



PATOMSKY LIMITED LIABILITY COMPANY

664007, IRKUTSK REGION, CITY IRKUTSK, IRKUTSK, OCTOBER REVOLUTION STREET, 1/4

INN : 0800006380 / KPP : 080001001

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ОБЩЕСТВО С ОГРАНИЧЕННОЙ
ОТВЕТСТВЕННОСТЬЮ
"ПАТОМСКИЙ ВЕЛЛ СЕРВИС"

To Potential Buyer : End Buyer / Mandate Buyer

SOFT CORPORATE OFFER

The undersigned company, ("PATOMSKY LIMITED LIABILITY COMPANY) is a direct mandate to Refinery and hereby with full Corporate and legal responsibility, under penalty of perjury confirms that we are ready, willing and able to supply the following petroleum Products/Commodities with the terms and conditions as stated hereunder:

AVIATION KEROSENE COLONIAL (GRADE A1) JET FUEL

Minimum Quantity: 2,000,000 Barrels per Month
Maximum Quantity: 5,000,000 Barrels per Month
FOB Price: \$89.00 USD Gross / \$87.00 USD Net
Commission: Seller side \$1.00USD Buyer side \$1.00USD Per Bbl.

AVIATION KEROSENE COLONIAL (GRADE 54) JET FUEL

Minimum Quantity: 2,000,000 Barrels per Month
Maximum Quantity: 5,000,000 Barrels per Month
FOB Price: \$89.00 USD Gross / \$87.00 USD Net
Commission: Seller side \$1.00USD Buyer side \$1.00USD Per Bbl.

D6 VIRGIN FUEL OIL

Minimum Quantity: 100.000.000 Gallons per Month
Maximum Quantity: 800.000.000 Gallons per Month
FOB Price \$0.78 USD Gross / \$0.73 USD Net
Commission: Seller side \$0.025USD Buyer side \$0.025USD Per GL.

LIQUIDIFIED NATURAL GAS (LNG)

Minimum Quantity: 50,000 Metric Tons per Month
Maximum Quantity: 500,000 Metric Tons per Month
CIF Price: \$360.00 USD Gross / \$ 350.00 USD Net
Commission: Seller side \$5.00USD Buyer side \$5.00USD Per MT

BITUMEN GRADES: 40/50, 60/70 & 80/100

Minimum Quantity: 50,000 Metric Tons per Month
Maximum Quantity: 500,000 Metric Tons per Month
CIF Price: Gross \$240.00 USD Gross / \$230.00 USD Net
Commission: Seller side \$5.00USD Buyer side \$5.00USD Per MT

UREA 46% PRILLED & GRANULAR

Minimum Quantity: 50,000 Metric Tons per Month
Maximum Quantity: 500,000 Metric Tons Month
CIF Price: \$290.00 USD Gross / \$280.00 USD Net
Commission: Seller side \$5.00USD Buyer side \$5.00USD Per MT



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ОБЩЕСТВО С ОГРАНИЧЕННОЙ
ОТВЕТСТВЕННОСТЬЮ
ИЮТЕХ ВЕЛЛ СЕРВИС

FOB TRANSACTION PROCEDURE

1. The Buyer Issue ICPO with his International Passport Copy (Data Page) to the Seller.
2. The Seller issues Commercial Invoice (CI) for the available quantity in the Seller's Storage Tank to the Buyer. The Buyer signs and return the CI to the Seller with Buyer's signed Tank Storage Agreement (TSA) for the Seller's Verification and Approval.
3. The Seller release the POP documents as below and send to the Buyer.
 - a. Commitment to Supply
 - b. Certificate of Origin
 - c. Authorization to Verify (ATV)
 - e. Unconditional DTA
 - f. Fresh SGS (not older than 48 hours)
 - g. Tank Storage Receipt (TSR)
 - h. ATS – Authorization to Sell and Collect
4. The Buyer conducts Dip Test in the Seller's Tank and provide Tank Details to the Seller, to commence injection of product into the Buyer's Tank.
5. Within twenty-four (24) hours, buyer issues 100% TT wire transfer payment to the Seller. The Seller transfers Title Ownership to the Buyer
6. The Seller pays commission to all the intermediaries

CONTRACT BANKING TRANSACTION PROCEDURES/ CIF ASWP

1. The Buyer issues ICPO with Banking Details to the Seller, alongside with the Company Profile, Registration Certificate and Acceptance Letter to follow the Seller's procedure
2. Seller Issue Draft Contract (SPA) Sales and Purchase Agreement for Both Parties Final Endorsement.
3. The Supplier sends the following documents to the Buyer;
 - .Commitment / Assurance Letter to Supply
 - .Quality Certificate (Product Passport)
 - .Statement /Affirmation of Product Availability
 - .Certificate of Product Origin
 - .Registered and Legalized Final Contract
 - .Allocation Transaction Port Code/ Affidavit of Title Ownership Transfer
 - .Proforma invoice



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b. Statement of Product Availability

c. Affidavit of Ownership Transfer

d. Quality Certificate (Product Passport)

e. Certificate of Origin

4. The Seller and Buyer jointly sign the chartered party agreement with the Seller's nominated Shipping Company. The Buyer pays for the freight charges to the shipping company. The fees paid by Buyer will be deducted from final payment before Buyer establishes MT103 at the discharge port.

5. Upon the receipt of the freight fee/charges by the shipping company, Seller sends an Invite Letter to the buyer to come to the exporting port for checking the product loading. The Seller loads the product on-board of the Chartered Vessel and sends the following documents to the Buyer;

a. Certificate of Origin

b. Bill of Lading issued in the Buyer's Name.

c. Authorization Letter to Board

d. SGS inspection Report

e. Tanker Ullage Report

f. Cargo Manifest

g. Marine Insurance

h. Vessel Details or Q88

6. The Buyer pays via MT103/TT as per the commercial invoice within five (5) Banking Days, after the arrival of the Vessel at the Destination/Discharging Port and SGS | CIQ Inspection by the Buyer.

7. The Seller releases payments (Commission) to the intermediaries involved within 48 hours of receiving the payment for the product from the Buyer's Bank.

Your sincerely

VADIM ALFRITOVICH GALIASKAROV

