



ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ
НИЖНЕВОЛЖСКАЯ НЕФТЯНАЯ КОМПАНИЯ

Nizhnevolzhskaya Oil Company LLC

Operating Address: Krasnopresnenskaya Naberezhnaya, 12 Moscow 123610

Legal Address: Novaya Panika khutor, Frolovo district, Volgograd region 403540, Russia

Огрн: 1103456000823

Website: www.nvoc.ru

ORGN: 1103456000823

Иинн: 3439009728

TEL: +79055452607

INN: 3439009728

nizhnevolzhskayaoilcompanyllc@list.ru

SKYPE: [nizhnevolzhskayaoilcompanyllc@list.ru](https://www.skype.com/contacts/nizhnevolzhskayaoilcompanyllc@list.ru)

SOFT CORPORATE OFFER

NIZHNEVOLZHSKAYA OIL COMPANY LLC, on behalf of our end Seller/Refinery, with full legal responsibility under penalty of perjury hereby issue this Soft Corporate Offer with given terms and conditions as stated in this offer to confirm our readiness and to execute a Sales and Purchase Agreement with the end buyer, with the ability to supply the following commodities according to the terms and conditions stipulated in this soft corporate offer.

PRODUCTS AND PRICE LIST

VIRGIN FUEL OIL D6

Quantity: Minimum: 100,000,000 GALLS PER WEEK.

Maximum: 200,000,000 GALS

FOB Price: \$0.70 GROSS / \$0.68NET

CIF Price: \$0.72GROSS / \$0.70NET

AVIATION GRADE 54 JET FUEL

Quantity: Minimum: 1,000,000 BBLs.

Maximum: 2,000,000 BBLs

FOB Price: \$ 42 GROSS / \$ 40 NET

CIF Price: \$ 45 GROSS / \$ 43 NET

AVIATION TURBINE JET A1

Quantity: Minimum: 1,000,000 BBLs.

Maximum: 2,000,000 BBLs

FOB Price: \$ 45 GROSS / \$ 41 NET

CIF Price: \$ 44 GROSS / \$ 42 NET

DIESEL EN 590 10PPM

Quantity: Minimum: 50,000 MT.

Maximum: 500,000 MT

FOB Price: \$220 Gross / \$ 210 NET.

CIF Price: \$ 230 GROSS / \$220 NET



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SELLER PROCEDURE ON CIF BASIS

1. Buyer Issues Icpo Must Be With Buyer Company Letterhead.
2. Seller Issues Draft Contract (Open For Any Amendments) To Buyer. Buyer Signs, Seals And Returns The Draft Contract To Seller For Final Endorsement. Seller Gives Partial Proof Of Products.
 - (A) Seller Irrevocable Commitment To Supply
 - (B) Statement Of Availability Of Product
 - (C) Certificate Of Origin
 - (D) Commercial Invoice For The First Value Shipment
3. Within 5 Banking Days, Buyer's Bank Sends Irrevocable Operative Sblc/Bg Via Mt760 According To Seller's Fiduciary Bank Verbiage To Seller Nominated Fiduciary Offshore Bank Account For First Month Shipment. Should Buyer Fail To Issue Payment Instrument Within 5 Banking Days, Buyer Will Make Cash Deposit Of \$650,000 Usd By Tt Wire Transfer For Security Guarantee To Enable Seller Charter Vessel And Commence Shipment, And This Payment Will Be Deducted From The Total Cost Of Product After Inspection At Discharge Port, Or Legal Action Will Be Taken Against Buyer For Default.
4. Seller's Bank Issues Full Pop Documents To The Buyer's Bank Alongside With 2% Performance Bond (Pb2%).
 - A) Copy Of License To Export, Issued By The Department Of The Ministry Of Energy, Russian Federation.
 - B) Copy Of Approval To Export, Issued By The Ministry Of Justice, Russian Federation.
 - C) Copy Of Statement Of Availability Of The Product.
 - D) Copy Of The Refinery Commitment To Produce The Product.
 - E) Copy Of Transnet Contract To Transport The Product To The Loading Port.
 - F) Copy Of The Port Storage Agreement.
 - G) Copy Of The Charter Party Agreement To Transport The Product To Discharge Port.
 - H) Copy Of Vessel Questionnaire 88.



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Bank coordinates, once Seller confirms receipt of the funds then Seller issues the Transfer from Seller Tank to Buyer Tank or vessel and delivers the original copy of Title transfer to buyer.

8. Buyer makes payment for the product via MT103 or MT199 upon the commencement of the injection of the products to Buyer vessel or tanks and Seller transfers title ownership to Buyer and sign yearly contract delivery.

We ONLY work 100% strictly according to END Seller Company/Refinery's above procedures ONLY.

Price lists are negotiable in some terms.

If the terms and procedures are acceptable, kindly provide your ICPO for us to proceed further.

The ICPO must be complete identification of principal buyer signed, sealed and stamped; in buyer's company letterhead with quantity per month/year, Target Price, Contract length, Buyer's own opinion of specification if any and any other relevant details. We do not accept expired ICPO (Maximum date for validity is 5 working days)

Sincerely,

SIGNED/SEALED ON BEHALF:

General Director

Kartamyshev Yuliya Petrovna

NIZHNEVOLZHSKAYA OIL COMPANY LLC

