

ООО «СОКАР РУС»
121151, Г. Москва, ул.
Можайский Вал, д. 8, Россия
Тел: 7 495 908 8459
info@socar-rus.ru
export@socar-rus.ru
ИНН 770780352
ОГРН 1137746401847
ОКАТО 45268554000



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Attention: Buyer Company/Buyer Mandate
Validity: 30.06.2023

COMPANY SOFT CORPORATE OFFER

ООО SOCAR RUS is one of the reliable leading oil and gas producing, refining and exporting companies in Russia and Azerbaijan with outstanding performance in the Azerbaijan petroleum and gas industry and one of the top traders and exporters of petroleum products. SOCAR RUS LLC, a subsidiary of the State Oil Company of the Republic of Azerbaijan, was registered in Russia in the spring of 2013

With full power and authority under penalty of perjury, ООО SOCAR RUS with full power and authority, hereby issue this soft corporate offer with given terms and conditions and confirm our readiness and capability to execute straight to Sales and Purchase Agreement with end buyer, with the ability to supply the following commodity according to the terms and conditions stipulated in this soft corporate offer.

TRANSACTION TERMS OF NEGOTIATION

COUNTRY ORIGIN: AZERBAIJAN, KAZAKHSTAN, RUSSIA AND CIS ORIGIN
PAYMENT TERMS: SBLC/DLC/MT760/MT103 TT
LOADING PORT: ANY SAFE PORT AS ADVISED BY SELLER
DELIVERY TERMS: FOB
INSPECTION: SGS OR SIMILAR
SHIPMENT METHOD: OIL PRODUCTS VESSELS / BULK VESSELS TO BUYER'S DISCHARGE PORTS
INSURANCE PAID BY SELLER COVERING 110% OF SHIPMENT VALUE
PERFORMANCE BOND 2% PB OF THE FIRST MONTH SHIPMENT VALUE (CIF ONLY)
QUANTITY: **WILL BE DETERMINED AND ADVISED BETWEEN SELLER AND BUYER**

PRODUCTS:

AVIATION FUEL JET A1
PRICE: USD \$ 70/68 PER BARREL

AVIATION KEROSENE COLONIAL GRADE 54
PRICE: USD \$ 70/68 PER BARREL

D2 DIESEL GAS OIL L-0.2-62
PRICE: USD \$ 410/400 PER MT

EUROPEAN DIESEL EN590 10PPM (ULSD)
PRICE: USD \$ 410/400 PER MT

AUTOMATIVE GAS OIL (AGO)

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PRICE: USD \$ 310/300 PER MT

FOB TRANSACTION PROCEDURE

1. Seller issue soft corporate offer with terms and procedure of transaction. Buyer issue ICPO with their full banking details officially address to Seller upon receipt and acceptance of terms and procedure stated in soft corporate offer.
2. Seller issues commercial invoice to Buyer. Buyer sign and return the commercial invoice to Seller within 3 to 5 working days.
3. Seller issues to Buyer the following PPOP documentation:
 - a. Statement of product availability
 - b. Commitment to supply
 - c. Product certificate of origin
 - d. Company certificate of incorporation and tax Registration
 - e. Power of attorney/authority to sell and collect
 - d. Tank Storage Receipt (TSR)
4. Within 2 banking days upon buyer receiving the PPOP from seller, Buyer proceed to contact sellers tank farm to request from an invoice to pay for extension of sellers Tanks for 3 days where the product is stored for the inspection and dip test of the product to be approved or alternatively buyer provide a valid TSR (proof of storage logistic) approved on seller`s name for the period that will be required to inject the product from seller`s tanks to buyer`s tanks.
5. Seller issue DTA to buyer to enable buyer proceed with the inspection of the product by SGS Company.
6. SGS inspection company proceeds with the inspection and dip test of product in favor of Buyer at the storage facility. Upon Successful Q&Q Dip Test on the product, SGS issue the inspection report certificate to Buyer.
7. Buyer makes the payment for the Total Value of the Product in the Tanks as per SGS Q & Q Report through the means of MT103-TT and upon 48 Hours after seller confirms buyer`s payment, seller provides full POP documents and export documents and immediately proceeds to transfer title ownership of the product to buyer. Buyer commences lifting of the product to its Vessel Tanker or Storage tank.
8. Seller releases payment to all intermediaries involved in the transaction, and subsequently monthly shipment continues as per terms and conditions of the sales and purchase agreement contract between buyer and seller.

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ON BEHALF OF BOARD AND MANAGEMENT OF SELLER:

Mr. Zulnitdinov Avazkhodja

Director

ООО SOCAR RUS

