



ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ "РН-ЧЕЧЕННЕФТЕПРОДУКТ"

SOCIETY WITH LIMITED LIABILITY "RN-CHECHENNEFTEPRODUKT"

Контактная информация: 364024, ЧЕЧЕНСКИЙ РЭЦ, ГРОЗНЫЙ Г, ИМ С.Ш.ЛОРСАНОВА УЛ, ДОМ 2 А

Contact details: 364024, CHECHEN REP, GROZNY G, IM S.SH.LORSANOVA UL, BUILDING 2 A

Телефон: +7(963) 773 8129 Email: purchase@rn-chechennefteprodukt.ru

To: Whom It May Concern

Attn: Principal Buyer / Facilitator

Buyer's official ICPO should be issued & addressed as follows;

To: Supplier / Refinery, Russia-Federation

Attn: Export Director

Via: LLC "RN-CHECHENNEFTEPRODUKT"

OFFER LETTER

WE LLC "RN-CHECHENNEFTEPRODUKT", ON BEHALF OF OUR END SELLER /REFINERY, WITH FULL LEGAL RESPONSIBILITY UNDER PENALTY OF PERJURY HEREBY ISSUE THIS SOFT CORPORATE OFFER WITH GIVEN TERMS AND CONDITIONS AS STATED IN THIS OFFER TO CONFIRM OUR READINESS AND TO EXECUTE A SALES AND PURCHASE AGREEMENT WITH THE END BUYER, WITH THE ABILITY TO SUPPLY THE FOLLOWING COMMODITIES ACCORDING TO THE TERMS AND CONDITIONS STIPULATED IN THIS SOFT CORPORATE OFFER.

Ultra Low Sulphur EN590 (10PPM)

Monthly Quantity: 200,000 MT

Contract Quantity: 200,000 MT x 12 Months

Price per Metric Ton: \$190.

Russian Aviation Turbine Kerosene (JP54/A1)

Monthly Quantity: 4,000,000 BBLs

Contract Quantity: 4,000,000 BBLs x 12 Months

Price per Barrel: \$32

Russian Virgin Fuel Oil (D6)

Monthly Quantity: 400,000,000 GALS

Contract Quantity: 400,000,000 GALS x 12 Months

Price per Gallon: \$0.47.

Russian Diesel Gas Oil Gost 305-82 (D2)

Monthly Quantity: 200,000 MT

Contract Quantity: 200,000 MT x 12 Months

Price per Metric Ton: \$250.

Russian Light Cycle Oil (LCO)

Monthly Quantity: 200,000 MT

Contract Quantity: 200,000 MT x 12 Months

Price per Metric Ton: \$190.

Russian Eastern Siberian Pipeline Oil (ESPO)

Monthly Quantity: 200,000 MT

Contract Quantity: 200,000 MT x 12 Months

Price per Metric Ton: \$180.

Commission: Seller pays all intermediaries under NCNDA/IMPFA

Payment: MT 103

Loading Port: Rotterdam, Vladivostok, Novorossiysk, Novosibirsk, Houston

Inspection: SGS

ИНН: 2013433358

ОКПО: 87450714

ОКОГУ: 4100614

КПП: 201401001

INN: 2013433358

OKPO: 87450714

OKOGU: 4100614

KPP: 201401001



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PAYMENT PROCEDURE

1. The Buyer Issue ICPO with his International Passport Copy (Data Page) to the Seller.
2. The Seller issues NCNDA/IMFPA and SPA for 13 Months with R&E to review and sign
3. The Seller issues Commercial Invoice (CI) for the available quantity in the Seller's Storage Tank to the Buyer. The Buyer signs and return the CI to the Seller with their signed Tank Storage Agreement (TSA) for the Seller's Verification and Approval.
4. The Seller issues the Partial POP documents as below and send to the Buyer.
 - a. Commitment to Supply
 - b. Certificate of Origin
 - c. Authorization to Verify (ATV)
 - d. Tank to Tank Injection Agreement (TTTIA)
 - e. Unconditional DTA
 - f. Fresh SGS (not older than 48 hours)
 - g. Tank Storage Receipt (TSR)
 - h. ATS – Authorization to Sell
 - i. Injection Report
5. The Buyer conducts Dip Test in the Seller's Reservoir and provide Tank Details to the Seller, to commence injection of product into the Buyer's Tank.
6. Within Twenty-Four (24) hours, Buyer issues 100% TT wire transfer payment to the Seller. The Seller transfer the title ownership to the Buyer.
7. The Seller pays commission to all the intermediaries.

IF THE ABOVE NEGOTIATION TERMS AND WORKING PROCEDURE IS ACCEPTABLE BY YOUR COMPANY KINDLY ISSUE AN ICPO INSERTING THE ABOVE WORKING PROCEDURE IN THE ICPO FOR REVIEW AND ACCEPTANCE.

During October –March winter specification:
Pour Point not more than -15°C / Cloud Point -8°C Max.
April –September summer specification:
Pour Point not more than -10°C / Cloud Point -5°C Max.

Note: The stated prices above are seller's net price. Seller also welcome buyer target price for consideration.



TAIMASKHANOV ALIKHAN ELIMSOLTAEVICH (CEO)
For & on behalf of LLC "CHECHENNEFTEPRODUKT"
Seller's Authorized Sales Mandate

Via: **Artem Kolyshev**
+7 (926) 004-1351
(Sales Associate)

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