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ADDRESS: ZHETISU REGION, TALDYKORGAN G. A., G.TALDYKORGAN, MICRODISTRICT GARYSHKER, 9

SOFT CORPORATE OFFER

We **"TSC OIL LTR** it full corporate and legal responsibility under penalty of perjury confirm that we are willing and able to sell the following petroleum/petrochemical products under the Russian legal formalities. We respectively offer to sell the below stated products and quantities through our Seller/Refinery whom we **"TSC OIL LTD** epresent as their official mandate/agent we have the product in our refinery and at the port of Rotterdam as well.

NOTE: Our prices are highly negotiable. Our standard commission structure is \$6 PER MT and \$4 PER BBL. Our Commission structure can also be negotiated between the seller and authorized buyer mandates or intermediaries

LOADING PORTS	(RUSSIAN PORTS) NOVOROSSIYSK,
	KUZMINO, VLADIVOSTOK, PRIMORSK, UST-
	LUGA, NAKHODKA, KAZAKHSTAN, GEORGIAN,
	AZERBAYJAN, HOUSTON, ROTTERDAM PORT -
	(NETHERLAND).
DELIVERY TERM	CIF, TTO AND FOB
PAYMENT TERMS	DLC, SBLC, IRDLC, T/T
DESTINATION PORTS	AWSP
CONTRACTUAL PERIOD	SPOT / 12 MONTHS CONTRACT+
	ROLLS/EXTENTION

TERMS OF TRANSACTION



REFINERY WORKING PROCEDURE

1. Buyer issues ICPO with seller working procedure on it as transaction procedure with banking details and Buyer passport scan copy.

2. Seller issues the Commercial Invoice (CI) of the product in tanks at port, Buyer signs and returns back Commercial Invoice to Seller.

3. Seller issues to Buyer the below document for verification of the product (PPOP):

- . Tank Storage Receipt (TSR)
- . Statement of Product Availability
- . Authorization to Verify (ATV)
- . Dip Test Authorization (DTA) Letter

4. Upon Successful Verification of the PPOP, Buyer contacts seller's Tank Storage Company and requests for payment invoice. Buyer extends the seller's Tank and makes arrangements for Dip Test Schedule.

5. Upon successful Dip Test in Seller's Tanks, Buyer makes payment for the total cost of product based on the SGS Report via MT103 and Seller transfer title ownership to buyer and send all exportation documents to buyer, Buyer lift product into Vessel or completely take over seller's tanks for further product storage.

6. NCNDA/IMFPA will be signed by all intermediaries involved in the transaction and forward to seller for endorsement, Seller provides the below documents. Endorsed NCNDA/IMFPA Authorization to Sell and Collect (ATSC)

7. Buyer gets back to Seller with NCNDA/IMFPA signed by all Group with commission Structure so all parties can receive their commissions immediately.

8. Seller issues final agreement to Buyer to review contract on R&E Monthly Deliveries.

9. Buyer reviews and approves contract and issued SBLC/ DLC Irrevocable, Non-Transferable, Auto Revolving for 12 months shipment value, Documentary Letter of Credit for length of Contract and for each lifting as schedule.

10. Buyer pays after successful Dip Test by MT103 wire transfer on each Monthly delivery.



LIGHT CYCLE OIL (LCO)

Quantity: 50 000 MT/per month/ Maximum of 500,000 MT per month Delivery: FOB Price: \$290.00 Gross / \$280.00 Net per Metric Ton Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton



DIRECTOR:BAIGUTOV

ZHANAT KAIROLLAEVICH