



*Geo Green Shield
Hiteen St. Building No. 56
Rawdat Al Khail
Doha – Qatar*

TO: END BUYER/BUYER MANDATES

SOFT CORPORATE OFFER

Geo Green Shield is the largest transporter and refiner of used lube oils in Qatar, with full legal responsibility, due hereby issue this Soft Corporate Offer with given terms and conditions as stated in this offer to confirm our readiness to execute a Sales and Purchase Agreement with end buyer, with the ability to supply the following commodity according to the terms and conditions stipulated in this soft corporate offer.

DIESEL GAS D2 OIL GOST 305-82

MINIMUM LIFTABLE QUANTITY: 50,000 METRIC TONS.

MAXIMUM LIFTABLE QUANTITY: 400,000 METRIC TON ON MONTHLY BASIS.

PRICE on CIF: GROSS USD \$400.00/ NET USD \$410.00 PER MT.

PRICE on FOB: GROSS USD \$400.00/ NET USD \$390.00 PER MT.

D6 VIRGIN FUEL OIL

MINIMUM LIFTABLE QUANTITY: 100,000,000 GALLONS.

MAXIMUM LIFTABLE QUANTITY: 400,000,000 GALLONS ON MONTHLY BASIS.

PRICE on CIF: GROSS USD \$0.90 / NET USD \$0.88 PER GALLONS.

PRICE on FOB: GROSS USD \$0.84 / NET USD \$0.82 PER GALLONS.



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C.I.F. BANK TO BANK PROCEDURES

- 1. Buyer issues Purchase Order ICPO upon receipt in acceptance of seller's Soft Offer with Company registration copy and passport copy.**
- 2. Seller issues Draft Sales and Purchase Agreement Contract for buyer's review and signing.**
- 3. Buyers sign the Sales and Purchase Agreement Contract back to the seller.**
- 4. Seller registers and legalizes the signed Sales and Purchase Agreement Contract with the Qatar ministry of Oil & Gas. Seller pays for the legalization fee.**
- 5. Seller sends legalized contract and below Partial POP Documents to buyer as listed below:**

Certificate of Origin,

Commitment to Supply,

Product Passport,

Statement of Availability of the product,

Export license copy

- 6. Seller will issue 3% Performance Bond, Full POP and Shipping Documents via SWIFT bank-to- bank as shown below:**

Product Allocation Export Permit,

Allocation Title Ownership Certificate,

Loading Port storage agreement,

Charter party Agreement to transport the product to discharge port,

Tank Storage Receipt,

SGS Quality and Quantity Certificate,

Bill of Landing,



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Vessel Questionnaire 88.

7. Shipment commences and upon arrival of the vessel tanker at the discharge port, buyer conducts SGS Inspection and makes operative SBLC/DLC or makes payment for the full shipment via TT Wire or MT103



Best Regards,

Khalid Alhajri (Managing Director)

NOTE: NO UPFRONT PAYMENT PROCEDURES!!!