

Адрес/Address: 119361 г. Москва, ул. Большая Очаковская, д. 28 кв. 45  
Телефон/Phone: +7 (966) 193-85-54 Почта/Email: [llcnefte-trade@inbox.ru](mailto:llcnefte-trade@inbox.ru)  
OGRN/ОГРН: 1187746708852 INN/ИНН: 9729273732

To: End Buyer/Representative

#### SOFT CORPORATE OFFER

We LLC Nefte-Trade with legal responsibility under penalty of perjury hereby confirm the Availability and Capability to Supply the under-list products for Immediate Spot and Contract sales. The Supply is guaranteed to meet the Specification and pass through the stringent requirement of SGS or Equivalent Financial Statement from the Buyer's bank clarifying buyer's financial capability will be required to consider buyer's negotiations. Only direct negotiations from end buyer's representative and mandates will be considered

#### TRANSACTION TERMS OF DELIVERY

DELIVERY TERM: FOB, TTO,

ORIGIN: KAZAKHSTAN AND AMERICAN ORIGIN.

LOADING PORTS: T.B.N

COMMISSION STRUCTURE FOR MANDATE/ REPRESENTATIVES

\$5 USD PER MT SELLER'S SIDE / \$5 USD PER MT BUYER'S SIDE.

\$1 USD PER BBL SELLER'S SIDE / \$1 USD PER BBL BUYER'S SIDE.

\$0.02 USD PER GAL SELLER'S SIDE / \$0.02 USD PER GAL BUYER'S SIDE.

PAYMENT TERMS: MT103-T/T WIRE TRANSFER.

INSPECTION: SGS OR SIMILAR

PRODUCTS AND PRICE LIST:

D2-DIESEL GASOIL GOST 305-82

MINIMUM QUANTITY: 30,000 MT PER MONTH WITH R&E

MAXIMUM QUANTITY: 100,000 MT PER MONTH WITH R&E

GROSS: \$330 USD PER MT / NET: \$320 USD PER MT

COMMISSION: BUYER SIDE: \$5 USD PER MT / SELLER SIDE: \$5 USD PER MT

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**TTO TRANSACTION PROCEDURES:**

1. BUYER ISSUES ICPO WITH SELLER PROCEDURE
  
2. SELLER ISSUES TAKEOVER CONTRACT FOR REVIEW AND ENDORSEMENT BY ALL PARTIES.  
BUYER SIGN AND SEND BACK THE CONTRACT.
  
3. SELLER ISSUES PROOF OF PRODUCT AND SHIPPING DOCUMENTS AS LISTED BELOW;
  - a) Certificate of product origin
  - b) Cargo Ullage Report
  - c) Product passport (Q&Q analysis report)
  - d) Vessel Q88 documents
  - e) Bill of lading
  - f) Cargo Manifest.
  - g) 10% Payment deposit Invoice
  
4. UPON RECEIPT OF THE ABOVE DOCUMENTS BY THE BUYER, WITHIN 72 HOURS BUYER MAKES 10% OF THE TOTAL VALUE OF PRODUCT TO SELLER NOMINATED FIDUCIARY COMPANY ACCOUNT TO SECURE THE TITLE TRANSFER DEED TO ENABLE VESSEL REROUTING TO THE BUYER'S DESTINATION PORT AND SIGN NCNDA/IMFPA.

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5. UPON RECEIPT OF THE ABOVE PAYMENT OF THE TITLE TRANSFER DEED, THE OWNERSHIP CERTIFICATE

WILL BE ISSUED AND THE FULL SET OF PROOF OF PRODUCT ALONG WITH SHIPPING DOCUMENTS WILL BE SENT TO THE BUYER WHILE THE VESSEL WILL BE RE-ROUTED TO THE CURRENT BUYER DISCHARGE PORT.

6. UPON ARRIVAL OF THE VESSEL AT THE BUYER DISCHARGE PORT. THE VESSEL CAPTAIN WILL HAND OVER

THE ENTIRE ORIGINAL POP DOCUMENTS TO THE BUYER REPRESENTATIVE WHILE BUYER PAYS IN FULL AFTER POSITIVE SGS, CIQ OR EQUIVALENT INSPECTION AT THE DISCHARGE PORT VIA T/T WIRE TRANSFER

7. MANDATES/ INTERMEDIARIES RECEIVE THEIR COMMISSIONS ACCORDING TO SPOT DELIVERY.



Vasily Korniltsev  
Director  
LLC NEFTE-TRADE