

LLC "PROMNEDRA-SEVER"

Address 163000, Arkhangelskaya Region, Arkhangelsk city, 23, Volodarsky Street, Office 29

Email: promnedra.sever@mail.ru

Tel: +7 (926) 807-83-42

Skype: Tatyana Alekseevna

Expired Date: 20 July, 2020

To: Capable End Buyers / Buyer Mandates.

SOFT CORPORATE OFFER

We, OOO, A-T-Perm, under penalty of perjury hereby issue this official Soft Corporate Offer with full power and authority with given terms and conditions and confirm our readiness to execute a Full Corporate Offer and then straight to Sales and Purchase Agreement with End buyer with the ability to supply the following commodity according to the terms and conditions stipulated in this soft corporate offer.

MAZUT M100 GOST-10585-99 RUSSIAN ORIGIN: Monthly Quantity: 50,000MT - 1,000,000MT. Price Per MT: FOB \$280 Gross/\$270 Net. CIF \$290 Gross / \$280 Net. Commission: \$5/\$5.

RUSSIA D2GAS OIL GOST 305-82: Monthly Quantity: 50,000MT-1,000,000MT. Price Per MT: FOB \$260 Gross/\$250 Net. CIF \$270 Gross / \$260 Net. Commission: \$5/\$5.

LIQUEFIED PETROLEUM GAZ. 50% PROPANE & 50% BUTANE MIX: Monthly Quantity: 20,000MT-500,000MT. Price Per MT: FOB \$290 Gross / \$280 Net. CIF \$300 Gross / \$290 Net. Commission: \$5/\$5.

LIQUEFIED NATURAL GAZ. GOST 5542-87: Monthly Quantity: 20,000MT-500,000MT. Price Per MT: FOB \$300 Gross / \$290 Net. CIF \$310 Gross / \$300 Net. Commission: \$5/\$5.

AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL RUSSIAN ORIGIN: Monthly Quantity: 500,000BBL-10,000,000BBL. Price Per Barrel: FOB \$40 Gross/\$36 Net. CIF \$44 Gross / \$40 Net. Commission: \$2/\$2.

DIESEL FUEL EN590: Monthly Quantity: 10,000MT - 300,000MT. Price Per MT: FOB Price: \$300 Gross / \$290 Net PER MT. CIF Price: \$310 Gross / \$300 Net. Commission: \$5/\$5 Per MT.

ESPO RUSSIAN ORIGIN: Monthly Quantity: 500,000BBL-10,000,000BBL. Price Per BBL: FOB \$44 Gross / \$40 Net. CIF \$40 Gross / \$36 Net. Commission: \$2/\$2.

LIGHT CRUDE OIL RUSSIAN ORIGIN: Monthly Quantity: 50,000MT-1,000,000MT. Price Per MT: FOB \$300 Gross/\$290 Net. CIF \$310 Gross / \$300 Net. Commission: \$5/\$5.

AUTOMOTIVE GAS OIL (AGO): Monthly Quantity: 50,000MT-500,000MT. Price Per

INN: 2901198409

GEARBOX: 290101001

OGRN: 1092901010993

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CIF TRANSACTION PROCEDURE

1. Buyer issues ICPO must be with buyer company letterhead.
2. Seller issues Draft Contract (open for any amendments) to Buyer. Buyer signs, seals and returns the Draft Contract to Seller for final endorsement. Seller gives Partial proof of products.
 - (A) Seller Irrevocable Commitment to Supply
 - (B) Statement of availability of product
 - (C) certificate of origin
 - (D) Commercial invoice for the first value shipment
3. Within 7 banking days, Buyer's bank sends Irrevocable Operative SBLC via MT760 or DLC via MT700 according to seller's fiduciary bank verbiage to seller nominated fiduciary offshore bank account for first month shipment. should buyer fail to issue payment instrument within 5 banking days, buyer will make cash deposit of \$320,000 USD by TT wire transfer for security guarantee to enable seller charter vessel and commence shipment, and this payment will be deducted from the total cost of product after inspection at discharge port, or legal action will be taken against buyer for default.
4. Seller's Bank issues Full POP Documents to the Buyer's Bank alongside with 2% Performance Bond (PB2%).
 - a) Copy of license to export, issued by the department of the Ministry of Energy, Russian Federation.
 - b) Copy of Approval to Export, issued by the Ministry of Justice, Russian Federation.
 - c) Copy of statement of availability of the product.
 - d) Copy of the refinery commitment to produce the product.
 - e) Copy of Transnet contract to transport the product to the loading port.
 - f) Copy of the port storage agreement.
 - g) Copy of the charter party agreement to transport the product to discharge port.
 - h) Copy of Vessel Questionnaire 88.
 - i) Copy of Bill of Lading.
 - j) SGS Report at loading port.
 - k) Dip test Authorization (DTA) & ATB

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l) NOR /ETA

m) Certificate of Ownership Transfer

n) Allocation Transaction Passport Code Certificate (ATPCC) by Ministry of Energy

5. Shipment commences as per signed contract delivery schedule and the shipment should arrive at Buyer's discharge port within 5-24 days. The SGS inspection will be borne by the Seller at the loading seaport and Buyer at the unloading seaport.

6. Buyer releases payment to Seller by TT/MT103 upon receipt of the shipping documents and confirmation of the Q&Q by SGS/CIQ at destination port.



Valery Morozov Alekseevna

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