



LLP "GAS NEFT SERVICE"

KYZYLORDA REGION, KYZYLORDA G.A., KYZYLORDA city, Sultanmakhmut Toraiyrov street, house 218
Email: contact@gasneftservice.com, Telephone: +79998660846
BIN: 210140003596 KATO: 431010000

To: Capable End Buyers / Buyer Mandates.

SOFT COPORATE OFFER

We, LLP "GAS NEFT SERVICE, under penalty of perjury hereby issue this official Soft Corporate Offer with full power and authority with given terms and conditions and confirm our readiness to execute a Full Corporate Offer and then straight to Sales and Purchase Agreement with End buyer with the ability to supply the following commodity according to the terms and conditions stipulated in this soft corporate offer..

TERMS OF NEGOTIATION

Country of Origin: KAZAKHSTAN/RUSSIAN

Trading Mode: - FOB(FREE ON BOARD), TTO(TITLE TAKE OVER) & CIF(COST OF INSURANCE AND FREIGHT

Payment Terms : MT103 T/T Telegraphic Transfer

Inspection: SGS or Similar

Commission: Seller's Mandate on Seller Side 50% & Buyer's
Mandate On Buyer Side 50%

Insurance: Paid by Seller, covering 110% of Shipment Value

Destination: Any World Save Port (AWSP)

COMMODITY LIST, PRICES AND WORKING PROCEDURES

MAZUT M100 GOST-10585-99 :

Monthly Quantity: 50,000MT-1,000,000MT.

Price per MT: FOB \$320 Gross/\$310 Net. CIF \$340 Gross / \$330 Net. Commission: \$5/\$5.

D2GAS OIL GOST 305-82:

Monthly Quantity: 50,000MT-1,000,000MT.

Price Per MT: FOB \$330 Gross/\$320 Net. CIF \$340 Gross / \$330 Net.

Commission: \$5/\$5.



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1. Buyer issues ICPO alongside with letter of acceptance of seller's terms to seller upon receipt and signatory of full corporate offer.
2. Seller issues Sales Purchase Agreement, (SPA) and open for amendment, Buyer reviews draft agreement and then returns to seller sign in word format and PDF format, Seller acknowledged and submit the contract to the Ministry of Energy for legalization on seller expense.
3. Seller issues \$90,000 USD payment invoice for the product allocation procurement certificate that approves the buyer as a standing owner of the commodity. Upon executed by the buyer via TT and confirmation of the payment, the seller Issue the following PPOP documents.
 - (A) Seller Irrevocable Commitment to Supply
 - (B) Product Passport
 - (C) Certificate of origin
 - (D) Commercial invoice for the first value shipment
4. Upon the confirmation of the listed partial PPOP, Buyer bank issues irrevocable (DLC/MT700) according to seller's fiduciary bank verbiage to seller nominated fiduciary offshore bank account for first month shipment, the buyer must not fail.
5. Seller's bank replied with 2% PB to activate the letter of credit issued by the buyer bank. Seller's Bank issues Full POP Documents to the Buyer's Bank alongside with 2% Performance Bond (PB2%).
 - a) Copy of license to export, issued by the department of the Ministry of Energy.
 - b) Copy of Approval to Export, issued by the Ministry of Justice.
 - c) Copy of statement of availability of the product.
 - d) Copy of the refinery commitment to produce the product.
 - e) Copy of Transnet contract to transport the product to the loading port.
 - f) Copy of the port storage agreement.
 - g) Copy of the charter party agreement to transport the product to discharge port.
 - h) Copy of Vessel Questionnaire 88.
 - i) Copy of Bill of Lading.
 - j) SGS Report at loading port.
 - k) Dip test Authorization (DTA) & ATB
 - l) NOR /ETA
 - m) Certificate of Ownership Transfer
 - n) Allocation Transaction Passport Code Certificate (ATPCC) by Ministry of Energy
6. Shipment commences as per signed contract delivery schedule and the shipment should arrive at Buyer' discharge port within 5-24 days. The SGS inspection will be borne by the Seller at the loading seaport and Buyer at the unloading seaport.
7. Buyer's bank upon arrival of the cargo at the discharge port, payment will be made for the total cost of product within 24 hours of inspection

TTO TRANSACTION PROCEDURE

- 1 Buyer issue official ICPO to the exact quantity in the sanitized MOU;
- 2 Seller issues original MOU;

ГАЗ НЕФТЕ СЕРВИС

КЫЗЫЛОРДИНСКАЯ ОБЛАСТЬ, КЫЗЫЛОРДА Г.А., Г.КЫЗЫЛОРДА, улица Султанмахмут Торайгыров, дом 218



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- 3 Buyer counter sign the MOU and forward back;
- 4 Buyer pay for the allocation procurement of the first delivery which cost is 55,000 USD
- 5 Upon receipt of the countersigned original MOU from the Buyer, Seller emails to the Buyer the listed documents issued in the name of the initial Buyer as stated in the MOU; a) Certificate of Product Origin;
b) Product Passport (Quality and Quantity Dip Test Analysis Report);
c) Bill of Lading;
d) Cargo Manifest
e) Tanker Vessel Q88;
f) Vessel Details
g) Ullage Report;
h) Invoice for Title Take Over
- 6 Upon Buyer receipts of the documents, Buyer verifies the availability of the Product on high sea and makes payment within 72 hours for the Title Take Over



ERALIEV NURDOULET NURMAKHANBETULLAULY

Director