



INN: 1650345251 KPP: 165001001 OGRN: 1171690020237
Юридический Адрес: 423800, Республика Татарстан, г Набережные челны, Проспект московский, д. 81

To: Whom It May Concern
Attn: Principal Buyer/Buyer Mandate



SOFT CORPORATE OFFER/ МЯГКОЕ ПРЕДЛОЖЕНИЕ КОМПАНИИ

We "ALLIANCE CONSULTING" on behalf of refinery with full legal responsibility, under their penalty of perjury, hereby issue this Offer with given terms and conditions stated in this offer to confirm our readiness to execute the commercial invoice agreement with end buyer, and have the ability to supply the following commodity according to the terms and conditions in this offer. Financial statement from the Buyer's bank clarifying buyer's financial capability will be required to consider buyer's negotiation. Only direct negotiations from end buyer's representative will be considered.

TERMS OF TRANSACTION AND LOADING PORTS

PORTS: (All Russian ports), Rotterdam Port, NL, Houston Port, US.
PRODUCT ORIGIN: Russian Federation
SPECIFICATION: Standard Export Grade
PAYMENT TERMS: T/T, MT760 SBLC / MT103
DELIVERY TERMS: CIF A.S.W.P (Any Safe World Port) or F.O.B (Free on Board) Rotterdam or Russia

PRODUCTS AND PRICE LIST

VIRGIN D6 FUEL OIL

Min. Quantity: 25,000,000 Gallons
Max. Quantity: 400,000,000 Gallons per week x 52 weeks
CIF Price: USD 0.48/Gal Gross USD 0.44/Gal Net
FOB Price: USD 0.42/Gal Gross USD 0.38/Gal Net
Commission: USD0.2 Buyer side - USD0.2 Seller side

AUTOMOTIVE GAS OIL (AGO)

Min. Quantity: 10,000 Metric Tons
Max. Quantity: 300,000 Metric Tons per Month
CIF Price: USD 190/ MT Gross USD 180 /MT Net
FOB Price: USD 160/MT Gross USD 150/MT Net
Commission: USD 5 Buyer side - USD5 Seller side

LIQUEFIEDNATURAL GAS (LNG)

Min. Quantity: 10,000 Metric Tons
Max. Quantity: 300,000 Metric Tons per Month
CIF Price: USD 160/ MT Gross USD 150 /MT Net
FOB Price: USD 130/MT Gross USD 120/MT Net
Commission: USD \$5 Buyer side – USD \$5 Seller side

ООО «Альянс Консалтинг»

Legal Address: 423800, Republic of Tatarstan, Naberezhnye chelny, Prospect Moskovsky, 81
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CIF CONTRACT PROCEDURES

1. Seller's Full Corporate Offer (FCO, No SCO) and Procedure and issue ICPO (Irrevocable Corporate Purchase Order) on official Company Letterhead to Seller.
2. Seller issues Draft Contract to Buyer, Buyer return countersigned contract to Seller with Letter of Acceptance.
3. Seller reviews signed contract and send hard copy of the signed and sealed contract in PDF to Buyer, both parties lodge with their respective banks.
4. Seller Company registers and legalizes the contract officially with the appropriate Authorities in Russian Federation to obtain Transactional Code from the Ministry of Energy.
5. Seller release to Buyer the below listed Partial POP Documents:
 - a. Statement of Product Availability;
 - b. Commitment to Supply;
 - c. Product Passport (Analysis Test Report);
 - d. Refinery Legalized Draft Contract;
 - e. Company Registration Certificate
6. Seller appoints and signs Charter Party Agreement (CPA) with the Buyer and the Shipping Company, and both parties pay to the Shipping Company for transporting of the product to buyer's final discharge port.
7. Seller issues to buyer the full set of POP documents including shipping documents. LIST OF POP DOCUMENTS
 - a. Statement of Product Availability;
 - b. Refinery Commitment to Supply the product;
 - c. Certificate of Origin of the product;
 - d. Company Registration Certificate;
 - e. Product Passport;
 - f. Title Transfer Affidavit;
 - g. DTA; h. Bill of Lading and Vessel Q88;
 - i. SGS or Analytical report test (Quality and Quantity) which is equivalent to SGS Report;
 - j. Product Allocation Export License;
 - k. Tank Storage Receipt;
 - l. Ullage Report;

7. Q88 of the loaded vessel.
6. Shipment commences to buyer's destination port.
7. Upon arrival of the vessel at the buyer's destination port, the buyer shall perform inspection of the goods onboard vessel and within 72 hours, the buyer shall pay for the total cost of the goods

Signed by

Alexey Roman
CHIEF EXECUTIVE OFFICER
ALLIANCE CONSULTING LLC

