

# LIMITED LIABILITY COMPANY "KSM OIL"

Rostov-on-Don, st. Dovatora, D. 146/8, Liter I, COM. 4

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Dated: 7<sup>th</sup>, AUG 2023

To: Whom it may Concern

We **LLC "KSM-OIL"** in Collaboration with our business partners hereby issue this binding offer with full Corporate responsibility; we confirm and certify that Seller have the intention and capacity to supply the commodities according to the terms and conditions herein stipulated. We Confirm and Certify that. We have the intention and Capacity to Supply the products listed below according to the non-negotiable procedure terms and Conditions.

## **TERMS OF NEGOTIATION**

<b>Origin:</b>	<i>Kazakhstan Origin available</i>
<b>Delivering port:</b>	<i>ASWP</i>
<b>Incoterms:</b>	<i>FOB/CIF/TTO</i>
<b>Loading Port:</b>	<i>Rotterdam Port or Houston Port.</i>
<b>Payment Terms:</b>	<i>SBLC MT-760, DLC MT700, MT103 T/T Telegraphic Transfer</i>
<b>Inspection:</b>	<i>SGS or Similar</i>
<b>Commission:</b>	<i>Seller Side 50% &amp; Buyer Side – 50% Percent accordingly.</i>
<b>Insurance:</b>	<i>Paid by Seller, covering 110% of Shipment Value</i>

## **AVAILABLE PRODUCTS**

**MAZUT M100: Monthly Quantity:** 50,000MT- 100,000MT. Price per MT: FOB \$320 Gross/\$310 Net. CIF \$330 Gross / \$320 Net. Commission: \$5/\$5.

**D2GAS OIL: Monthly Quantity:** 50,000MT–100,000MT. Price per MT: FOB \$420 Gross/\$410 Net. CIF \$430 Gross / \$420 Net. Commission: \$5/\$5.

**LIQUEFIED PETROLEUM GAZ. 50% PROPANE & 50%BUTANEMIX:** Monthly Quantity: 30,000 MT-100,000 MT. Price per MT: FOB \$330 Gross / \$320 Net. CIF \$340 Gross / \$330 Net. Commission: \$5/\$5.

**LIQUEFIED NATURAL GAZ:** Monthly Quantity: 30,000MT–100,000MT Price per MT: FOB \$430 Gross / \$420 Net. CIF \$440 Gross / \$430 Net. Commission: \$5/\$5.

**AVIATIONKEROSENE COLONIAL GRADE 54 JET FUEL:** Monthly Quantity: 500,000BBLs-2,000,000BBLs, Price per Barrel: FOB \$80 Gross/\$76 Net. CIF 84 Gross/ \$80 Net Commission: \$2/\$2.

**DIESEL FUEL EN590:** Monthly Quantity: 50,000MT - 100,000MT, Price per MT: FOB \$420 Gross/\$410 Net. CIF \$430 Gross / \$420 Net. Commission: \$5/\$5 Per MT.

**AUTOMOTIVE GAS OIL (AGO):** Monthly Quantity: 50,000MT-100,000MT Price per MT: FOB \$330 Gross / \$320 Net. CIF \$340 Gross / \$330 Net. Commission: \$5 / \$5.

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## TRANSACTION PROCEDURES FOR TITLE TAKE-OVER (TTO)

1. Buyer issues ICPO according to the seller's working procedure along with buyer's company certificate of registration or profile with copy of buyer's passport.
2. Seller issues the Title Take-Over Contract (TTO/MOU) addendum for review and endorsement by all parties.
3. Seller issues Proof of Product and Shipping documents as listed below;
  - a. Product Passport (Quantity & Quality Dip Test Analysis Report)
  - b. Certificate of Origin
  - c. Bill of Lading
  - d. Tanker Vessel Q88 Document
  - e. Vessel (N.O.R) Notice of Readiness
  - f. Ullage Report
  - g. Cargo Manifest
  - h. Invoice for title transfer
4. Upon the receipt of the documents, buyer verifies the availability of the product on high sea and immediately make 5% security guarantee payment of the total cost of the product which serves as a Title Take-Over Fee
5. Upon seller receipt of the title takeover payment, seller orders for re-route to buyer's desired port, transfers the title to the potential buyer's company's name and also re-issue all other outstanding documents to the potential buyer's company's and via swift from seller bank the full prove of product.
6. Vessel arrives the discharge port and buyer carries out the CIQ/SGS inspection and upon a successful inspection, buyer pays by MT103 T/T for the full product to the seller.
7. Seller shall provide the following partial proof of product documents which were issued In name of initial buyer



Saprikin Alexander Valerievich  
GENERAL MANAGER