

**“TÜRKMENGAZ”
DÖWLET
KONSERNI**



**STATE
CONCERN
“TURKMENGAZ”**

✉ 744036, Türkmenistan, Aşgabat şäheri, Arçabil köçesi, 56
☎ Telefon: (99312) 40-32-60. (99312) 40-32-54
E- poçta: info@turkmengaz.tj

✉ 744036, Turkmenistan, Ashgabat city, street Archabil, 56
☎ Tel.: (99312) 40-32-60. (99312) 40-32-54
Email: info@turkmengaz.tj

ATTENTION TO: END BUYER COMPANY

SOFT CORPORATE OFFER

We The State Concern "Turkmengaz, one of the world's leading vertically integrated Oil & Gas sellers with full corporate and legal responsibility, under penalty of perjury confirm that we are ready, willing and able to enter into contract with Principal Buyers directly for the commodity referenced here-under, on the terms and conditions set forth below:

Product	DIESEL EN590 10PPM
Origin	Turkmen /Kazakhstan Origin
Quantity	100,000 Metric Ton follow by 200,000mt for 12 Months Contract
Price	\$500 per Metric Ton
Port	FOB FUJAIRAH PORT
Payment	MT 103
Specification	As Per the standard Export Grade
Inspection	By SGS Inspection at the loading port or similar

Product	Jet-Fuel A1
Origin	Turkmen /Kazakhstan Origin
Quantity	1,000,000Blls Follow by 4,000,000Blls for 12 Months Contract
Price	\$ 84 per Barrels
Port	FOB ROTTERDAM PORT
Payment	MT 103
Specification	As Per the standard Export Grade
Inspection	By SGS Inspection at the loading port or similar

FOB SPOT FUJAIRAH PORTT- (EN590 ONLY)

1. Buyer issues ICPO and company registration certificate.
2. Seller issues Commercial Invoice (CI) and buyer endorsed the CI and return back to seller.
3. Upon receiving the signed CI.
4. Buyer pays the logistics fee with sum of 20,000\$USD to our port agents for quality analysis report by SGS to show fuel existence. (Analysis report should be provided within 5 - 7 days max). Note the logistics fee for the port agent is 20,000\$ only and is refundable.



5. Upon successful verification of SGS analysis report, the buyer shall deposit 20-30% of product cost for the title allocation certificate and to enable the seller handle the total logistics cost for loading and sending vessel to buyer discharge port.

6. Upon confirmation of payment, seller shall send the following documents:

- Product allocation certificate
- Certificate of Inspection
- Charter Party Agreement
- Copy of the port storage agreement
- Certificate of Product Origin
- SGS Quantity & Quality Test Analysis Report
- Bill of Lading
- Vessel Questionnaire 88
- Ullage Report
- Cargo Manifest
- Vessel ETA

7. 70-80% balance payment will be made for the product by the Buyer's Bank via T/T Mt 103 wire transfer to the Seller's Bank after the CIQ/SGS inspection at port of discharge.

FOB SPOT ROTTERDAM PORTT-(JET A1 ONLY)

1. Buyer issue ICPO containing the Seller's working procedure with banking details and scanned copy of Buyer's passport along with TSA Document.

2. Seller issues commercial invoice (CI) then Buyer and Buyer's Tank Farm company must sign and return commercial invoice (CI) to Seller.

3. Seller provides to Buyer PPOP Documents for verification:

a) (ATV) with access code and hub number to verify the product

b) GPS Coordinate - Tank Storage Receipt (TSR) c) Injection Report.

**“TÜRKMENGAZ”
DÖWLET
KONSERNI**



**STATE
CONCERN
“TURKMENGAZ”**

✉ 744036, Türkmenistan, Aşgabat şäheri, Arçabil köçesi, 56
☎ Telefon: (99312) 40-32-60. (99312) 40-32-54
E- poçta: info@turkmengaz.tj

✉ 744036, Turkmenistan, Ashgabat city, street Archabil, 56
☎ Tel.: (99312) 40-32-60. (99312) 40-32-54
Email: info@turkmengaz.tj

d) Unconditional Dip Test Authorization Letter (DTA)

e) Authorization To Sell.

f) Fresh SGS Report in Seller Tank.

4. Seller issues NCNDA/IMFPA for the following document to all intermediaries involved in the transaction and to the Buyer for signing.

5. Buyer presents TSR to Seller:

Buyer arranges inspection by SGS on Buyer's expenses if required and presents TSR.

6. Buyer conducts Dip-Test in tank (OPTIONAL), via SGS on Buyer's expense, Seller injects the fuel To Buyer's tank and at the end of the injection the Buyer makes 100% payment against Title Transfer Ownership by MT103 wire transfer according to the final Commercial Invoice.

7. Seller transfers the title of ownership as per Buyer's instruction and indications. Buyer lifts the product.

8. Seller pays all intermediaries involved in the transaction and subsequently monthly contract Shipment continues as per terms and conditions of the sales and purchase agreement contract between Buyer and Seller

Seller/Supplier

Name: The State Concern "Turkmengaz"



Sign and Seal.

Rep: Mr. Josef Leisella

Title: Director/International trade