



Expire date: 09.12.2023

SOFT CORPORATE OFFER

We, **SUSSER PETROLEUM COMPANY LLC** with legal responsibility under penalty of Perjury hereby confirm the availability and capability to supply the under listed Products for Immediate Spot and Contract sales. The Supply is guaranteed to meet the Specifications and pass through the stringent requirements of SGS or Equivalent. Financial Statement from the Buyer's bank clarifying buyer's financial capability will be required to consider buyer's negotiations. This offer is opened only to end buyers or its direct representative.

PRODUCTS LIST AND NEGOTIABLE PRICES

DIESEL GAS D2 OIL GOST 305-82

Minimum Quantity: 10,000 Metric Tons per Month

Maximum Quantity: 500,000 Metric Tons per Month

CIF Price: Gross USD \$ 330.00MT NET / USD \$ 320.00MT on CIF

FOB Price: Gross USD \$ 320.00MT NET / USD \$ 310.00MT on FOB

MAZUT M100 GOST -10585/75/99

Minimum Quantity: 10,000 Metric Tons per Month

Maximum Quantity: 500,000 Metric Tons per Month

CIF Price: Gross USD \$200.00/ USD \$ 190.00 NET on CIF

FOB Price: Gross USD \$190.00 / USD \$180.00 NET on FOB

AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL

Minimum Quantity: 500,000 Barrels per Month

Maximum Quantity: 5,000,000 Barrels per Month

CIF Price: Gross USD \$ 84.00BBL NET/ USD \$80.00 NET on CIF

FOB Price: Gross USD \$ 80.00BBL NET / USD \$76.00 NET on FOB

VIRGIN FUEL OIL D6

Minimum Quantity: 100,000,000 Gallons per Month

Maximum Quantity: 800,000,000 Gallons per Month

CIF Price: Gross USD \$ 0.80 / USD \$ 0.78 NET on CIF

FOB Price: Gross USD \$ 0.78 / USD \$0.76 NET on FOB

EXPORT BLEND CRUDE GOST 51 858-2002 / GOST 9965-76

Minimum Quantity: 10,000 Barrels per Month

Maximum Quantity: 3,000,000 Barrels per Month

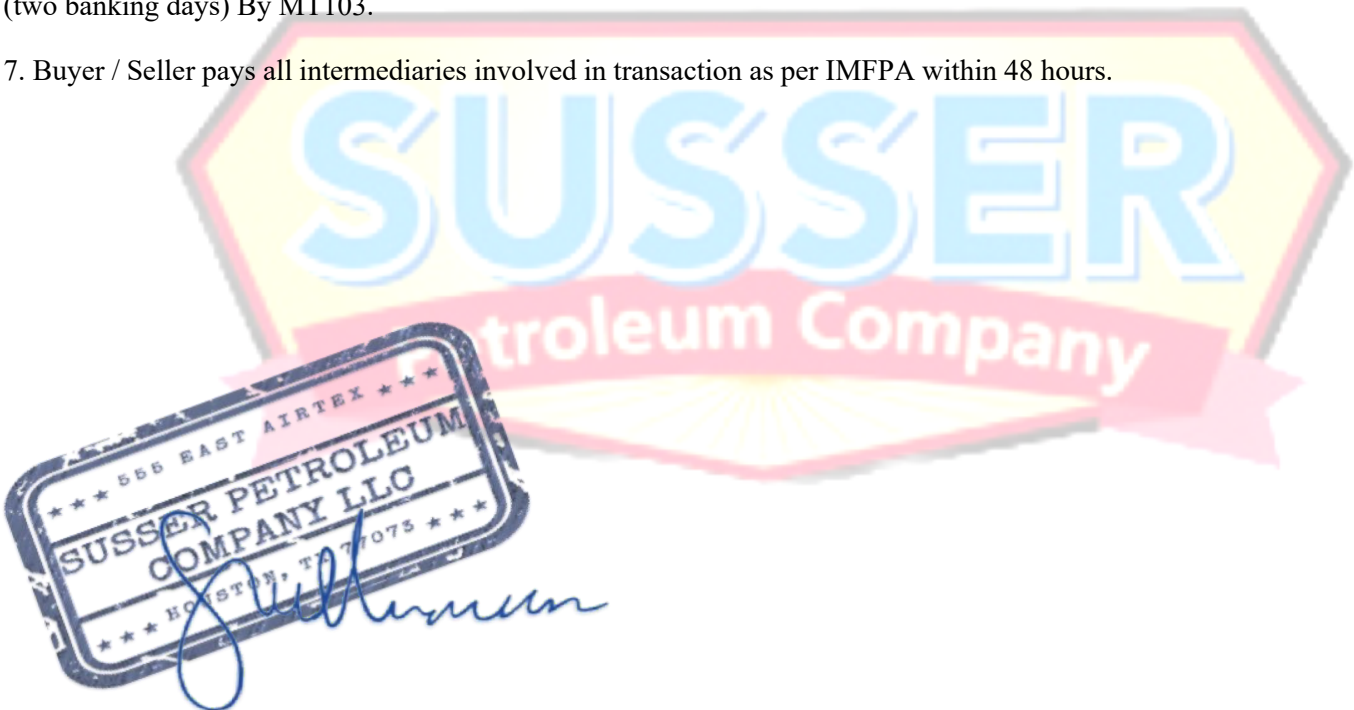
CIF Price: Gross USD \$56.00 / USD \$ 54.00 NET on CIF

FOB Price: Gross USD \$54.00 / USD \$ 52.00 NET



CIF TRANSACTION PROCEDURE II

1. Buyer issues Purchase Order (ICPO) with the passport of the legal representative of the company up on receipt and acceptance of seller's Soft Offer.
2. Seller issues Draft Sales and Purchase Agreement (SPA) Contract for buyer's review and signing.
3. Seller sends partial POP to Buyer via email: (a) Statement of Availability of Product (b) Commitment to Supply (c) Product Passport (e) Product Allocation Export License (d) Company Registration Certificate
4. Seller appoints and signs charter Party Agreement with the buyer and the Shipping Company. Buyer and Seller pay to the shipping company for transporting of the product to buyer's final discharge port.
5. Seller swift the full POP and 2% Performance Bond to buyer's bank. Buyer's Bank swift in return, the Irrevocable Non-Transferable Documentary Letter of Credit to the Seller's Bank.
6. Shipment commences as scheduled in the contract and upon arrival of the cargo at the discharge port and after SGS/Q&Q or Equivalent inspection immediately Buyer's Bank releases the Total value of the shipping to Seller's Bank within 48 hours (two banking days) By MT103.
7. Buyer / Seller pays all intermediaries involved in transaction as per IMFPA within 48 hours.



Hany Ellaboudy

General Manager