



INN: 6652007289 KPP: 662801001

LIMITED LIABILITY COMPANY ECO

TO: BUYER AND BUYER'S MANDATE

SOFT CORPORATE OFFER

We, Limited Liability Company ECO under penalty of perjury, hereby confirm as seller / Refinery Sales Mandate, with full corporate responsibility that we are ready, willing and able to supply the product commodity under the following terms and conditions.

TRANSACTIONING TERMS:

DELIVERY: FOB ROTTERDAM, HOUSTON/CIF ANY SAFE WORLD PORT/ SPOT CONTRACT BASIS.

PAYMENT TERM: STANDBY LETTER OF CREDIT (SBLC MT760 OR DLC 700), T/T WIRE MT103

QUALITY: Q&Q TEST REPORT BY SGS OR EQUIVALENT.

PRODUCTS ORIGIN: REPUBLIC OF KAZAKHSTAN.

PRODUCTS & PRICES:

KAZAKHSTAN DIESEL EN590 10PPM (SPOT/CONTRACT)

50,000 - 500,000 MT Monthly x 12 Months

PRICE: GROSS \$410.00 USD/NET: \$400.00 USD/MT CIF

PRICE: GROSS \$400.00 USD/NET:\$390.00USD/MT FOB

PETROLEUM COKE

30,000 - 500,000 MT Monthly x 12 Months

PRICE: GROSS \$150.00 USD/ NET \$140.00 USD/MT CIF

AVIATION KEROSENE COLONIAL GRADE "54" JET FUEL (GOST 10227-86)

500,000 – 2,000,000 BBL Monthly x 12 Months

PRICE: GROSS \$75.00 USD/NET \$70.00 USD/BBL CIF

PRICE: GROSS \$70.00 USD/NET \$69.00 USD/BBL FOB

LIQUIDIFIED PETROLEUM GAS [LPG] GOST 20448 – 90 (SPOT/CONTRACT)

50,000 - 300,000 MT Monthly x 12 Months

PRICE: GROSS \$410.00 USD/ NET \$400.00 USD/MT CIF

PRICE: GROSS \$405.00 USD/NET \$395.00 USD/MT FOB

LIQUIDIFIED NATURAL GAS [LNG] (SPOT/CONTRACT)

50,000 - 300,000 MT Monthly x 12 Months

PRICE: GROSS \$410.00 USD/ NET \$400.00 USD/MT CIF

PRICE: GROSS \$400.00 USD/NET \$390.00 USD/MT FOB

AVIATION KEROSENE JET A-1 (SPOT/CONTRACT)

500,000 – 2,000,000 BBL Monthly x 12 Months

PRICE: GROSS \$80.00 USD/NET \$75.00 USD BBL CIF

PRICE: GROSS \$79.00 USD/NET \$74.00 USD BBL FOB

KAZAKHSTAN LIGHT CYCLE OIL

50,000 - 500,000 MT Monthly x 12 Months

PRICE: GROSS \$400.00 USD/ NET \$390.00 USD/MT CIF

PRICE: GROSS \$395.00 USD/NET \$385.00 USD/MT FOB

EASTERN SIBERIA PACIFIC OCEAN OIL(ESPO)

500,000 – 2,000,000 BBL Monthly x 12 Months

PRICE: GROSS \$60.00 USD/NET \$56.00 USD BBL CIF

PRILLED UREA N46 GOST 2081-92

50,000 – 500,000 MT Monthly x 12 Months

PRICE: GROSS \$350.00 USD/NET \$340.00 USD MT CIF

BITUMEN 60/70 80/100 (ASPHALT – MTS & ABOVE)

50,000 – 500,000 MT Monthly x 12 Months

PRICE: GROSS \$320.00 USD/NET \$310.00 USD MT CIF



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FOB ROTTERDAM TRANSACTION PROCEDURE:

1. BUYER ISSUES ICPO ADDRESSED TO SELLER'S REPRESENTATIVE WITH SELLER'S PROCEDURE INCORPORATED ON IT, BUYER'S COMPANY DETAILS, BANKING DETAILS, PASSPORT COPY WITH LETTER CONFIRMING READINESS, WILLINGNESS AND CAPABILITY TO CARRY OUT THE TRANSACTION.
2. SELLER RECEIVES AND VERIFIES THE BUYER'S ICPO WITH OTHER BUYER'S DETAILS. WHEN SATISFY WITH THE VERIFICATION, SELLER ISSUES COMMERCIAL INVOICE (CI) FOR THE PRODUCT IN SELLER'S TANK IN PORT TERMINAL FOR BUYER'S REVIEW AND ENDORSEMENT.
3. BUYER REVIEWS, SIGNS AND RETURNS THE COMMERCIAL INVOICE (CI) TO SELLER, ALONG WITH BUYER'S TANK STORAGE AGREEMENT (TSA) FROM BUYER'S LOGISTIC COMPANY.
4. THE SELLER'S VERIFY THE TANK STORAGE AGREEMENT (TSA) AND ISSUE A DELEGATE FORM FOR SIGNING.
5. SELLER RELEASES THE BELOW POP DOCUMENTS DIRECTLY TO END BUYER'S SECURE EMAIL VIA COURIER OR BANK.
 - LEGALIZED COMMERCIAL INVOICE.
 - COMMITMENT TO SUPPLY.
 - FRESH SGS (NOT OLDER THAN 48 HRS.)
 - ATSC -AUTHORIZATION TO SELL & COLLECT
 - AUTHORIZATION TO VERIFY (ATV)
 - DIP TEST AUTHORIZATION (DTA)
 - COMMITMENT LETTER TO SUPPLY
 - EXPORT LICENSE.
 - STATEMENT OF PRODUCT AVAILABILITY.
 - TANK STORAGE RECEIPT (TSR) WITH BARCODE AND GPS COORDINATE
 - NCNDA/IMFPA
6. THE BUYER CONDUCTS A DIP TEST IN THE PRODUCT IN THE SELLER'S RESERVOIR.
7. BUYER PROVIDE AUTHORITY TO INJECT (ATI) FROM ITS LOGISTIC COMPANY TO ENABLE SELLER COMMENCE.
8. BUYER MAKES PAYMENT FOR THE TOTAL VALUE OF PRODUCT INJECTED INTO THE TANKS BY MT103/TT
9. SELLER PAYS ALL INTERMEDIARIES INVOLVED IN THE TRANSACTION WITHIN 48 HOURS, UPON SATISFACTION OF BOTH BUYER AND SELLER.



Regards
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