

ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ "НЕФТЕПРОМСНАБ" ОГРН: 1037739805014 / ИНН: 7743500983 / КПП: 770801001

Юридический адрес: 107140, город Москва, 1-й Красносельский пер., д. 3, помещ. I комната 78 E-mail: info@neftepromsnabgroup.ru, group@neftepromsnabgroup.ru <u>Tel:</u> +79801891349

To: Buyer/Buyer Mandate.

SOFT CORPORATE OFFER

We, LLC NEFTEPROMSNAB " is an acknowledged Company Mandated in RUSSIA Federation and KAZAKHSTAN with full legal responsibility, under penalty of perjury hereby issue this Soft Corporate Offer with given terms and conditions as stated below.

We hereby confirm our readiness, willingness, and ability to execute a Sales and Purchase Agreement with the below terms and procedures with your company.

AVAILABLE PRODUCTS

KAZAKHSTAN PETROLEUM COKE

50,000-300,000 MT Per Month *x* 12 Months PRICE USD145 Gross/USD135 Net

KAZAKHSTAN LIGHT CYCLE OIL

50,000- 500,000 MT Per Month x 12 Months PRICE USD325 Gross / USD315 Net

KAZAKHSTAN EAST SIBERIAN PACIFIC BASIN CRUDE OIL

1,000,000- 5,000,000 Bbl Per Month x 12 Months PRICE USD67 Gross / USD63 Net

DIESEL GAS D2 OIL GOST 305-82 (SPOT/CONTRACT)

50,000 - 300,000 MT Per Month x 12 Months PRICE - USD 345 Gross – USD 335 Net

KAZAKHSTAN EXPORT BLEND CRUDE GOST 9965-76 (SPOT/CONTRACT)

500,000 – 3,000,000 Bbl. per Month x 12 Months PRICE - USD 57 Gross – USD 53 Net

MAZUT 100 GOST -10585-75 & 10585-99 (SPOT/CONTRACT)

50, 000 - 300,000 MT per Month PRICE -USD 360 Gross – USD 350 Net

AVIATION KEROSENE TS1 /JP54 (SPOT/CONTRACT)

500,000 – 3,000,000 Bbl. per Month x 12 Months PRICE - USD 65 Gross – USD 61 Net

LIQUIDIFIED PETROLEUM GAS [LPG] GOST 20448 - 90 (SPOT/CONTRACT)

50, -000 - 300,000 MT per Month PRICE - USD 295 Gross - USD 285 Net

LIQUIDIFIED NATURAL GAS [LNG] (SPOT/CONTRACT)

50, -000 - 300,000 MT per Month PRICE - USD 295 Gross – USD 285 Net

KAZAKHSTAN VIRGIN FUEL OIL D6 (SPOT/CONTRACT)

200,000,000 GALS – 800,000,000 GALS per Week

PRICE - USD 0.96 Gross - USD 0.90



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- 1. Buyer issues ICPO containing the Seller's working procedures and Buyer's banking details along with company registration certificate and Buyer's representative Passport and a Valid TSA with ATV to verify tank farm.
- 2. Seller issues commercial invoice for the product in tanks at the port, Buyer signs and returns commercial invoice.
- 3. Buyer's Tank Farm provides an invitation letter to the Seller to submit Fresh SGS to their office. Seller submit FRESH SGS to the Buyer TANK FARM for only the TANK FARM to verify the SGS and provide an official confirmation of the Valid SGS by email to the Buyer.
- 4. Buyer Confirms that the TANK FARM has verified Seller SGS and issues TSR on seller's name for minimum 5 days and Seller provides full POP as given below.
 - Q&Q report.
 - Injection report.
 - Dip test authorization letter (DTA).
 - Authorization to sell & collect (ATSC).
 - Fresh updated SGS report (within 48hrs).
 - Authorization to verify physically the product in seller's tanks (ATV).
 - Certificate of Origin
- 5. Seller begins product injection to Buyer's designated tank and Buyer does the Payment for the product by MT103 and all intermediates PAID.
- 6. SUBSEQUENT monthly shipments continue as per terms and conditions of the sales and purchase agreement/contract between the Buyer and the Seller.

Amirov Rasul Islamovich
OOO "NEFTEPROMSNAB"

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Email:info@neftepromsnabgroup.ru
www.neftepromsnabgroup.ru
Director General,