



ООО "Масла и Смазки"

E-MAIL: llc-oilsandlubricants@mail.ru

TEL: +7 967 015 0575, WHATSAPP: +7 967 015 0575

ADDRESS: 350912, Краснодарский край, город Краснодар, Им. Евдокии Бершанской
(Пашковский Жилой ул., д. 345/11)

VALID TILL: 30th NOVEMBER 2023

SOFT CORPERATE OFFER

LIGHT CYCLE OIL

Quantity: Minimum: 50,000 MT Trial Shipment / Maximum: 900,000 MT Monthly.

FOB Price: \$330 Gross / \$320 Net

CIF Price: \$340 Gross / \$330 Net

Commission: \$5 / \$5

Origin: Kazakhstan

UREA 46% PRILLED & GRANULAR

Quantity: Minimum: 50,000 MT Trial Shipment / Maximum: 500,000 MT Monthly.

FOB Price: \$270 Gross / \$260 Net

CIF Price: \$280 Gross / \$270 Net

Commission: \$5 / \$5

Origin: Kazakhstan

PETROLEUM COKE

Quantity: Minimum: 50,000 MT Trial Shipment / Maximum: 400,000 MT Monthly.

FOB Price: \$110 Gross / \$100 Net

CIF Price: \$120 Gross / \$110 Net

Commission: \$5 / \$5

Origin: Kazakhstan

ASPHALT BITUMEN 60/70 RUSSIAN ORIGIN

Quantity: Minimum: 50,000 MT Trial Shipment / Maximum: 900,000 MT Monthly.

FOB Price: \$330 Gross / \$320 Net

CIF Price: \$340 Gross / \$330 Net

Commission: \$5 / \$5

Origin: Kazakhstan

DI-AMMONIUM PHOSPHATE (DAP)

Quantity: Minimum: 50,000 MT Trial Shipment / Maximum: 300,000 MT Monthly.

FOB Price: \$290 Gross / \$280 Net

CIF Price: \$300 Gross / \$290 Net

Commission: \$5 / \$5

Origin: Kazakhstan

AVAIATION KEROSENE COLONIAL GRADE 54 JET FUEL

Quantity: Minimum: 1,000,000 BBLs Trial Shipment / Maximum: 5,000,000 BBLs Monthly

FOB Price: \$78 Gross / \$74 Net

CIF Price: \$82 Gross / \$78 Net

Commission: \$2 / \$2

Origin: Kazakhstan



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AVAIATION FUEL FOR GAS TURBINE ENGINES (JETA1)

Quantity: Minimum: 1,000,000 BBLs Trial Shipment / Maximum: 5,000,000 BBLs Monthly

FOB Price: \$78 Gross / \$74 Net

CIF Price: \$82 Gross / \$78 Net

Commission: \$2 / \$2

Origin: Kazakhstan

LIQUEFIED NATURAL GAS

Quantity: Minimum 50,000 MT Trial Shipment / Maximum: 500,000 MT Monthly

FOB: \$340 Gross / \$330 Net

CIF Price: \$350 Gross / \$340 Net

Commission: \$5 / \$5

Origin: Kazakhstan

VIRGIN D6 FUEL OIL

Quantity: Minimum: 100,000,000 Gallon Trial Shipment / Maximum: 500,000,000 Gallon Monthly.

FOB: \$0.89 Gross / \$0.87 Net

CIF Price: \$0.91 Gross / \$0.89 Net

Commission: \$0.1 / \$0.1

Origin: Kazakhstan

DIESEL EN590 (10/50 PPM)

Quantity: Minimum 50,000 MT Trial Shipment / Maximum 500,000 MT Monthly

FOB: \$370 Gross / \$360 Net

CIF Price: \$380 Gross / \$370 Net

Commission: \$5 / \$5

Origin: Kazakhstan

BITUMEN 60/70

Quantity: Minimum 50,000 MT Trial Shipment / Maximum 500,000 MT Monthly

FOB: \$340 Gross / \$330 Net

CIF Price: \$350 Gross / \$340 Net

Commission: \$5 / \$5

Origin: Kazakhstan

TRANSACTION PROCEDURE FOR CIF

1. Buyer issue ICPO containing the seller's working procedure with buyer's banking details and scanned copy of buyer's passport

2. Seller issues Draft Sales and Purchase Agreement and Commercial invoice for the first shipment (open for amendment) to buyer's review and signing.

3. Buyers sign the Sales and Purchase Agreement and Commercial invoice for the first shipment back to the seller; Sellers acknowledge the signed contract and submit it with the ministry for legalization on the seller's expenses.



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4. Buyer orders SGS to conduct dip test of the product in the seller's ex-shore tanks at buyer's expenses within the validity of the tank storage receipt.

5a. Buyer provides logistics details either their vessel details or tank storage agreement as to commence injection of product.

5b. Upon successful receive of SGS analysis report of the product seller provides to buyer the following documents: loading port injection report.

Product passport.

Bill of lading.

Certificate of origin.

Certificate of ownership.

Q88

6. Buyer makes 100% payment by MT 103 TT wire transfer for the total cost of the product and refinery pays commission to all seller and buyer intermediaries involved in the transaction within 48 hours after confirmation of the buyer's payment.

7. Refinery issues draft sales and purchase agreement to buyer to review for roll over and extension monthly of deliveries for one year.

8. The subsequent delivery shall commence according to the terms and conditions of the sales and purchase agreement, and mandates /intermediaries receive their commissions according to monthly deliveries.

TTO TRANSACTION PROCEDURE

1. Buyer issues ICPO according to the seller's working procedure along with the buyer's company certificate of registration or profile with a copy of the buyer's passport.

2. Seller issues complete Tanker Take over ADDENDUM of the loaded cargo (MOU)

3. Buyer signs Tanker Take over ADDENDUM of the loaded cargo (MOU) and return to the Seller, within 48 hours alongside with Commitment Letter to proceed.

4. Seller endorse (MOU) contract, and sends to buyer, the following POP documents which were issued in the initial buyer's name via email.

- a. Product Passport (Quantity & Quality Dip Test Analysis Report)
- b. Certificate of Origin
- c. Bill of Lading
- d. Tanker Vessel Q88 Document Vessel
- e. (N.O.R) Notice of Readiness
- f. Ullage Report
- g. Cargo Manifest
- h. Invoice for Security Deposit.

5. Upon the receipt of the documents, the buyer verifies the availability of the product on the high sea and immediately make 3%-5% security guarantee payment which serves as a Title Take-Over Fee. (Depending on the Negotiation between Buyer & Seller)

6. Upon seller receipt of the title takeover payment, seller orders for re-route of the vessel to buyer's desired port, transfer the title to the buyer's company's name alongside with Certificate of Approval/ Title



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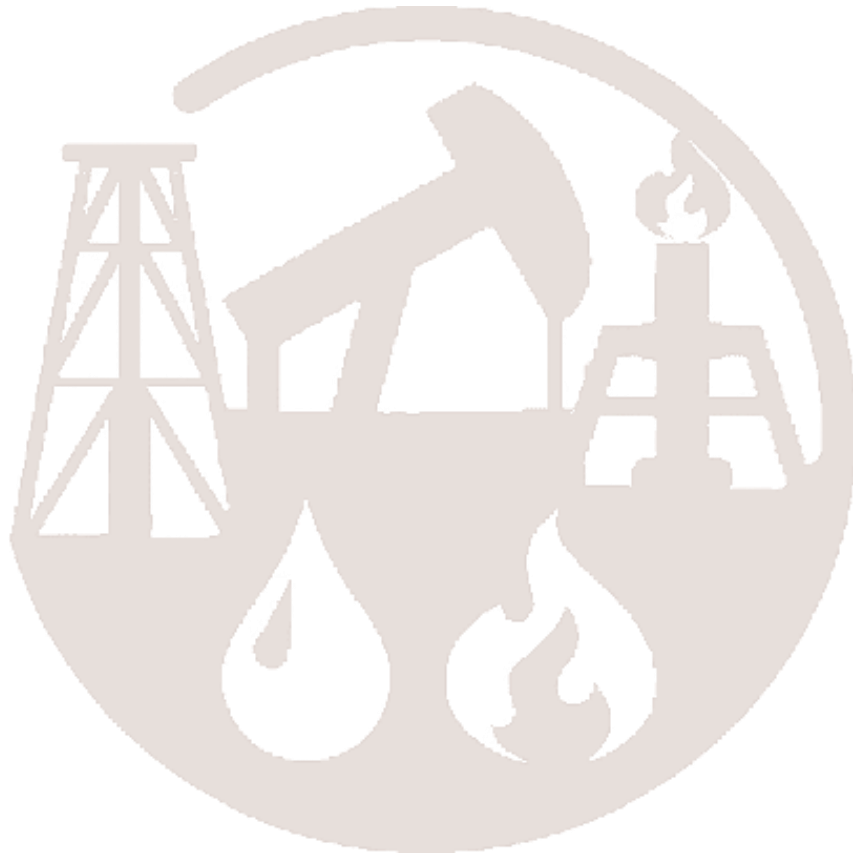
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of Ownership Certificate, and also re-issue all other outstanding documents to the buyer's company's and send via swift from seller bank the full proof of product.

7. The vessel arrives at the discharge port and the buyer carries out the CQI/SGS inspection and upon a successful inspection, the buyer pays by MT103 T/T the balance for the full product to the seller Bank.

8. Seller shall provide the following partial proof of product documents which were issued in name of the initial buyer. Commissions as structured in NCNDA/IMFPA shall be paid within 48 hours of payment as per NCNDA/IMFPA.



DIRECTOR: Fedotov Aleksandr Anatolyevich

ИНН:2312188320

ОГРН:1122312000370

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