

**«ҚазМұнайГаз» ұлттық компаниясы» АҚ**  
Қазақстан Республикасы, 010000, Астана қаласы, Есіл ауданы, Қонаев көшесі, 8, «Зұбаржат орамы» әкімшілік ғимараты, «Б» блогы  
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**АО «Национальная компания «КазМунайГаз»**  
Республика Казахстан, 010000, г. Астана, Есильский район, ул. Д. Кунаева, 8, административное здание «Изумрудный квартал», блок «Б»  
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**JSC National Company KazMunayGas**  
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Recipient: Buyers/Buyer's Mandate

### SOFT CORPORATE OFFER

We, JSC NC KazMunayGas, as Seller with full corporate and legal responsibility make this offer indicating our willingness, readiness and ability to supply the below listed products, SPOT/LONG CONTRACT monthly basis for 12 calendar months. For first time buyers, the supply shall start with a trial shipment and followed by the monthly supplies for one year plus extension & rollover. The supply shall be from our export bulk allocation permit License, on equity/concession per the terms and condition as hereunder set forth.

### TERMS AND CONDITION

Delivery: CIF, FOB, TTO, CI Dip & Pay.

Origin: Kazakhstan

Inspection: Quality and Quantity inspection will Be Conducted at the Loading Port by SGS or equivalent

Payment Method: MT 103, TT WIRE, SBLC. **(NOTE SBLC TO BE ACCEPTED FROM THE SECOND MONTH OF THE SHIPMENT SCHEDULE AFTER THE TRIAL SHIPMENT IS SUCCESSFULLY CLOSED WITH FIRST TIME END BUYER'S COMPANY ON TT PAYMENT TERMS.)**

Port: Any Safe Port World Port.

Shipment Method: Via Pipeline, Tanker Vessel, Bulk, Truck, and Rail Way.

Delivery Port: Any Safe World Port of Buyer Choice.

### AVAILABLE PRODUCTS

<b>EN590, 10 PPM</b> <b>QUANTITY:</b> 50,000MT and above <b>PRICE:</b> USD 525 Gross / 505 Net <b>DELIVERY TERMS:</b> CIF <b>COMMISSION:</b> USD 10.00 seller/Buyer side Per Metric Ton	<b>LIGHT CYCLE OIL (LCO)</b> <b>QUANTITY:</b> 50,000MT and above <b>PRICE:</b> USD 380 Gross / 360 Net <b>DELIVERY TERMS:</b> CIF <b>COMMISSION:</b> USD 10.00 seller/Buyer side Per Metric Ton
<b>GREEN PETCOKE</b> <b>QUANTITY:</b> 50,000MT and above <b>PRICE:</b> USD 220 Gross / 200 Net <b>DELIVERY TERMS:</b> CIF <b>COMMISSION:</b> USD 5.00 seller/Buyer side Per Metric Ton	<b>ESPO CRUDE OIL</b> <b>QUANTITY:</b> 1,000,000BBL and above <b>PRICE:</b> USD 50 Gross / 44 Net <b>DELIVERY TERMS:</b> CIF <b>COMMISSION:</b> USD 3.00 seller/Buyer side Per Metric Ton
<b>AVIATION KEROSENE COLONIAL GRADE 54</b> <b>QUANTITY:</b> 1,000,000BBL and above <b>PRICE:</b> USD 80 Gross / 74 Net <b>DELIVERY TERMS:</b> CIF <b>COMMISSION:</b> USD 3.00 seller/Buyer side Per Metric Ton	<b>LIQUIDIFIED NATURAL GAS [LNG]</b> <b>QUANTITY:</b> 50,000MT and above <b>PRICE:</b> USD 290 Gross / 270 Net <b>DELIVERY TERMS:</b> CIF <b>COMMISSION:</b> USD 10.00 seller/Buyer side Per Metric Ton

