



ООО  
ОТЧИЗНА

• **КОНТАКТЫ**  
**ЮРИДИЧЕСКИЙ АДРЕС**  
453411, РЕСПУБЛИКА БАШКОРТОСТАН,  
ДАВЛЕКАНОВСКИЙ РАЙОН, СЕЛО ИВАНОВКА, УЛ.  
ГАРШИНА, Д.79  
**ТЕЛЕФОН:** +7 925 -907 0049  
**ЭЛЕКТРОННАЯ ПОЧТА:** EMAIL@YOURDOMAIN.COM

*Valid Until: 30.03.2023*

To: **Buyers Mandate & Buyer**

**FULL CORPORATE OFFER**

We, PJSC "LIMITED LIABILITY COMPANY "OTCHIZNA" a reputable and one of the largest refinery and producer of petroleum products in the Russian Federation with full legal responsibility, under penalty of perjury hereby issue this Soft Corporate Offer with given terms and conditions as stated below.

We hereby confirm our readiness, willingness, and ability to execute a Sales and Purchase Agreement with the below terms and procedures with your company.

**ALL PRODUCTS:**

<b>PRODUCT</b>	GAS OIL D2 DIESEL
<b>GRADE</b>	GOST 305-82
<b>QUANTITY</b>	50,000 - 500,000 MT SPOT ONLY
<b>PRICE</b>	FOB - \$350 Gross / \$330 Net ---CIF - \$370 GROSS/ \$350 NET

<b>PRODUCT</b>	LIGHT CYCLE OIL (LCO)
<b>GRADE</b>	GOST 56871-2016
<b>QUANTITY</b>	50,000 - 500,000 MT SPOT ONLY
<b>PRICE</b>	FOB - \$360 Gross / \$340 Net ---CIF - \$380 GROSS/ \$360 NET

<b>PRODUCT</b>	DIESEL FUEL EURO 5/6, EN590
<b>GRADE</b>	GOST 32511-2013
<b>QUANTITY</b>	50,000 - 500,000 MT SPOT ONLY
<b>PRICE</b>	FOB - \$360 Gross / \$340 Net ---CIF - \$380 GROSS/ \$360 NET

<b>PRODUCT</b>	ULTRA-LOW-SULFUR DIESEL ULSD, ASTM D975
<b>GRADE</b>	2-D S15 / 1-D S15, 10 PPM
<b>QUANTITY</b>	50,000 - 500,000 MT SPOT ONLY
<b>PRICE</b>	FOB - \$360 Gross / \$340 Net ---CIF - \$380 GROSS/ \$360 NET

<b>PRODUCT</b>	FUEL OIL VIRGIN
<b>GRADE</b>	D6
<b>QUANTITY</b>	200,000,000 – 800,000,000 GALS SPOT ONLY
<b>PRICE</b>	FOB \$0.9 GROSS/ \$0.7 NET ---CIF - \$1.1 GROSS/ \$0.9 NET

<b>PRODUCT</b>	AUTOMOTIVE GAS OIL
<b>GRADE</b>	AGO
<b>QUANTITY</b>	50,000 - 500,000 MT SPOT ONLY
<b>PRICE</b>	FOB - \$360 Gross / \$340 Net ---CIF - \$380 GROSS/ \$360 NET

ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ "ОТЧИЗНА"

Дата регистрации

16.02.2006

ОГРН: 1060259000856

ИНН/КПП: 0202006541 / 025901001



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• **КОНТАКТЫ**

**ЮРИДИЧЕСКИЙ АДРЕС**

453411, РЕСПУБЛИКА БАШКОРТОСТАН,  
ДАВЛЕКАНОВСКИЙ РАЙОН, СЕЛО ИВАНОВКА, УЛ.  
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**F.O.B. FREE ON-BOARD ROTTERDAM & HOUSTON PORT:**

1. Upon acceptance of seller's Offer, buyer issues Purchase Order (ICPO) and Tank Storage Agreement.
2. Upon acceptance of buyer ICPO/TSA, Seller issues Commercial Invoice/ICC Warning Letter for buyer's review and signing.
3. Buyer signs the commercial invoice and returns to seller, the signed CI/ICC Warning Letter, seller issues the POP Documents as shown below:

- **Q&Q Report**
- **Ullage Report**
- **Clean-on-board Ocean Bill of Lading/Q88**
- **Export License**
- **Cargo Manifest**

4. Upon Buyer confirmation of the above POP on the arriving loaded vessel, buyer provide below Tank details within 3 days to enable seller commence Injection once the Vessel is moored.

- **TANK RECEIPT valid for 5days (Minimum)**
- **Notice of Readiness issued by Storage Tank Company**
- **AUTHORITY LETTER TO VERIFY / INJECT**

5. Upon vessel arrival at Buyer's nominated port, Vessel Captain shall Berth the Vessel at the Buyer Tank Terminal for Injection process to take place, and upon completion of Injection into buyers Tank, the SGS inspectors' team will be invited for carrying out the DIP TEST Q and Q. \* NCNDA/IMFPA is signed by the involved parties.

6. Upon successful Q and Q including Dip Test, BUYER pays for product by Wire Transfer / Swift MT-103 into the Seller's account.

7. Seller releases original POP documents in buyer's name and Trans-loading commences.

8. Pays commissions to all intermediaries, Both Parties proceed with the signing of a 12 Month FOB Rotterdam contract upon completion of the first trial order.

Date: 27<sup>TH</sup> DECEMBER 2022

MANDATE: **LIMITED LIABILITY COMPANY "OTCHIZNA"**

NAME: *MS. PALAIMA ROBERTAS VLADO*



*Владимир*

**ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ "ОТЧИЗНА"**

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