

SOFT CORPORATE OFFER

We "**BIOPROM KZ TOO**", Almaty, Muratbaev Street, Building 186, KV.69. Oil and Gas Extraction Company in Almaty, Kazakhstan, hereby confirm the availability of the under listed Product. The Supply is guaranteed to meet the Specifications and pass through the stringent requirements of SGS or Equivalent. Financial Statement from the Buyer's bank clarifying buyer's financial capability will be required to consider buyer's negotiations.

JET FUEL OIL (JETA1)

Minimum Quantity: 1,000,000 BBL Maximum Quantity: 10,000,000 BBL Monthly Price FOB: \$70 per BBL CIF Price: \$74 Per BBL

EASTERN SIBERIA PACIFIC OCEAN OIL (ESPO)

Minimum Quantity: 500,000 Barrels per Month Maximum Quantity: 5,000,000 Barrels per Month CIF Price: Gross USD \$ 60.00BBL NET/ USD \$58.00 NET on CIF FOB Price: Gross USD \$ 58.00BBL NET / USD \$56.00 NET on FOB

ORIGIN DIESEL GAS D2 OIL GOST 305-82

Minimum Quantity: 100,000 Metric Tons per Month Maximum Quantity: 5,000,000 Metric Tons per Month CIF Price: Gross USD \$ 350.00MT NET / USD \$ 340.00MT on CIF FOB Price: Gross USD \$ 340.00MT NET / USD \$ 330.00MT on FOB

ORIGIN MAZUT M100 GOST -10585/75/99

Minimum Quantity: 10,000 Metric Tons per Month Maximum Quantity: 500,000 Metric Tons per Month CIF Price: Gross USD \$270.00/ USD \$ 260.00 NET on CIF FOB Price: Gross USD \$260.00 / USD \$250.00 NET on FOB

VIRGIN FUEL OIL D6

Minimum Quantity: 100,000,000 Gallons per Month Maximum Quantity: 800,000,000 Gallons per Month CIF Price: Gross USD \$ 0.72 / USD \$ 0.70 NET on CIF FOB Price: Gross USD \$ 0.70 / USD \$0.68 NET on FOB

EXPORT BLEND CRUDE OIL (REBCO) GOST 51 858-2002 / GOST 9965-76

Minimum Quantity: 10,000 Barrels per Month Maximum Quantity: 3,000,000 Barrels per Month CIF Price: Gross USD \$68.00 / USD \$ 64.00 NET on CIF FOB Price: Gross USD \$64.00 / USD \$ 62.00 NET

LIQUIDIFIED PETROLEUM GAS. GOST 20448-90

Minimum Quantity: 100,000 Metric Tons per Month Maximum Quantity: 10,000,000 Metric Tons per Month CIF Price: Gross USD \$ 280.00MT / USD \$ 270.00MT NET on CIF FOB Price: Gross USD \$ 270.00MT / USD \$ 260.00MT NET on FOB

> ALMATY, MURATBAEV STREET, BUILDING 186, KV 69 WWW.BIOPROM.KZ



TANK TAKE OVER (TTO) PROCEDURE.

1. Buyer issues Irrevocable Corporate Purchase Order (ICPO) with Guarantee Letter to take over Title of the product.

- 2. Seller issue draft (MOU) agreement to Buyer counter-sign and return to the seller.
- 3. Seller acknowledge signed MOU.
- 4. Seller sends to Buyer the following documents for Buyer's confirmation.
- A. Seller's Registration Certificate
- B. Bill Of Lading-(in the name of the previous buyer as Consignee.)
- C. Vessel Tanker Details.
- D. Product Passport-Dip-Test Report.
- E. Proforma Invoice.
- F. 2% Payment deposit Invoice.
- G. Cargo Manifest.
- H. Cargo Ullage Report.
- I. Q88
- J. 2% Guarantee letter to buyer

5. Buyer confirms the goods documents and makes a 2% down deposit which stands as an Allocation and Security Guarantee payment to the seller nominated bank by T/T Wire Transfer within 3 banking days to enable the seller to change every document to buyer's name and instruct the vessel captain to re-route the vessel to the new buyer's destination port. The 2% deposit Payment made shall be deducted from the total payment value of the takeover product.

6. Seller releases a fresh dated Dip-Test Authorization-DTA to Buyer to order SGS inspection or Equivalent inspection team for Q & Q inspection upon goods/cargo arrival at the discharge port.

7. Upon the successful completion of Dip-test inspection, Buyer makes the balance 98% payment by MT103 wire transfer for the total goods value, Seller transfers Title of ownership Certificate to buyer's name as the legitimate owner of the goods and commence translating.

8. Trans-loading commences immediately.

9. Seller will release payments to the intermediaries involved within 48 hours of receiving the payment for the product from the Buyer's bank.

APPROVED AND SIGNED BY:

ROM KON

Signed by: MOHAMMED ALFARDAN SALES DIRECTOR BIOPROM TOO