

USTYURT REFINERY ЖАУАПКЕРШІЛІГІ ШЕКТЕУЛІ CEPIKTECTIГІ | USTYURT REFINERY, TOO

Алматы, Г. Бостандыкский Район, Улица Еділ Ерғожин, Дом 9, КВ. 83

БИН 220540037140 НДС 60001-1233137

Тел: +7(7789) 32-78-58

Электрондық пошта: sales@ustyurt.kz

Веб-сайт: www. ustyurt.kz

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FULL CORPORATE OFFER

WE USTYURT REFINERY TOO UNDER PENALTY OF PERJURY HEREBY ISSUE THIS FULL CORPORATE OFFER WITH FULL POWER AND AUTHORITY WITH GIVEN TERMS AND CONDITIONS AND CONFIRM OUR READINESS TO SUPPLY THE FOLLOWING COMMODITY ACCORDING TO THE TERMS AND CONDITIONS STIPULATED IN THIS FULL CORPORATE OFFER.

JET FUEL (JP54)

MINIMUM QUANTITY: BUYER REQUEST NOT LESS THAN 1,000,000 BBL.

MAXIMUM QUANTITY: 5,000,000 BBL. X 12 MONTHS

FOB PRICE: GROSS \$76 / NET \$74

COMMISSION: \$1 SELLER SIDE / \$1 BUYER SIDE.

VIRGIN OIL (D6)

MINIMUM QUANTITY: BUYER REQUEST NOT LESS THAN 100,000,000 GALLONS

MAXIMUM QUANTITY: 500,000,000 GALLONS X 12 MONTHS

FOB PRICE: GROSS \$0.85 / NET \$0.80

COMMISSION: \$0.25 SELLER SIDE / \$0.25 BUYER SIDE.

AVIATION KEROSENE JET FUEL A1

MINIMUM QUANTITY: BUYER REQUEST NOT LESS THAN 1,000,000 BBL

MAXIMUM QUANTITY: 5,000,000 BBL. X 12 MONTHS

FOB PRICE: GROSS \$78 / NET \$74

COMMISSION: \$2 SELLER SIDE / \$2 BUYER SIDE.

MAZUT M100 GOST 10585-75 & 10585-99

MINIMUM QUANTITY: BUYER REQUEST NOT LESS THAN 100,000 MT.

MAXIMUM QUANTITY: 500,000 MT. X 12 MONTHS

FOB PRICE: GROSS \$219 / NET \$215

COMMISSION: \$2 SELLER SIDE / \$2 BUYER SIDE.

DIESEL (D2) GAS OIL L-02-62 GOST 305-82

MINIMUM QUANTITY: BUYER REQUEST NOT LESS THAN 100,000 MT.

MAXIMUM QUANTITY: 500,000 MT. X 12 MONTHS

FOB PRICE: GROSS \$214 / NET \$210

COMMISSION: \$2 SELLER SIDE / \$2 BUYER SIDE.

DIESEL GAS OIL EN590 10PPM

MINIMUM QUANTITY: BUYER REQUEST NOT LESS THAN 50,000MT

MAXIMUM QUANTITY: 200,000 MT X 12 MONTHS

PRICE: GROSS: \$350 NET: \$340

COMMISSION: \$5 SELLER SIDE / \$5 BUYER SIDE.





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STANDARD PROCEDURES FOB ROTTERDAM, HOUSTON & FUJAIRAH (2)

- 1. Seller's Official Representative Issues Soft Offer and buyer sends ICPO, CP and Tank Storage Agreement (TSA) as proof of storage tank availability.
- 2. Seller verifies and issues: Commercial Invoice (CI) for the available quantity in the storage tank, along with
 - A. Commitment to supply
 - B. Statement of product Availability
 - C. Certificate of origin of the product.
- 3. Buyer Signs and returns CI to Seller along with an ATV issue and approved by their logistics company for seller's verification purposes.
- 4. Upon receipt of the signed CI and ATV, seller verifies and issues the POP documents:
 - A. Seven 7 days Unconditional DTA
 - B. 48 hours Fresh SGS Report in Rotterdam
 - C. loading port injection report
 - D. Product Passport
 - E. Tank Receipt
 - F. ATSC
 - G. Bill of Lading
- 5. Upon successful verification of the POP documents, Buyer orders SGS to conduct Dip test of the product in the Seller's tank at buyer expense.
- 6. Following the completion of the Dip Test, seller injects the fuel into buyer's leased Storage Tank and seller submits the full injection report to the buyer
- 7. Buyer makes 100% payment by MT103 TT wire transfer for the total product and Seller pays commission to all Seller side intermediaries as buyer likewise pays commissions to all Buyer Side intermediaries involved in the transaction within 24 hours after confirmation of the buyer's payment.
- 8. Seller issues draft SPA to buyer to review for R&E monthly deliveries.
- 9. Buyer reviews and approves the SPA and issues SBLC/IRDLC irrevocable, nontransferable, auto revolving for 12 monthly shipment value and documentary letter of credit for length of contract and for each lift per schedule. Buyer pays after dip test by MT103 Wire transfer on each monthly quantity.





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"USTYURT REFINERY TOO" is a refining and marketing company that focuses on fuels for cleaner traffic. In everything we do we strive for quality, safety and responsibility. Within our company we have built up a unique body of expertise covering every aspect of the oil refining value chain, including products manufactured from renewable raw materials. We use this expertise to implement our strategy of cleaner traffic. We are pioneers in high technology that enables revolutionary product innovations. We operate openly throughout our entire organization.

If all terms are acceptable, kindly provide your ICPO.





