



Legal address: 40014, KURGANSKAYA OBL, KURGAN G,  
CHERNORECHENSKAYA STR., HOUSE 57

Attn: Buyer/buyers.

TEL: +79267462717

### **SOFT CORPORATE OFFER**

*We the undersigned Company " PKP SIBMASHKOMPLEKT LIMITED COMPANY" hereby issue this Soft Corporate Offer with presented term conditions and confirm our irrevocable corporate and legal responsibility, under penalty of perjury that we are ready, willing and able to supply the below mentioned products herein and issue a draft Contract then Sales Purchase Agreement upon acceptance of our term and conditions stipulated herein. The term and procedures stipulated herein is in accordance with the term and procedures of procuring Oil & Gas products from Russia Federation.*

#### **RUSSIAND2DIESEL GAS OIL-02-62 GOST 305-82**

Minimum Quantity: 10,000Metric Tons per Month

Maximum Quantity: 50,000MetricTons per Month

Price: Gross \$180 USD/\$170USDNET on CIF/ASWP

Price: Gross \$170 USD/160USD NE Ton FOB/ Rotterdam/ Novorossiysk / Vladivostok.

#### **MAZUT M100GOST 10585-75&10585-99**

Minimum Quantity: 50,000Metric Tons per Month

Maximum Quantity:100,000MetricTons per Month

Price: Gross \$210 USD/\$200USDNET on CIF/ASWP

Price: Gross \$200USD/\$190USD NET on FOB/ Rotterdam/ Novorossiysk / Vladivostok.

#### **VIRGIND6OIL**

Minimum Quantity: 5,000 ,000 Gallons per week

Maximum Quantity: 10,000,000Gallons per month

Price: Gross \$48 USD/\$46USDNETon CIF/ASWP

Price: Gross \$46USD/\$44USD NE Ton FOB/ Rotterdam/ Novorossiysk / Vladivostok.

OGRN 4510011180 Email: [pkp.sibmashkomplekt@inbox.ru](mailto:pkp.sibmashkomplekt@inbox.ru) INN/KPP 1024501523947



### **FOB SALES TERMS AND PROCEDUR**

1. Seller's Official Representative Issues Soft Offer and buyer send ICPO, CP and Tank Storage Agreement (TSA) as proof of storage tank availability.
2. Seller verifies and issues Commercial Invoice (CI) for the available quantity in the storage tank, along with Commitment to supply, Statement of product Availability and Certificate of origin of the product. Buyer Signs and returns CI to Seller along with an ATV approved by their logistics company for seller verification purposes.
3. Upon receipt of the signed CI and ATV, seller verifies and issues the POP documents:
  - A. Seven 7 days Unconditional DTA
  - B. 48 hours Fresh SGS Report in Rotterdam
  - C. loading port injection report
  - D. Product Passport E. Tank Receipt
  - E. ATSC
  - F. Bill of Lading
4. Upon successful verification of the POP documents, Buyers orders SGS to conduct Dip test of the product in seller tank at buyer expense.
5. Following the completion of the Dip Test, seller injects the fuel into buyer's leased Storage Tank and seller submits the full injection report to the buyer.
6. Buyer makes 100% payment by MT103 TT wire transfer for the total product and Seller pays commission to all Seller side intermediaries as buyer likewise pays commissions to all Buyer Side intermediaries involve in the transaction within 24 hours after confirmation of the buyer's payment.
7. Seller issues draft SPA to buyer to review for R&E monthly deliveries.
8. Buyer reviews and approves the SPA and issues SBLC/IRDLIC irrevocable, nontransferable, auto revolving for 12 monthly shipment value and documentary letter of credit for length of contract and for each lift per schedule. Buyer pays after dip test by MT103 Wire transfer on each monthly quantity.
9. The subsequent delivery shall commence according to the terms and conditions of the contract, and mandates/ intermediaries receive their commissions according to monthly deliveries.
- 10 Buyer present (ATI) from there shipping company and pays for product via MT103TT to the following.



**BUYER'S BANK:** Seller can work with a list of Correspondent banks. It is proposed the Buyer and the Seller to discuss which of the BUYER'S BANK: Seller can work with a list of Correspondent banks. It is proposed the Buyer and the Seller to discuss which of the Banks for the Buyer is to be used, hence then the Seller can select the Correspondent Banker/ Ban POP: Provided Bank to Bank or by mail as per documents list in contract.

**Signature:**



A handwritten signature in black ink, appearing to read "Nesterenko", written over the official stamp.

**Nesterenko Vladimir  
Vladimirovich Director**

**END OF DOCUMENT**