

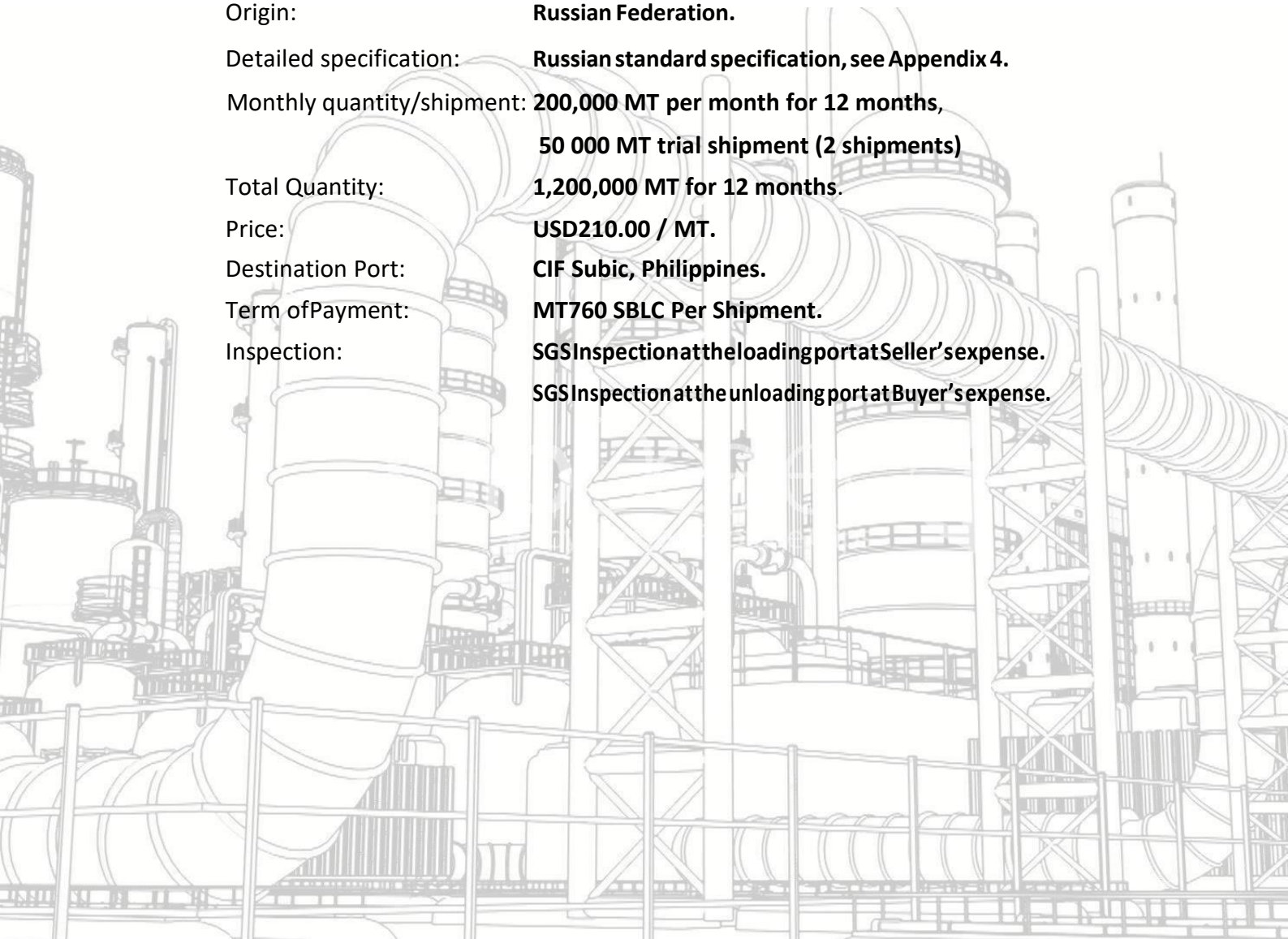
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(343) 23-66-077
INN: 6670259930
OGRN: 1096670019808



ROSPROMNEFT
CLOSED JOINT STOCK COMPANY

Full Corporate Offer

Product: Diesel D2 Euro4.
Origin: Russian Federation.
Detailed specification: Russian standard specification, see Appendix 4.
Monthly quantity/shipment: 200,000 MT per month for 12 months,
50 000 MT trial shipment (2 shipments)
Total Quantity: 1,200,000 MT for 12 months.
Price: USD210.00 / MT.
Destination Port: CIF Subic, Philippines.
Term of Payment: MT760 SBLC Per Shipment.
Inspection: SGS Inspection at the loading port at Seller's expense.
SGS Inspection at the unloading port at Buyer's expense.



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PROCEDURES

- 1, BUYER ACCEPTS SELLER'S PROCEDURE AND ISSUE ICPO WITH THE FOLLOWING: BANKING DETAILS, COMPANY PROFILE, PASSPORT COPY AND ACCEPTANCE LETTER STATING TO ADHERE TO SELLER'S PROCEDURE, AND BCL (BANK COMFORT LETTER)
- 2, SELLER ACKNOWLEDGES BUYER'S ICPO AND ISSUES CONTRACT TO BUYER OPEN FOR AMENDMENT, BUYER SIGNS AND RETURN THE CONTRACT TO THE SELLER IN WORD FORMAT WITHIN 5 WORKING INTERNATIONAL DAYS.
- 3, SELLER MAKES THE FINAL SIGNATURE AND CONVERTS THE CONTRACT TO PDF AND SEND TO BUYER AS FINAL APPROVED CONTRACT ALONG WITH BELOW SOFT PERFORMANCE GUARANTEE POP DOCUMENTS:
 - A, COMMITMENT LETTER TO SUPPLY PRODUCT
 - B, STATEMENT OF AVAILABILITY OF THE PRODUCT
 - C, EXPORT LICENSE ISSUED
 - D, SELLER CERTIFICATE OF INCORPORATION/REGISTRATION.
- 4, BUYER'S BANK IN ACCORDANCE WITH SELLER'S VERBIAGE ISSUE SBLC MT760 WITHIN 7 WORKING DAYS FOR FIRST SHIPMENT'S VALUE TO SELLER'S FINANCIAL BANK TO ENABLE SELLER COMMENCE LOADING OF PRODUCT WITH THE SHIPPING COMPANY AND RELEASE FULL SET OF POP DOCUMENTS AFTER LOADING VIA BANK TO BANK SWIFT WITHIN 7 WORKING DAYS.
- 5, SELLER'S BANK ISSUES OPERATIVE 2% PB (VIA 760) IN FAVOUR OF BUYER'S BANK ACCOUNT WITHIN 3 WORKING DAYS TO ACTIVATE SBLC, WHICH IS SUBMITTED AND DETAILED IN THE MUTUALLY AGREED SIGNED CONTRACT.
- 6, WITHIN THE STIPULATED TIME FRAME, SELLER LOAD PRODUCT WITHIN 7 WORKING INTERNATIONAL DAYS AND SEND POP DOCUMENTS IN BUYER'S COMPANY NAME TO BUYER VIA BANK TO BANK AND A COPY VIA EMAIL TO BUYER AND REPRESENTATIVE.
 - (8 SETS BELOW)
 - A, CERTIFICATE OF ORIGIN
 - B, PRODUCT PASSPORT
 - C, COMMERCIAL INVOICE
 - D, COMPANY TAX PAYER CERTIFICATE E, FRESH SGS REPORT
 - F, TANK RECEIPT
 - G, Q88 AND QUALITY SPECIFICATION
 - H, BILL OF LADING
 - H. PRODUCT ALLOCATION CERTIFICATE
- 7, BUYER NOTIFIES SELLER BY OFFICIAL WRITTEN NOTICE OF HIS BANK RECEIVING SELLER'S POP DOCUMENTS WHILST SELLER SENDS TO BUYER THE REGISTERED HARD COPY OF THE CONTRACT THROUGH COURIER SERVICE WITHIN 5 WORKING DAYS.
- 8, SHIPMENT COMMENCES AS SCHEDULED IN THE CONTRACT AND UPON ARRIVAL OF THE CARGO AT THE DISCHARGE PORT, BUYER'S INSPECTION TEAM CARRY OUT SGS OR CIQ INSPECTION TO ASCERTAIN QUALITY AND QUANTITY.
- 9, PRODUCT IS DISCHARGED AFTER SUCCESSFUL INSPECTION INTO BUYER'S STORAGE FACILITY, BUYER'S BANK RELEASE PAYMENT FOR TOTAL VALUE OF THE PRODUCT TO SELLER'S BANK WITHIN 72 HOURS BY TT MT 103. SELLER SHALL PAY ALL PARTIES INVOLVED THEIR COMMISSION BY TT WITHIN 3 WORKING DAYS.
- 10, SECOND AND SUCCEEDING SHIPMENTS CONTINUE

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ROSPROMNEFT
CLOSED JOINT STOCK COMPANY

SELLER STAMP/SEAL

Belkova Tatiana Anatolievna
CEO
CJSC "ROSPROMNEFT"



BUYER STAMP/SEAL

Name
Position
Date

