side per metric ton



* WORKING DAYS: MONDAY – SATURDAY.
*WORKING HOURS: 9:00 – 20:00.
*ALL LISTED PRODUCTS ARE AVAILABLE IN OUR RESERVOIR AND STORAGE TANKS AT THE LOADING PORTS AS LISTED ABOVE
*CALL OUR LINE OR EMAIL US FOR ANY CLARIFICATION AND UPDATES.