

To: Buyer & Buyer Authorized Representatives

### **CORPORATE OFFER**

We, **LIMITED LIABILITY COMPANY INTERNOVA**, the issuer, hereby certify that our end sellers are ready and able to supply the crude oil and refined petroleum products listed below, in accordance with the terms and conditions specified, with full legal and corporate responsibility.

**SUPPLIER: SOCAR (State Oil Company of Azerbaijan Republic)**

121, Haydar Aliyev Avenue, Baku, AZ1029, The Republic of Azerbaijan

### **PRODUCT & PRICE**

#### **AVIATION KEROSENE COLONIAL GRADE 54 - JP54**

MIN QUANTITY: 2.000.000 BBLs FOR FIRST TRIAL

MAX: 5.000.000. BBLs X 12 MONTHS WITH POSSIBLE ROLLS AND EXTENSION

PRICE FOB: \$76.00 GROSS / \$72.00 NET PER BBLs

COMMISSION: \$4.00USD PER BBLs TO BE SHARED \$2 Seller Side /\$2 Buyer Side

#### **DIESEL FUEL EN590 (10PPM)**

MIN. QUANTITY: 50.000 MT

MAX. QUANTITY: 100.000 MT PER MONTH WITH POSSIBLE ROLLS AND EXTENSION

PRICE FOB: \$340 GROSS / \$330 NET PER MT

COMMISSION: \$10 USD PER MT TO BE SHARED \$5 / \$5

#### **AVIATION JET FUEL A-1 (JETA1)**

MIN QUANTITY: 1.000.000 BBLs FOR FIRST MONTH

MAX: 5.000.000. BBLs CONTRACT X 12 MONTHS WITH POSSIBLE ROLLS AND EXTENSION

PRICE FOB: \$76.00 GROSS / \$72.00 NET PER BBLs

COMMISSION: \$4.00USD PER BBLs TO BE SHARED \$2 Seller Side /\$2 Buyer Side

#### **DIESEL VIRGIN D6 FUEL OIL (D6)**

MIN QUANTITY: 200.000.000 GALLONS FOR FIRST MONTH

MAX: 300.000.000 GALLONS X 12 MONTHS WITH POSSIBLE R&E

PRICE FOB: \$0.79 GROSS / \$0.75 NET PER GALLONS

COMMISSION: \$0.04 USD PER GALLONS TO BE SHARED \$0.02 Seller side /\$0.02 Buyer Side

*[Note: Please be advised that prices may vary or be subject to negotiation due to market price volatility.](#)*

### **TRANSACTION PROCEDURE: F.O.B 2**

1. BUYER ISSUE ICPO TO THE SELLER UPON ACCEPTANCE OF THE PROCEDURE.

1A. AN ATTESTATION LETTER FROM THE COMPANY THAT ISSUES THE ICPO, FROM THEIR ATTORNEY STATING THAT THEIR CLIENT HAS GOT THE PHYSICAL ABILITY TO PAY FOR THE FUEL AND TANK STORAGE COSTS, WHEN REQUESTED IN THE BUYER'S CHOSEN PROCEDURE.

2. SELLER ISSUES COMMERCIAL INVOICE (CI), BUYER SIGNS AND RETURNS TO THE SELLER WITH HIS (TSA) AS PROOF OF STORAGE AVAILABILITY READY

3. SELLER LEASES AND PAYS THE BUYER'S TANK FOR 3 DAYS FIRST AND BUYER DOES PAY HIS TANK FARM COMPANY FOR 2 DAYS AFTER HIS TANK FARM COMPANY HAS RECEIVED THE PAYMENT FROM SELLER COMPANY.

4. SELLER ISSUES FOLLOWING POP DOCUMENTS TO BUYER:

- GPS COORDINATE-TANK STORAGE RECEIPT (TSR)
- INJECTION REPORT
- DIP TEST AUTHORIZATION LETTER (DTA) - UNCONDITIONAL
- AUTHORIZATION TO SELL AND TO COLLECT (ATSC)
- FRESH SGS REPORT
- AUTHORIZATION TO PHYSICALLY TO VERIFY (ATV)

5. BUYER CONDUCTS DIP TEST ON THE PRODUCT AND MAKES THE PAYMENT FOR THE TOTAL VALUE OF PRODUCT INJECTED INTO THE TANKS THROUGH THE MEANS OF MT103- TT.

6. SELLER PAYS SELLER'S MANDATE IN THE TRANSACTION AND THE BUYER PAYS ALL THE BUY SIDE INTERMEDIARIES, SUBSEQUENTLY MONTHLY SHIPMENT CONTINUES AS PER TERMS AND CONDITIONS OF THE SALES AND PURCHASE AGREEMENT CONTRACT BETWEEN BUYER AND SELLER.

### **TRANSACTION PROCEDURE: F.O.B 3**

1. BUYER ACCEPTS SELLER WORKING PROCEDURE AND ISSUE ICPO TO THE END SELLER VIA SELLER'S REPRESENTATIVE.

2. SELLER ISSUES COMMERCIAL INVOICE AND BUYER SIGNS AND RETURNS BACK COMMERCIAL INVOICE ALONG WITH BUYER'S TANK STORAGE AGREEMENT (TSA).

3. SELLER REPRESENTATIVE VISIT THE BUYER'S TANK FARM FOR TTM & BUYER STORAGE AVAILABILITY CONFIRMATION WITH A COPY OF THE SGS 48HRS OLD FOR VERIFICATION & UPON THE VERIFICATION OF THE COPY OF THE SG AND BUYER STORAGE AVAILABILITY, BUYER AND BUYER'S TANK FARM ENDORSE TTTIA (TANK TO TANK INJECTION AGREEMENT) AS PROOF OF READINESS FOR BUYER TO INJECT FROM SELLER TANKS TO THE BUYER'S TANK ALONG WITH THE FOLLOWING PPOP DOCUMENTS UPON ENDORSEMENT OF TTTIA:

- STATEMENT OF PRODUCT AVAILABILITY

- LETTER OF GUARANTEE
- PRODUCT PASSPORT
- PUMPING REPORT (INJECTION REPORT).
- CERTIFICATE OF ORIGIN.
- TANK STORAGE RECEIPTS. (TANK RECEIVER INCLUDING TANK NO)
- IMFPA/NCNDA TO BE FILL BY ALL INTERMEDIARY
- AUTHORITY TO VERIFY (ATV) PHYSICALLY

4. SELLER ISSUES COMPLETE DTA AND TANK RECEIPT TO BUYER, BUYER ORDER SGS TO CONDUCT DIP TEST OF THE PRODUCT IN THE SELLER'S TANK ON BUYER EXPENSES SUBMIT THE FULL INJECTION REPORT TO THE BUYER.



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LLC INTERNOVA