



Hurtpetrol

▸ Oil Processing ▸ Gas Processing ▸ Logistics

SOFT CORPORATE OFFER

“HURTPETROL SPÓŁKA Z OGRANICZONĄ ODPOWIEDZIALNOŚCIĄ” CONFIRMS WITH FULL LEGAL AND CORPORATE RESPONSIBILITY UNDER THE PENALTY OF PERJURY AS A DIRECT MANDATE TO “TITLE-HOLDERS/END-SELLERS” WITH PRODUCTS OF **POLAND ORIGIN**, ARE WILLING AND CAPABLE UNDER LEGAL TERMS OF CONTRACT TO ENGAGE IN THE SALES AND SUPPLY OF ALL THE PRODUCTS LISTED IN THIS OFFER ON FOB BASIS. ALL PRODUCTS ARE FULLY GUARANTEED BY THE SELLERS TO MEET THE EXPECTATIONS AND TO PASS THE STRINGENT REQUIREMENTS OF SGS OR ITS EQUIVALENTS. ALL SALES AND SUPPLY ARE STRICTLY IN ACCORDANCE WITH REQUIRED INTERNATIONAL STANDARDS AND PROCEDURES FOR FOB BASIS.

PRODUCTS

AUTOMOTIVE GAS OIL (AGO)

FOB: USD\$270 GROSS / \$260 NET
MIN QTY: 20,000.00 MT / MAX QTY: 500,000.00 MT
COMMISSION: \$5/ \$5

MAZUT M100 GOST 10585-99 & 10585-75

FOB PRICE: \$390 GROSS / \$380 NET
MIN QTY: 50,000.00 MT / MAX QTY: 500,000.00 MT
COMMISSION: \$5/ \$5

DIESEL-GAS OIL L0.2-62 GOST 305-82 (D2)

FOB: USD\$215 GROSS/USD\$205 NET
MIN QTY: 20,000.00 MT / MAX QTY: 900,000.00 MT
COMMISSION: \$5 / \$5

LIGHT CYCLE OIL (LCO)

FOB: USD\$290 GROSS/ USD\$280 NET
MIN QTY: 50,000.00 MT / MAX QTY: 500,000.00 MT
COMMISSION: \$5 / \$5

AVIATION KEROSENE COLONIAL GRADE 54 (JP54)

FOB: USD\$88 GROSS/ USD\$84 NET MIN
QTY: 500,000.00 BBLs / MAX QTY: 5,000,000.00 BBLs
COMMISSION: \$2 / \$2

LIQUIFIED PETROLEUM GAS (LPG)

FOB PRICE: \$360 GROSS / \$350 NET
COMMISSION: \$5 / \$5
MIN QTY: 50,000.00 MT / MAX QTY: 500,000.00 MT

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UTRAL LOW SULFUR DIESEL EN590

PRICE: \$580/570 USD PER METRIC TON FOB

COMMISSION: \$5 / \$5

DIESEL GAS OIL ULTRA-LOW SULPHUR DIESEL 50 PPM

PRICE: \$580/570 USD PER METRIC TON FOB

COMMISSION: \$5 / \$5

AVIATION FUEL FOR GAS TURBINE ENGINES (JET-A1)

FOB: USD\$60 GROSS/ USD\$58 NET

MIN QTY: 500,000.00 BBLs / MAX QTY: 5,000,000.00 BBLs

PAYMENT TERMS: TT - MT103

BUYER WILL MAKE PAYMENT THROUGH BANK COVERING THE TOTAL CONTRACT.

FOB ROTTERDAM/HOUSTON PROCEDURE

1. BUYER ISSUES ICPO, AND COMPANY REGISTRATION CERTIFICATE AND DATA PAGE OF BUYER'S PASSPORT OR ANY I.D.

2. SELLER ISSUES COMMERCIAL INVOICE (CI) & WARNING LETTER TO BUYER, BUYER SIGNS AND RETURNS BACK TO SELLER WITH HIS TANK FARM TSA. SELLER PROVIDE THE BELOW DOCUMENTS TO BUYER.

- COMPANY REGISTRATION CERTIFICATE
- PRODUCT QUALITY PASSPORT (DIP TEST RESULT).
- STATEMENT OF PRODUCT AVAILABILITY
- CERTIFICATE OF ORIGIN OF THE PRODUCT.

3. SELLER LOGISTICS TEAM VERIFY BUYER'S PROVIDED TANK FARM AND PAY 3 DAYS FIRST ON BUYER'S TANK FARM AND AFTER CONFIRMATION OF THE FUNDS BY BUYER'S TANK FARM, BUYER PAYS THE REMAINING 2 DAY TO HIS TANK FARM COMPANY TO OBTAIN 5 DAYS TSR, TO SHOW BOTH PARTIES' PROOF OF READINESS. GPS COORDINATE-TANK STORAGE RECEIPT (TSR)

4. SELLER ISSUES FOLLOWING POP DOCUMENTS TO BUYER:

- A) INJECTION REPORT
- B) DIP TEST AUTHORIZATION LETTER (DTA) - UNCONDITIONAL
- C) AUTHORIZATION TO SELL
- D) FRESH SGS REPORT OR EQUIVALENT.
- E) AUTHORIZATION TO VERIFY THE PRODUCT IN SELLER'S TANK (ATV)

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5. BUYER UPON PHYSICAL VERIFICATION OF THE PRODUCT & PPOP CONFIRMATION ORDER SGS TO CONDUCT DIP TEST IN THE SELLER'S TANK AT BUYER'S EXPENSE AND ISSUE SGS CERTIFICATES AND CIQ OF Q&Q IN THE BUYER'S NAME, THE PAID \$85,000 USD ACCESS PERMIT AND HUB NUMBER WILL BE DEDUCT FROM THE FULL TOTALY COST..

6. SELLER COMMENCES IMMEDIATELY THE INJECTION INTO BUYER'S TANK/VESSEL AND ISSUES THE TITLE OF OWNERSHIP CERTIFICATE TO BE FOLLOWED BY ALL EXPORT DOCUMENTATION.



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