

### FULL COOPERATE OFFER

We **QAZAQ PETROLEUM** Refinery with legal responsibility under penalty of perjury hereby confirm the Availability and Capability to Supply the under-list products for Immediate Spot and Contract sales. The Supply is guaranteed to meet the Specification and pass through the stringent requirement of SGS or Equivalent Financial Statement from the Buyer's bank clarifying buyer's financial capability will be required to consider buyer's negotiations. Only direct negotiations from end buyer's representative and mandates will be considered

#### ORIGIN: KAZAKHSTAN

DELIVERING PORT: CIF/ FOB

INCOTERMS: COST INSURANCE & FREIGHT

LOADING PORT: / PORT AKTAU/ HOUSTON PORT /ROTTERDAM PORT/ FUJAIRAH

PAYMENT TERMS: T/T WIRE TRANSFER & MT103

INSPECTION: SGS

INSURANCE: PAID BY SELLER COVERING 110% OF THE SHIPMENT VALUE

#### ORIGIN DIESEL GAS D2 OIL GOST 305-82

Minimum Quantity: 10,000 Metric Tons per Month

Maximum Quantity: 500,000 Metric Tons per Month

CIF Price: Gross USD \$ 250.00MT NET / USD \$ 240.00MT on CIF

FOB Price: Gross USD \$ 220.00MT NET / USD \$ 200.00MT on FOB/ PORT AKTAU /Rotterdam

#### MAZUT M100 GOST -10585/75/99

Minimum Quantity: 10,000 Metric Tons per Month

Maximum Quantity: 500,000 Metric Tons per Month

CIF Price: Gross USD \$300.00/ USD \$ 290.00 NET on CIF

FOB Price: Gross USD \$260.00 / USD \$250.00 NET on FOB/ PORT AKTAU /Rotterdam.

**QAZAQ  
PETROLEUM**  
REFINERIES

✉ [INFO@QAZAQPETROL.COM](mailto:INFO@QAZAQPETROL.COM)  
✉ [EXPORT@QAZAQPETROL.COM](mailto:EXPORT@QAZAQPETROL.COM)  
☎ +7(778) 0906068

#### ORIGIN AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL

Minimum Quantity: 500,000 Barrels per month

Month Maximum Quantity: 5,000,000 Barrels per Month

CIF Price: Gross USD \$ 100.00BBL NET/ USD \$98.00 NET on CIF

FOB Price: Gross USD \$ 90.00BBL NET / USD \$84.00 NET on FOB/ PORT AKTAU /Rotterdam.

#### VIRGIN FUEL OIL D6

Minimum Quantity: 400,000,000 Gallons per Month

Maximum Quantity: 800,000,000 Gallons per Month

CIF Price: Gross USD \$ 0.70 / USD \$ 0.68 NET on CIF

FOB Price: Gross USD \$ 0.60 / USD \$0.58 NET on FOB/ PORT AKTAU / Rotterdam



## TRANSACTION WORKING PROCEDURE FOB ROTTERDAM/HOUSTON/FUJAIRAH

1. Buyer accepts seller working procedure and issue ICPO addressed to the End seller via Seller's representative.
2. Seller issues commercial invoice (CI) and Buyer signs and returns back commercial invoice along with Buyer's Tank storage agreement (TSA).
3. Seller provide buyer with the below listed PPOP.
  - A. Product Passport (product analysis report)
  - B. Authorization to verify (ATV) via email or call
  - C. Commitment Letter to Supplier
  - D. Authorization to sell and collect (ATSC)
  - E. Tank to Tank Injection Agreement (TTIA) to be signed by Buyer's tank farm
4. Seller provides buyer with SGS report, Injection Report, unconditional DTA
5. (NCNDA/IMFPA) will be signed, buyer within 24 hours after successful dip test in seller tanks provide tank storage receipt (TSR) seller proceed for Tank-to-Tank injection and provide buyer with the injection report of the product into buyer tanks.
6. Buyer makes payment for total cost of product injected into buyer tanks via MT103, Seller transfer title ownership to buyer with all exportation documents required of buyer for the transaction.
7. Upon conclusion of first lift transaction, seller pays all intermediaries involved in the Transaction and proceeds with the signing of contract with Buyer
8. Buyer pays the buyer side and seller pays the seller side same time Buyer pays Seller for fuel

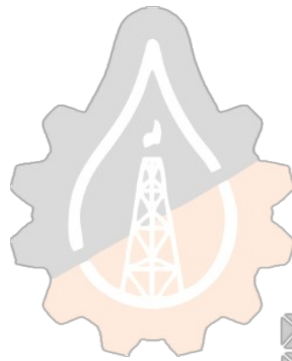


# QAZAQ PETROLEUM REFINERIES

✉ [INFO@QAZAQPETROL.COM](mailto:INFO@QAZAQPETROL.COM)  
✉ [EXPORT@QAZAQPETROL.COM](mailto:EXPORT@QAZAQPETROL.COM)  
☎ +7(778) 0906068



OMAR ZANGAR  
SALES MANAGER  
QAZAQ PETROLEUM



# QAZAQ PETROLEUM

R E F I N E R I E S

✉ [INFO@QAZAQPETROL.COM](mailto:INFO@QAZAQPETROL.COM)  
✉ [EXPORT@QAZAQPETROL.COM](mailto:EXPORT@QAZAQPETROL.COM)  
☎ +7(778) 0906068



STUDENT AVE. 34, ATYRAU 060000, KAZAKHSTAN