



LIMITED LIABILITY COMPANY "GEFEST-M"

ADDRESS: 350049, KRASNODAR TERRITORY, KRASNODAR G, IM KOTOVSKOGO UL, 42, 27

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DUE DATE: 4' OCTOBER 2023

SOFT CORPORATE OFFER

We LIMITED LIABILITY COMPANY GEFEST-M, on behalf of our End Seller Company with full corporate and legal responsibility, under penalty of perjury confirm that we are ready willing and able to supply the following products at the cost specified under per metric ton, barrels. We respectively offer for sell the above products and quantity as the lawful owner of the commodity in quantity and quality as will be stated in the soft corporate offer and the buyer has the full capability to purchase the said commodity.

PRODUCTS LIST

PRODUCT	Ultra-Low Sulphur Diesel
GRADE	EN590, 10 PPM, 500 PPM, Euro 4
QUANTITY	50,000 – 2,000,000 MT Per Month x 12 Months
PRICE	FOB PRICE - \$370 Gross / \$360 Net CIF PRICE - \$390 GROSS/ \$380 NET

PRODUCT	Export Blend Crude Oil (EBCO)
GRADE	GOST 51 858-2002
QUANTITY	50,000 – 2,000,000 Bbl. per Month x 12 Months
PRICE	FOB PRICE - \$58 Gross / \$56 Net CIF PRICE- \$60 GROSS/ \$58 NET

PRODUCT	Aviation Kerosene
GRADE	Jet A, Jet A1 & TS-1
QUANTITY	100,000 – 4,000,000 Bbl. per Month x 12 Months
PRICE	FOB PRICE - \$78 Gross / \$76 Net CIF PRICE- \$80 GROSS/ \$78 NET

PRODUCT	Aviation Kerosene Jet Fuel
GRADE	JP54
QUANTITY	100,000 – 4,000,000 Bbl. per Month x 12 Months
PRICE	FOB PRICE - \$78 Gross / \$76 Net CIF PRICE- \$80 GROSS/ \$78 NET

PRODUCT	Liquefied Petroleum Gas (LPG)
GRADE	GOST 20448 – 90
QUANTITY	50, 000 – 2,000,000 MT per Month
PRICE	FOB PRICE - \$360 Gross / \$350 Net CIF PRICE \$370 GROSS/ \$360 NET

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INN :2308149751

CAT: 230801001

OGRN: 1082308010190



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PRODUCT	Liquefied Natural Gas (LNG)
GRADE	GOST 5542-87
QUANTITY	50, 000 – 2,000,000 MT per Month
PRICE	FOB PRICE - \$360 Gross / \$350 Net CIF PRICE \$370 GROSS/ \$360 NET

PRODUCT	Fuel Oil Virgin (D6)
GRADE	GOST 5542-87
QUANTITY	50,000,000 GALS – 4,000,000 GALS per Month
PRICE	FOB PRICE - USD 0.78 Gross / 0.76 Net CIF PRICE \$0.80 GROSS/ \$0.78 NET

PRODUCT	East Siberia-Pacific Ocean (ESPO)
GRADE	GOST 5542-87
QUANTITY	50,000 – 4,000,000 Bbl. per Month x 12 Months
PRICE	FOB PRICE - \$58 Gross / \$56 Net CIF PRICE- \$60 GROSS/ \$58 NET

PRODUCT	PET COKE
GRADE	GOST 5542-87
QUANTITY	50, -000 – 4,000,000 MT per Month
PRICE	FOB PRICE - USD 85.00 Gross /80.00 Net CIF PRICE \$80.00 GROSS/ \$85.00 NET

TERMS OF TRANSACTION:

DELIVERY	FOB, TTV, TTO & CIF ANY SAFE WORLD PORT
PAYMENT TERM	MT 103, TT WIRE, SBLC
ORIGIN	KAZAKHSTAN ORIGIN
INSPECTION	Any Universally Accepted Q&Q Inspection Company
COMMISSION	Seller Mandate Side 50% and Buyer Mandate sides 50%

FOB ROTTERDAM TRANSACTION PROCEDURES:

1. Buyer issue ICPO
2. Seller issues commercial invoice to be signed by Buyer and Seller.
3. Seller issue to Buyer the Dip Test Authorization document (DTA) which is to be signed by the Seller and Buyer.
4. Seller issues POP listed below to the Buyer:
 - A. TSR with GPS coordinates of the Tank Location

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5-After confirmation of the payment receipt, the transport company initiates loading and other necessary measures for sending the goods

6. After successful loading, the delivery service will immediately contact the designated buyer. The cargo agent must check the received documents within 48 hours.

- A. Vessel Q88
- B. The act of transfer
- C. Bill of lading 1/3 of the first copy plus one copy,
- D. ship's manifest
- E. SGS Report
- F. Arrival time
- G. Notification of readiness
- H. Insurance policy
- I. Statement of facts
- J. Ship booster

7-Upon arrival of the vessel at the port of destination, the Seller issues an ATB/DTA for the buyer/buyer's inspection team to conduct a CIQ or its equivalents, together with a full confirmation of the goods, which must be handed over to the buyer by the ship's captain.

8-The buyer confirms the quantity of goods and pays for the quantity of goods via MT103.

9- The buyer picks up the goods, and the seller pays the commission within 48 hours. Further delivery should follow according to the SPA agreement.

KINDEST REGARDS
GENERAL DIRECTOR
SANKO YURI TIMOFEEVICH



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