

6 Kurmangazy, Atyrau, Atyrau G. A, Atyrau region, Kazakhstan Republic

Telephone: +7 707 456 7330

Email: info@anaco-oil.kz , export@anaco-oil.kz

To: End Buyer / Buyer Mandate

## **FULL CORPORATE OFFER**

ANACO OIL & GAS under penalty of perjury hereby issue this Full Corporate Offer with full power and authority with given terms and conditions and confirm our readiness to execute Full Corporate Offer with end buyer, with the ability to supply the following commodities according to the terms and conditions stipulated in this Full Corporate Offer.

Product 1 Aviation Turbine Kerosene JA1, JP54

Origin Kazakhstan

Specification International Export Standard

Trial Shipment 1-2 Million bbls (+/- 5%)

Monthly Quantity 2,000,000 bbls

Total Quantity 5,000,000 bbls

Price Gross USD \$90 per bbl, Net USD \$88

Commission Seller side \$2, Buyer side \$2

Payment MT103, DLC, SBLC, LC

Inspection SGS/Intertek/CIQ

Delivery FOB, Dip & Pay

Ports Rotterdam, Netherland & Houston, Texas

Product 2 D6 VIRGIN FUEL OIL LOW SULFUR

Origin Kazakhstan

Specification International Export Standard

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## STANDARD OPERATING PROCEDURE

- 1. Buyer accepts sellers working procedure, and issue ICPO and tank storage agreement, hereinafter called as TSA, addressed directly to ANACO OIL & GAS. The context of this procedure must be fully integrated and un-changed in the ICPO.
- 2. Seller issues commercial invoice, hereinafter called as CI, and buyer signs and returns back the CI.
- 3. Seller issue the below PPOP documents:

A. Commitment Letter to Supplier

B. Inspection approval and acceptance letter to be co-signed by buyer logistics storage company.

C. Tank Storage Receipt

D. Statement of product availability.

- 4. Seller provides to the buyer with SGS report, injection report, unconditional.
- 5. Buyer within 24 (twenty-four) hours, after successful dip test in seller tanks, provide tank storage receipt, hereinafter called as TSR.
- 6. Seller proceed for tank-to-tank injection and provide the buyer with the injection report of the product into buyer tanks.
- 7. Buyer makes the payment for a total cost of product injected into buyer tanks, via MT103 against final CI. Seller transfer title ownership to the buyer, with all exportation documents required of buyer for the transaction.
- 8. Seller issues final agreement to buyer company to review contract for 12 (twelve) months and monthly deliveries. Buyer pays after successful dip test, by MT103 wire transfer on each monthly delivery.

SIGNS AND SEALS BY:

Zangar Ospinov Sales Director

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